



Morguard

# Q3

## 2021 THIRD QUARTER REPORT

MANAGEMENT'S DISCUSSION AND ANALYSIS  
AND CONDENSED CONSOLIDATED  
FINANCIAL STATEMENTS

MORGUARD CORPORATION

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

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## PART I

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Morguard Corporation ("Morguard" or the "Company") is pleased to provide this review of operations and update on our financial performance for the three and nine months ended September 30, 2021. Unless otherwise noted, dollar amounts are stated in thousands of Canadian dollars, except per common share amounts.

The following Management's Discussion and Analysis ("MD&A") sets out the Company's strategies and provides an analysis of the financial performance for the three and nine months ended September 30, 2021, and significant risks facing the business. Historical results, including trends that might appear, should not be taken as indicative of future operations or results.

This MD&A should be read in conjunction with the Company's unaudited condensed consolidated financial statements and accompanying notes for the three and nine months ended September 30, 2021 and 2020. This MD&A is based on financial information prepared in accordance with International Financial Reporting Standards ("IFRS") IAS 34, Interim Financial Reporting, as issued by the International Accounting Standards Board ("IASB") and is dated November 4, 2021. Disclosure contained in this document is current to that date unless otherwise noted.

Additional information relating to Morguard Corporation, including the Company's Annual Information Form, can be found at [www.sedar.com](http://www.sedar.com) and [www.morguard.com](http://www.morguard.com).

### FORWARD-LOOKING STATEMENTS DISCLAIMER

Statements contained herein that are not based on historical or current fact, including without limitation, statements containing the words "anticipates", "believes", "may", "continue", "estimate", "expects" and "will" and words of similar expression, constitute "forward-looking statements". Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, events or developments to be materially different from any future results, events or developments expressed or implied by such forward-looking statements. Such factors include, among others, the following: general economic and business conditions, both nationally and in the regions in which the Company operates; changes in business strategy or development/acquisition plans; environmental exposures; financing risk; existing governmental regulations and changes in, or the failure to comply with, governmental regulations; liability and other claims asserted against the Company; risk and uncertainties relating to the outbreak of the novel strain of the coronavirus identified as COVID-19 and other factors referred to in the Company's filings with Canadian securities regulators. Given these uncertainties, readers are cautioned not to place undue reliance on such forward-looking statements. The Company does not assume the obligation to update or revise any forward-looking statements.

Given the impact of the changing circumstances surrounding the COVID-19 pandemic and the related response from the Company, governments (federal, state, provincial and municipal), regulatory authorities, businesses and customers, there is inherently more uncertainty associated with the Company's assumptions as compared to prior periods. These assumptions and related risks, include but are not limited to management expectations with respect to the factors above as well as general economic conditions, such as the impact on the economy and financial markets of the COVID-19 pandemic and other health risks.

### NON-IFRS FINANCIAL MEASURES

The Company reports its financial results in accordance with IFRS. However, this MD&A also uses certain financial measures that are not defined by IFRS. These measures do not have any standardized meaning prescribed by IFRS and are not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. These measures should be considered as supplemental in nature and not as substitutes for related financial information prepared in accordance with IFRS. The Company's management uses these measures to aid in assessing the Company's underlying core performance and provides these additional measures so that investors may do the same. Management believes that the non-IFRS measures described below, which supplement the IFRS measures, provide readers with a more comprehensive understanding of management's perspective on the Company's operating results and performance.

The following discussion describes the non-IFRS measures the Company uses in evaluating its operating results.

## NET OPERATING INCOME (“NOI”) AND ADJUSTED NET OPERATING INCOME (“ADJUSTED NOI”)

NOI is defined by the Company as revenue from real estate properties and revenue from hotel properties less property operating costs, utilities, realty taxes and hotel operating expenses as presented in the consolidated statements of income (loss). NOI is an important measure in evaluating the operating performance of the Company's real estate properties and is a key input in determining the fair value of the Company's income producing properties.

NOI includes the impact of realty tax expense accounted for under the International Financial Reporting Interpretations Committee (“IFRIC”) Interpretation 21, Levies (“IFRIC 21”). IFRIC 21 states that an entity recognizes a levy liability in accordance with the relevant legislation. The obligating event for realty taxes for the U.S. municipalities in which the Company operates is ownership of the property on January 1 of each year for which the tax is imposed and, as a result, the Company records the entire annual realty tax expense for its U.S. properties on January 1, except for U.S. properties acquired during the year, in which case the realty taxes are not recorded in the year of acquisition.

Adjusted NOI represents NOI adjusted to exclude the impact of realty taxes accounted for under IFRIC 21, noted above. Adjusted NOI records realty taxes for all properties on a *pro rata* basis over the entire fiscal year.

A reconciliation of NOI and Adjusted NOI from the IFRS financial statement presentation of revenue from real estate properties and revenue from hotel properties less property operating costs, utilities, realty taxes and hotel operating expenses is provided in “Part III, Review of Operational Results.”

## COMPARATIVE NOI

Comparative NOI is used by the Company to evaluate the period-over-period performance of those properties that are stabilized and owned by the Company continuously for the current and comparable reporting period. The Company believes it is useful to provide an analysis of Comparative NOI, which eliminates non-recurring and non-cash items. Comparative NOI represents NOI from properties that have been adjusted for: (i) acquisitions, (ii) dispositions and (iii) properties subject to significant change as a result of recently completed development. Comparative NOI also excludes the impact of straight-line rents, realty taxes accounted for under IFRIC 21, lease cancellation fees and other non-cash and non-recurring items.

A reconciliation of Comparative NOI from the IFRS financial statement presentation of revenue from real estate properties and revenue from hotel properties less property operating costs, utilities, realty taxes and hotel operating expenses is provided in “Part III, Review of Operational Results.”

## FUNDS FROM OPERATIONS (“FFO”) AND NORMALIZED FFO

FFO is a non-IFRS measure widely used as a real estate industry standard that supplements net income (loss) and evaluates operating performance but is not indicative of funds available to meet the Company's cash requirements. FFO can assist with comparisons of the operating performance of the Company's real estate between periods and relative to other real estate entities. FFO is computed in accordance with the current definition of the Real Property Association of Canada (“REALpac”), with the exception of the deduction of the non-controlling interest of Morguard North American Residential Real Estate Investment Trust (“Morguard Residential REIT”), and is defined as net income (loss) attributable to common shareholders adjusted for: (i) deferred income taxes, (ii) unrealized changes in the fair value of real estate properties, (iii) realty taxes accounted for under IFRIC 21, (iv) internal leasing costs, (v) gains/losses from the sale of real estate or hotel property (including income tax on the sale of real estate or hotel property), (vi) transaction costs expensed as a result of a business combination, (vii) gains/losses on business combination, (viii) the non-controlling interest of Morguard Residential REIT, (ix) amortization of depreciable real estate assets (including right-of-use assets), (x) amortization of intangible assets, (xi) principal payments of lease liabilities, (xii) FFO adjustments for equity-accounted investments, (xiii) provision for impairment, (xiv) other fair value adjustments and non-cash items. The Company believes that the analysis of FFO is more clearly presented when the non-controlling interest attributable to Morguard Residential REIT is eliminated. The Company considers FFO to be a useful measure for reviewing its comparative operating and financial performance.

Normalized FFO is computed as FFO excluding non-recurring items on a net of tax basis and other fair value adjustments. The Company believes it is useful to provide an analysis of Normalized FFO which excludes non-recurring items on a net of tax basis and other fair value adjustments excluded from REALpac's definition of FFO described above.

A reconciliation of net income (loss) attributable to common shareholders (an IFRS measure) to FFO and Normalized FFO is presented in the section "Part III, Funds From Operations."

### NON-CONSOLIDATED MEASURES

The Company's senior unsecured debentures ("Unsecured Debentures") are subject to the following definitions and covenants pursuant to the Trust Indenture and subsequent Supplemental Indentures, (collectively, the "Indenture"), that are calculated based on the Company's financial results, prepared in accordance with IFRS, adjusted to account for Morguard Real Estate Investment Trust ("Morguard REIT"), Morguard Residential REIT and Temple Hotels Inc. ("Temple") until the Company's privatization of Temple on February 18, 2020, collectively the Company's "Public Entity Investments", using the equity method of accounting and other adjustments as defined by the Indenture described below ("Non-Consolidated Basis" or "Morguard Non-Consolidated Basis"). The presentation of Non-Consolidated Basis measures represents a non-IFRS measure and may not accurately depict the legal and economic implications of the Company.

The Company computes an interest coverage ratio, an indebtedness to aggregate assets ratio and an adjusted shareholders' equity covenant on a Non-Consolidated Basis. Reconciliations of the Non-Consolidated Basis inputs (discussed below) used in calculating the covenants from their IFRS financial statement presentation are provided in the section "Part IV, Balance Sheet Analysis."

Non-consolidated measures that are calculated on a Non-Consolidated Basis are as follows:

#### NON-CONSOLIDATED INTEREST COVERAGE RATIO

Interest coverage ratio measures the amount of cash flow available to meet annual interest payments on the Company's indebtedness on a Non-Consolidated Basis and is defined as Non-Consolidated EBITDA divided by Non-Consolidated Interest Expense. Generally, the higher the interest coverage ratio, the lower the credit risk. Non-Consolidated interest coverage ratio is presented in this MD&A because management considers this non-IFRS measure to be an important compliance measure of the Company's operating performance.

#### Non-Consolidated EBITDA

Non-Consolidated EBITDA is defined as net income on a Non-Consolidated Basis before interest expense, income taxes, amortization, fair value adjustments to real estate properties, acquisition-related costs, debt settlement or other costs, any gain or loss attributed to the sale or disposition of any asset or liability, provision for impairment, other non-cash items and non-recurring items, plus the distributions received from Morguard REIT and Morguard Residential REIT.

#### Non-Consolidated Interest Expense

Non-Consolidated Interest Expense is defined as interest expense and interest capitalized to development properties on a Non-Consolidated Basis.

#### NON-CONSOLIDATED INDEBTEDNESS TO AGGREGATE ASSETS RATIO

Indebtedness to aggregate assets ratio is a compliance measure and establishes the limit for financial leverage of the Company on a Non-Consolidated Basis. Indebtedness to aggregate assets ratio is presented in this MD&A because management considers this non-IFRS measure to be an important compliance measure of the Company's financial position.

#### Non-Consolidated Indebtedness

Indebtedness is a measure of the amount of debt financing utilized by the Company on a Non-Consolidated Basis.

#### Non-Consolidated Aggregate Assets

Aggregate assets is a measure of the value of the Company's assets on a Non-Consolidated Basis, excluding goodwill and deferred income tax assets and adding back accumulated amortization of hotel properties.

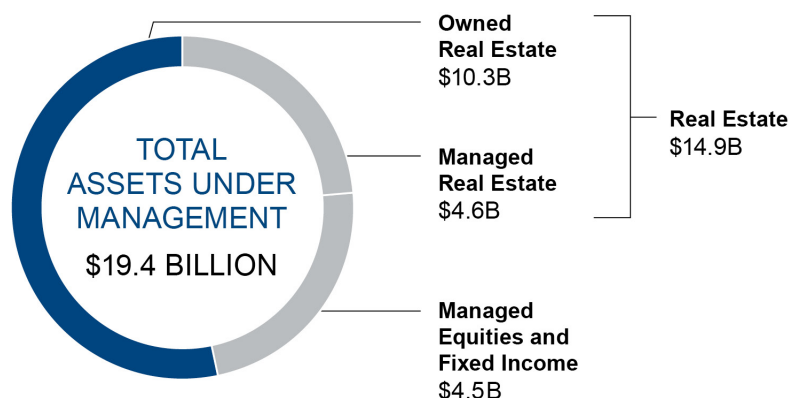
#### NON-CONSOLIDATED ADJUSTED SHAREHOLDERS' EQUITY

Adjusted shareholders' equity is defined as the aggregate shareholders' equity computed on a Non-Consolidated Basis adjusted to exclude deferred tax assets and liabilities and to add back accumulated amortization of hotel properties. Adjusted shareholders' equity is a compliance measure and establishes a minimum requirement of equity of the Company.

## PART II

### BUSINESS OVERVIEW

Morguard Corporation is a real estate investment company whose principal activities include the acquisition, development and ownership of multi-suite residential, commercial and hotel properties. Morguard is also one of Canada's premier real estate investment advisors and management companies, representing major institutional and private investors. Morguard's total assets under management (including both owned and managed assets) were valued at \$19.4 billion as at September 30, 2021. The Company's common shares are publicly traded and listed on the Toronto Stock Exchange ("TSX") under the symbol "MRC." The Company's primary goal is to accumulate a portfolio of high-quality real estate assets and then deliver the benefits of such real estate ownership to shareholders.



### MANAGEMENT AND ADVISORY SERVICES

The Company, through its wholly owned subsidiary, Morguard Investments Limited ("MIL"), provides real estate management services to Canadian institutional investors. Services include acquisitions, development, dispositions, leasing, performance measurement and asset and property management. For over 45 years, MIL has positioned itself as one of Canada's leading providers of real estate portfolio and asset and property management services. In addition, Morguard through its 60% ownership interest in Lincluden Investment Management Limited ("Lincluden") offers institutional clients and private investors a broad range of global investment products across equity, fixed-income and balanced portfolios.

As of September 30, 2021, MIL together with Lincluden manage a portfolio (excluding Morguard's corporately owned assets and assets owned by Morguard REIT and Morguard Residential REIT) of assets having an estimated value of \$9.1 billion.

### BUSINESS STRATEGY

Morguard's strategy is to acquire a diversified portfolio of commercial and multi-suite residential real estate assets both for its own accounts and for its institutional clients. The Company's cash flows are well diversified given the revenue stream earned from its management and advisory services platform, the Company's corporately owned assets and the distributions received from its investment in Morguard REIT and Morguard Residential REIT. Diversification of the portfolio, by both asset type and location, serves to reduce investment risk. The Company will divest itself of non-core assets when proceeds can be reinvested to improve returns. A primary element of the Company's business strategy is to generate stable and increasing cash flow and asset value by improving the performance of its real estate investment portfolio and by acquiring or developing real estate properties in sound economic markets.

The Company's business strategy consists of the following elements:

- Increase property values and cash flow through aggressive leasing of available space and of space becoming available;
- Take advantage of long-standing relationships with national and regional tenants;
- Target and execute redevelopment and expansion projects that will generate substantial returns;

- Pursue opportunities to acquire or develop strategically located properties;
- Minimize operating costs by utilizing internalized functions, including property and asset management, leasing, finance, accounting, legal and information technology services; and
- Dispose of properties where the cash flows and values have been maximized.

## SIGNIFICANT EVENTS

### COVID-19 PANDEMIC

Since March 2020, the outbreak of the novel strain of coronavirus ("COVID-19") resulted in governments enacting emergency measures to contain the spread of the virus. These measures, which include the implementation of travel bans, closure of non-essential businesses, self-imposed quarantine periods and social distancing, have caused an economic slowdown and material disruption to business. Government has reacted with interventions intended to stabilize economic conditions. The duration and impact of the COVID-19 pandemic is unknown at this time. It is not possible to reliably estimate the length and severity of these developments and the impact on the financial performance and financial position of the Company in future periods.

The Company recognizes the impact COVID-19 has on many of its tenants in North America and its stakeholders, and is committed to taking measures to protect the health of its employees, tenants and communities. Last year, Morguard initiated its crisis management plan with a team mandated to maintain a safe environment for our tenants, residents, employees and stakeholders, coordinating efforts across our portfolio, standardizing communications and responding as circumstances demand.

With the guidance of public health authorities, and at the direction of various levels of government, Morguard continues to implement measures to help reduce the spread of COVID-19. We are actively monitoring the ongoing developments with regards to COVID-19 and are committed to ensuring a healthy and safe environment, adjusting our service model as necessary.

Morguard's strategically diversified asset portfolio and healthy, conservative debt ratios and financial resources provide strength against economic and real estate cycles. Morguard has always been driven by our commitment to real estate for the long term. Our experience has proven that this persistence has driven greater value for our shareholders year over year, and our diversified portfolio and conservative debt level positions us well against any potential challenges. We will continue to carry on with this approach.

### RENTAL COLLECTION SUMMARY

As at November 4, 2021, the Company's collection of rental revenues since January 1, 2020 is summarized by asset class as follows:

Asset Class	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021	October 2021	% of Rental Revenue
Residential	99.8%	99.6%	99.4%	99.2%	99.1%	99.3%	98.2%	96.0%	44.5%
Retail	98.3%	62.4%	85.6%	90.5%	91.6%	93.2%	93.4%	91.1%	26.4%
Office	99.9%	92.8%	98.1%	97.7%	99.0%	99.0%	99.0%	97.8%	27.7%
Industrial	100.0%	93.5%	96.9%	99.6%	99.5%	99.2%	98.5%	89.4%	1.4%
<b>Total</b>	<b>99.4%</b>	<b>86.6%</b>	<b>95.0%</b>	<b>96.2%</b>	<b>96.9%</b>	<b>97.5%</b>	<b>97.1%</b>	<b>95.1%</b>	<b>100.0%</b>

The table above is calculated based on contractual rent in-place, which includes lease modifications resulting in abated rent, the impact of deferral agreements and amounts received as part of the Canada Emergency Commercial Rent Assistance ("CECRA") program.

### TENANT ACCOUNTS RECEIVABLE

The Company utilizes the simplified approach to measure expected credit losses ("ECL") under IFRS 9, Financial Instruments ("IFRS 9"), which requires the Company to recognize a lifetime expected credit loss allowance on all receivables at each reporting date. During each reporting period management reviews the Company's amounts receivable and determines an allowance for doubtful accounts recognized through bad debt expense in the consolidated financial statements of income (loss).

As at September 30, 2021, and December 31, 2020, the details of tenant receivables, net of an allowance for doubtful accounts is provided below:

	September 30, 2021		December 31, 2020	
As at	Tenant Receivables	Allowance for Doubtful Accounts	Net Tenant Receivables	Net Tenant Receivables
Residential	\$5,241	(\$2,319)	\$2,922	\$2,412
Retail	21,645	(9,474)	12,171	19,696
Office	5,224	(1,228)	3,996	7,269
Industrial	184	(36)	148	136
Hotel	7,746	(155)	7,591	2,736
<b>Total</b>	<b>\$40,040</b>	<b>(\$13,212)</b>	<b>\$26,828</b>	<b>\$32,249</b>

As at September 30, 2021, tenant receivables, net of an allowance for doubtful accounts totalled \$26,828, with retail (45.4%) and office (14.9%) representing 60.3% of total net tenant receivables, reflecting lower collections within the retail asset class which have averaged 86.1% subsequent to the first quarter of 2020. As a result of the COVID-19 pandemic, certain tenants were unable to fulfil their rent obligations and there are a large number of retail tenants who have requested consideration for a deferral or an abatement. Management has considered the financial uncertainties faced by the Company's tenants and has provided for tenant receivable balances based on an assessment of each tenant's expected credit loss, applying credit loss factors based on historical loss experience along with forward-looking information. In addition, during the third quarter of 2020, the Company finalized all applications under the CECRA program providing tenants with short-term financial certainty and management expects additional government programs offered will further benefit tenants impacted by temporary closure of non-essential businesses.

#### BAD DEBT EXPENSE (RECOVERY)

The Company utilizes the simplified approach to measure expected credit losses under IFRS 9, which requires the Company to recognize a lifetime expected credit loss allowance on all receivables at each reporting date.

The details of bad debt expense (recovery) recorded for the three and nine months ended September 30, 2021 and 2020 is provided below:

For the three months ended September 30	2021	% of Revenue	2020	% of Revenue
Residential	\$853	0.9%	\$1,167	1.2%
Retail	(662)	(1.2%)	5,774	9.9%
Office	145	0.3%	1,623	2.8%
Industrial	3	0.1%	82	3.1%
Hotel	(10)	—%	(92)	(0.4%)
<b>Total</b>	<b>\$329</b>	<b>0.1%</b>	<b>\$8,554</b>	<b>3.6%</b>

For the nine months ended September 30	2021	% of Revenue	2020	% of Revenue
Residential	\$2,403	0.9%	\$2,092	0.7%
Retail	2,111	1.3%	12,632	7.1%
Office	(901)	(0.5%)	2,998	1.7%
Industrial	12	0.1%	164	2.0%
Hotel	36	—%	66	0.1%
<b>Total</b>	<b>\$3,661</b>	<b>0.5%</b>	<b>\$17,952</b>	<b>2.4%</b>

For the three and nine months ended September 30, 2021, the Company recorded bad debt expense of \$329 (2020 - \$8,554) and \$3,661 (2020 - \$17,952), respectively. The decrease in bad debt expense is due to improved rent collections subsequent to the third quarter of 2020 as mandatory business closures impacted certain tenants who were unable to fulfill their rent obligations and/or requested consideration for a deferral or an abatement. In addition, the CECRA program in 2020 increased bad debt expense during the three and nine months ended September 30, 2020 by \$2,848 and \$5,050, respectively.



### CANADA EMERGENCY WAGE SUBSIDY (“CEWS”) PROGRAM

On April 11, 2020, the Canada Emergency Wage Subsidy was enacted, which provides a subsidy for each employee employed between March 15 to June 6, 2020. Subsequently, the Government of Canada extended CEWS to October 23, 2021. The subsidy varies depending on the decline in revenue for each claim period. A company, or a group of companies under common control, will become eligible for the program if they've experienced a reduction in revenue during the qualification period.

The Company and associated related party group under common control with the Company, including Morguard's parent company, Paros Enterprises Limited, have satisfied certain eligibility criteria, including (among others) a significant decline in revenue due to the temporary closures of non-essential services. The Company will continue to assess its eligibility for subsequent claim periods.

For the three months ended September 30, 2021, the Company recorded \$3,702 (2020 - \$7,526) as a deduction of the related expense, of which \$461 (2020 - \$713), \$2,595 (2020 - \$5,148), and \$646 (2020 - \$1,665) are a deduction of property operating costs, hotel operating expenses and property management and corporate expenses, respectively.

For the nine months ended September 30, 2021, the Company recorded \$16,670 (2020 - \$20,946) as a deduction of the related expense, of which \$1,561 (2020 - \$4,837), \$12,491 (2020 - \$9,603) and \$2,618 (2020 - \$6,506) are a deduction of property operating costs, hotel operating expenses and property management and corporate expenses, respectively.

### LIQUIDITY

The Company has liquidity of approximately \$476,000 comprised of \$129,000 in cash and \$347,000 available under its revolving credit facilities. In addition, the Company has approximately \$1,140,000 of unencumbered income producing and hotel properties, and other investments which could be utilized for financing. To further enhance liquidity, the Company has narrowed down the scope of its capital expenditure program to ensure the availability of resources, allocating an amount that enables the Company to maintain the structural and overall safety of the properties. Management has also implemented various initiatives to reduce or defer operating expenses and is monitoring various government assistance programs in Canada and the U.S. structured to provide relief from personnel costs and commercial rent subsidies.

The Company has approximately \$639,000 of mortgages payable maturing during 2021 and 2022 having an aggregate loan-to-value ratio of 43% which management expects to be able to refinance at similar or favourable terms. In addition, the Company has \$200,000 of senior unsecured debentures maturing in September 2022 and \$115,000 of MRT convertible debentures maturing in December 2021. The Company expects to be able to issue new debt instruments and use current liquidity sufficient to permit the repayment of its 2021 and 2022 maturities.

## FINANCIAL AND OPERATIONAL HIGHLIGHTS

	September 30, 2021	December 31, 2020	September 30, 2020
Real estate properties	\$9,871,194	\$9,680,408	\$9,949,386
Hotel properties	467,147	545,041	572,390
Equity-accounted and other fund investments	229,712	216,278	240,500
Total assets	11,204,200	11,052,688	11,466,149
Indebtedness <sup>(1)</sup>	\$5,684,897	\$5,835,647	\$6,033,572
Indebtedness to total assets (%)	50.7	52.8	52.6
Non-Consolidated Indebtedness to total assets (%) <sup>(2)</sup>	45.7	47.6	47.8
Total equity	\$4,066,270	\$3,912,698	\$4,087,185
Shareholders' equity per common share	317.39	303.57	313.30
Exchange rates - Canadian dollar to U.S. dollar	\$0.79	\$0.79	\$0.75
Exchange rates - U.S. dollar to Canadian dollar	\$1.27	\$1.27	\$1.33

(1) Total indebtedness is defined as the sum of the current and non-current portion of: (i) mortgages payable, (ii) Unsecured Debentures, (iii) convertible debentures, (iv) lease liabilities, (v) bank indebtedness, (vi) loans payable, and (vii) letters of credit.

(2) As defined in the Indenture, adjusted to exclude goodwill and deferred income tax assets and liabilities and to add back accumulated amortization of hotel properties.

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Revenue from real estate properties	\$210,557	\$216,706	\$630,612	\$663,449
Revenue from hotel properties	38,723	21,780	90,987	78,416
Management and advisory fees	10,424	9,342	32,050	31,620
Total revenue	271,435	251,469	772,163	784,684
Net operating income	135,445	130,268	356,464	364,043
Adjusted NOI	125,183	119,832	367,115	375,125
Fair value gain (loss), net	87,073	(102,386)	106,625	(313,710)
Net income (loss) attributable to common shareholders	102,626	(4,606)	134,279	(36,590)
Per common share - basic and diluted	9.25	(0.42)	12.10	(3.26)
Funds from operations	52,817	43,104	144,048	98,978
Per common share - basic and diluted	4.76	3.84	12.98	8.81
Normalized FFO	58,673	43,756	143,266	136,772
Per common share - basic and diluted	5.29	3.91	12.91	12.17
Distributions received from Morguard REIT	2,342	4,500	7,808	18,853
Distributions received from Morguard Residential REIT	4,401	4,400	13,205	13,205
Dividends declared/paid	(1,651)	(1,676)	(5,000)	(5,050)
Average exchange rates - Canadian dollar to U.S. dollar	\$0.79	\$0.75	\$0.80	\$0.74
Average exchange rates - U.S. dollar to Canadian dollar	\$1.26	\$1.33	\$1.25	\$1.35

Total assets as at September 30, 2021, were \$11,204,200, compared to \$11,052,688 as at December 31, 2020. Total assets increased by \$151,512 primarily due to the following:

- An increase in real estate properties of \$190,786, mainly due to a net fair value gain of \$154,763, capital and development expenditures of \$35,995 and tenant incentives and leasing commissions of \$10,457, offset by dispositions of \$14,500.
- A decrease in hotel properties of \$77,894, mainly due to a provision for impairment of \$45,289, amortization of \$18,698 and dispositions of \$21,500;
- An increase in equity-accounted and other fund investments of \$13,434, primarily driven by a net fair value gain;
- An increase in other assets and prepaid expense of \$41,039, primarily due to an increase in accrued pension benefit asset and prepaid expenses;
- A decrease in amounts receivable of \$3,100; and
- A decrease in cash of \$12,753.

Total revenue during the three months ended September 30, 2021, increased by \$19,966 to \$271,435, compared to \$251,469 in 2020. The increase was primarily due to the following:

- A decrease in revenue from real estate properties in the amount of \$6,149;
- An increase in revenue from hotel properties in the amount of \$16,943, resulting from the easing of pandemic restrictions as vaccination rates increased, which resulted in an increase in international travel as well as leisure and business demand relative to 2020 as many hotels were closed in the prior year. In addition, three hotels designated under the Government Authorized Accommodation ("GAA") program provided an increase in revenue in 2021;
- An increase in interest and other income of \$8,090; primarily due to a one-time special cash dividend from one of the Company's investments in marketable securities; and
- An increase in management and advisory fees in the amount of \$1,082.

## PROPERTY PROFILE

As at September 30, 2021, the Company and its subsidiaries own a diversified portfolio of 198 multi-suite residential, retail, office, industrial and hotel properties located in Canada and in the United States.

## PORTFOLIO COMPOSITION BY ASSET TYPE

The composition of the Company's real estate properties by asset type as at September 30, 2021 was as follows:

Asset Type	Number of Properties	GLA Square Feet (000s) <sup>(1)</sup>	Apartment Suites/Hotels Rooms <sup>(2)</sup>	Real Estate Properties
Multi-suite residential	56	—	17,752	\$5,225,788
Retail	36	8,132	—	2,107,929
Office	48	7,601	—	2,276,305
Industrial	25	1,120	—	168,997
Hotel	33	—	5,138	474,511
Properties and land held for and under development	—	—	—	101,988
<b>Total<sup>(3)</sup></b>	<b>198</b>	<b>16,853</b>	<b>22,890</b>	<b>\$10,355,518</b>

(1) Total GLA is shown on a proportionate basis; on a 100% basis, total GLA of the Company's commercial properties is 20.4 million square feet.

(2) Total suites/hotel rooms include equity-accounted investments and non-controlling interest. The Company on a proportionate basis has ownership of 17,185 suites and 4,901 hotel rooms.

(3) Includes one multi-suite residential, two office properties and two hotel properties classified as equity-accounted investments and one office property classified as finance lease and excludes right-of-use assets on the Company's land leases.

The Company's multi-suite residential portfolio comprises 24 Canadian properties (21 high-rise buildings, two low-rise buildings and one mid-rise building located primarily throughout the Greater Toronto Area ("GTA")) and 32 U.S. properties (20 low-rise and eight mid-rise garden-style communities located in Colorado, Texas, Louisiana, Georgia, Florida, North Carolina, Virginia and Maryland and four high-rise buildings located in Chicago, Illinois and Los Angeles, California). The combined multi-suite residential portfolio represents 17,752 suites.

The Company's retail portfolio includes two broad categories of income producing properties: (i) enclosed full-scale, regional shopping centres that are dominant in their respective markets; and (ii) neighborhood and community shopping centres that are primarily anchored by food retailers, discount department stores and banking institutions. The retail portfolio comprises 25 properties located in Canada and 11 properties located in Florida and Louisiana. The combined retail portfolio represents 8.1 million square feet of gross leasable area ("GLA").

The Company's office portfolio is focused on well-located, high-quality office buildings in major Canadian urban centres primarily located throughout the GTA, downtown Ottawa, Montréal, Calgary and Edmonton. The portfolio is balanced between single-tenant buildings under long-term lease to government and large national tenants and multi-tenant properties with well-distributed lease expiries that allow the Company to benefit from increased rent on lease renewals. The office portfolio represents 7.6 million square feet of GLA.

The Company's industrial portfolio comprises 25 industrial properties located throughout Ontario, Québec and British Columbia. The industrial portfolio represents 1.1 million square feet of GLA.

The Company's hotel portfolio comprises 22 branded and 11 unbranded hotel properties located in six Canadian provinces and the Northwest Territories. Branded hotels include Hilton, Marriott, Holiday Inn and Wyndham and consist of full and select service formats. The hotel portfolio represents 5,138 rooms.

## AVERAGE OCCUPANCY LEVELS COMPARATIVE AVERAGE OCCUPANCY LEVELS

	Suites/GLA Square Feet	Sep. 2021	Jun 2021	Mar. 2020	Dec. 2020	Sep. 2020
Multi-suite residential	17,752 <sup>(1)</sup>	93.5%	92.6%	91.9%	91.6%	94.0%
Retail	7,458,000 <sup>(2)</sup>	92.7%	92.2%	91.4%	93.2%	90.7%
Office	7,600,500	90.4%	90.7%	90.9%	90.6%	91.8%
Industrial	1,120,000	91.8%	90.9%	90.6%	90.9%	91.1%

(1) Includes two properties that commenced initial lease-up in the fourth quarter of 2020, one property located in Los Angeles, California and one property located in New Orleans, Louisiana. Excluding the two properties under initial lease-up, occupancy at September 30, 2021 is 94.2% (June 30, 2021 - 93.7%, March 31, 2021 - 93.3%, December 31, 2020 - 93.1%).

(2) Retail occupancy has been adjusted to exclude development space of 673,746 square feet of GLA.

During October 2021, the Company's redevelopment property, 1643 Josephine Street, New Orleans, Louisiana, reached stabilized occupancy and is currently 90.4% occupied and 98.2% leased. The repositioned asset further improves the overall quality of the portfolio having an average monthly rent ("AMR") of \$1,822, and is located within close proximity to The Georgian Apartments, offering management a platform for operational synergies.

During the first quarter of 2021, 129,549 square feet of GLA relating to development space was taken off-stream to allow for future redevelopment and lease-up. As at September 30, 2021, the retail occupancy levels were adjusted to exclude development space and space that is pending demolition (673,746 square feet of GLA), this adjustment increased retail occupancy from 85.0% to 92.7%.

## LEASE PROFILE

The table below provides a summary of the lease maturities for the next three years:

Summary of Lease Expiries as at September 30, 2021	2021			2022		2023	
	Total SF	SF	%	SF	%	SF	%
Retail <sup>(1)</sup>	7,458	768	10%	954	13%	807	11%
Office	7,601	314	4%	472	6%	781	10%
Industrial	1,120	100	9%	237	21%	167	15%
<b>Total</b>	<b>16,179</b>	<b>1,182</b>	<b>7%</b>	<b>1,663</b>	<b>10%</b>	<b>1,755</b>	<b>11%</b>

(1) Retail SF has been adjusted to exclude development space of 673,746 square feet of GLA

## PART III

### REVIEW OF OPERATIONAL RESULTS

The Company's operational results for the for the three and nine months ended September 30, 2021 and 2020 are summarized below:

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Revenue from real estate properties	\$210,557	\$216,706	\$630,612	\$663,449
Revenue from hotel properties	38,723	21,780	90,987	78,416
Property operating expenses				
Property operating costs	(47,480)	(53,584)	(143,311)	(150,977)
Utilities	(14,600)	(14,473)	(42,254)	(42,512)
Realty taxes	(23,967)	(23,316)	(113,488)	(114,061)
Hotel operating expenses	(27,788)	(16,845)	(66,082)	(70,272)
<b>Net operating income</b>	<b>135,445</b>	<b>130,268</b>	<b>356,464</b>	<b>364,043</b>
<b>OTHER REVENUE</b>				
Management and advisory fees	10,424	9,342	32,050	31,620
Interest and other income	11,731	3,641	18,514	11,199
	<b>22,155</b>	<b>12,983</b>	<b>50,564</b>	<b>42,819</b>
<b>EXPENSES</b>				
Interest	54,909	58,720	166,122	179,044
Property management and corporate	16,535	14,005	60,179	39,611
Amortization of hotel properties and other	7,995	8,574	24,653	26,564
Provision for impairment	17,233	7,588	45,289	31,479
	<b>96,672</b>	<b>88,887</b>	<b>296,243</b>	<b>276,698</b>
<b>OTHER INCOME (EXPENSE)</b>				
Fair value gain (loss), net	87,073	(102,386)	106,625	(313,710)
Equity income (loss) from investments	(2,529)	(2,634)	20,236	(8,312)
Other income	184	2,253	4,351	1,118
	<b>84,728</b>	<b>(102,767)</b>	<b>131,212</b>	<b>(320,904)</b>
<b>Income (loss) before income taxes</b>	<b>145,656</b>	<b>(48,403)</b>	<b>241,997</b>	<b>(190,740)</b>
Provision for (recovery of) income taxes				
Current	1,537	354	6,990	10,076
Deferred	35,343	(11,155)	92,102	(49,306)
	<b>36,880</b>	<b>(10,801)</b>	<b>99,092</b>	<b>(39,230)</b>
<b>Net income (loss) for the period</b>	<b>\$108,776</b>	<b>(\$37,602)</b>	<b>\$142,905</b>	<b>(\$151,510)</b>
<b>Net income (loss) attributable to:</b>				
Common shareholders	\$102,626	(\$4,606)	\$134,279	(\$36,590)
Non-controlling interest	6,150	(32,996)	8,626	(114,920)
	<b>\$108,776</b>	<b>(\$37,602)</b>	<b>\$142,905</b>	<b>(\$151,510)</b>
<b>Net income (loss) per common share attributable to:</b>				
Common shareholders - basic and diluted	\$9.25	(\$0.42)	\$12.10	(\$3.26)

**FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2021****NET INCOME (LOSS)**

Net income for the three months ended September 30, 2021, was \$108,776 compared to net loss of \$37,602 in 2020. The increase in net income of \$146,378 for the three months ended September 30, 2021, was primarily due to the following:

- An increase in net operating income of \$5,177, primarily due to higher NOI from the hotel portfolio due to increased revenue per available room ("RevPar"). In addition, higher NOI from the retail, office and industrial portfolio was mainly caused by lower bad debt expense. The increase in NOI was partially offset by a decrease in multi-suite residential NOI due to higher vacancies. The change in foreign exchange rate decreased NOI by \$2,576;
- An increase in interest and other income of \$8,090; primarily due to a one-time special cash dividend from one of the Company's investments in marketable securities;
- A decrease in interest expense of \$3,811, mainly due to lower interest on mortgage payables and lower interest on the Debentures primarily due to the repayment upon maturity of the Series D unsecured debentures on May 14, 2021;
- An increase in property management and corporate expense of \$2,530, primarily due to an increase in non-cash compensation expense related to the Company's Stock Appreciation Rights ("SARs") plan of \$1,878 and a decrease in provision for CEWS of \$1,019;
- An increase in provision for impairment on hotel properties of \$9,645;
- An increase in non-cash net fair value gain of \$189,459, mainly due to a net fair value gain recorded on the Company's real estate properties during the three months ended September 30, 2021 compared to a net fair value loss recorded during the prior period in 2020;
- An increase in income tax expense (current and deferred) of \$47,681.

**FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2021****NET INCOME (LOSS)**

Net income for the nine months ended September 30, 2021, was \$142,905, compared to net loss of \$151,510 in 2020. The increase in net income of \$294,415 for the nine months ended September 30, 2021, was primarily due to the following:

- A decrease in net operating income of \$7,579, primarily due to higher vacancy at multi-suite residential properties and a decrease from the retail portfolio due to a decrease in basic rent and recoveries, partially offset by lower bad debt expense. The decrease in NOI was partially offset by higher NOI from the hotel portfolio due to increased RevPar and a higher provision for CEWS. The change in foreign exchange rate decreased NOI by \$10,341;
- An increase in interest and other income of \$7,315, primarily due to a one-time special cash dividend from one of the Company's investments in marketable securities;
- A decrease in interest expense of \$12,922, mainly due to lower interest on mortgages, bank indebtedness, and lower interest on the Debentures primarily due to the repayment upon maturity of the Series D unsecured debentures on May 14, 2021;
- An increase in property management and corporate expense of \$20,568, primarily due to an increase in non-cash compensation expense related to the Company's SARs plan of \$17,323 and a decrease in a provision for CEWS of \$3,888;
- An increase in provision for impairment on hotel properties of \$13,810;
- An increase in non-cash net fair value gain of \$420,335, mainly due to an increase in net fair value gain recorded on the Company's real estate properties and an increase in the net fair value gain on the Company's marketable securities, partially offset by an increase in the fair value loss on Morguard Residential REIT units;
- An increase in equity income from investments of \$28,548, primarily due to an increase in fair value gain recorded on the Company's investment in Lumina Hollywood; and
- An increase in income tax expense (current and deferred) of \$138,322.

## COMPARATIVE NET OPERATING INCOME

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Multi-suite residential (in local currency)	\$44,806	\$46,569	\$136,001	\$148,585
Retail (in local currency)	27,739	24,299	77,817	81,378
Office	32,597	31,669	98,181	98,462
Industrial	2,044	1,823	5,544	5,004
Hotel	10,596	3,193	22,738	5,425
Exchange amount to Canadian dollars	7,469	9,599	21,555	32,077
<b>Comparative NOI</b>	<b>125,251</b>	<b>117,152</b>	<b>361,836</b>	<b>370,931</b>
Dispositions	589	1,923	2,898	3,722
Realty tax expense accounted for under IFRIC 21	10,262	10,436	(10,651)	(11,082)
Lease cancellation fees	731	1,018	4,635	1,018
U.S. residential development	208	—	(2)	—
Realty tax refund/reassessment	—	135	538	762
Other	(1,596)	(396)	(2,790)	(1,308)
<b>NOI</b>	<b>\$135,445</b>	<b>\$130,268</b>	<b>\$356,464</b>	<b>\$364,043</b>

The Company believes it is useful to provide an analysis of Comparative NOI, which eliminates non-recurring and non-cash items.

Comparative NOI for the three months ended September 30, 2021, increased by \$8,099, to \$125,251 compared to \$117,152 in 2020 due to the following reasons:

- Multi-suite residential decreased by \$1,763 as a result of increased vacancy;
- Retail increased by \$3,440 mainly due to decrease in bad debt expense of \$6,436 when compared to the same period in 2020. Bad debt expense in the prior year included \$2,175 relating to the 25% landlord portion of the CECRA program. Partially offsetting the increase in NOI was a higher proportion of tenants converting to percentage rent leases resulting in lower recoveries of operating expenses and lower basic rent;
- Office increased by \$928 mainly due to decrease in bad debt expense of \$1,478 when compared to the same period in 2020, partially offset by higher vacancy and lower recoveries of operating expenses;
- Hotel increased by \$7,403 mainly due to increased RevPar as the easing of pandemic restrictions positively impacted travel demand compared to hotel closures during 2020, partially offset by a decrease in CEWS provision in 2021; and
- The change in the foreign exchange rate decreased Comparative NOI for the U.S. properties by \$2,130.

Comparative NOI for the nine months ended September 30, 2021, decreased by \$9,095, to \$361,836 compared to \$370,931 in 2020 due to the following:

- Multi-suite residential decreased by \$12,584 as a result of increased vacancy and prior year provision for CEWS \$1,722;
- Retail decreased by \$3,561 mainly due to a higher proportion of tenants converting to percentage rent leases resulting in lower recoveries of operating expenses and lower basic rent. Partially offsetting the decrease in NOI was a decrease in bad debt expense of \$10,521 when compared to the same period in 2020. Bad debt expense in the prior year included \$4,004 relating to the 25% landlord portion of the CECRA program;
- Office decreased by \$281 mainly due to lower prime rent from vacancy, parking revenue and lower recoveries of operating expenses as well as rent abatement at a property in Calgary, Alberta, partially offset by a decrease in bad debt expense of \$3,899, mainly due to a bad debt recovery at a property in Saint-Laurent, Québec;
- Hotel increased by \$17,313 mainly due to increased RevPar as the easing of pandemic restrictions positively impacted travel demand compared to hotel closures during 2020, and an increase in provision for CEWS; and
- The change in the foreign exchange rate decreased Comparative NOI for the U.S. properties by \$10,522.

## FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2021

### NET OPERATING INCOME

Net operating income increased by \$5,177, or 4.0%, during the three months ended September 30, 2021, to \$135,445 compared to \$130,268 generated in 2020, and is further analyzed by asset type below.

### ADJUSTED NOI BY ASSET TYPE

For the three months ended September 30	2021	2020
Multi-suite residential	<b>\$50,058</b>	\$54,551
Retail	<b>29,160</b>	26,714
Office	<b>32,978</b>	31,921
Industrial	<b>2,052</b>	1,711
Hotel	<b>10,935</b>	4,935
<b>Adjusted NOI</b>	<b>125,183</b>	119,832
IFRIC 21 adjustment - multi-suite residential	<b>8,917</b>	9,044
IFRIC 21 adjustment - retail	<b>1,345</b>	1,392
<b>NOI</b>	<b>\$135,445</b>	\$130,268

NOI from the multi-suite residential portfolio for the three months ended September 30, 2021, decreased by \$4,620, or 7.3% to \$58,975, compared to \$63,595 in 2020. The decrease in NOI is due to the change in Adjusted NOI described below and a decrease in the IFRIC 21 adjustment of \$127.

Adjusted NOI from the multi-suite residential portfolio for the three months ended September 30, 2021, decreased by \$4,493 or 8.2%, to \$50,058, compared to \$54,551 in 2020. The decrease in Adjusted NOI is primarily due to the following:

- A decrease in Canadian multi-suite residential properties of \$1,937 primarily resulting from increased vacancy, partially offset by an increase in AMR by 2.7%. The increase in vacancy is due to lower leasing traffic resulting from social distancing restrictions and current economic conditions. During the three months ended September 30, 2021, the Company's Canadian portfolio turned over 528 suites, or 6.6% of total suites and achieved AMR growth of 6.5% on suite turnover;
- A decrease in U.S. multi-suite residential properties of US\$668 primarily resulting from:
  - A decrease of US\$2,109 mainly due to higher vacancy and higher rental concessions at three properties located in Chicago, Illinois; and
  - An increase of US\$1,441 mainly due to lower vacancy and higher average rental rates mainly at properties located in Florida;
- A decrease of \$1,888 due to the change in the U.S. dollar foreign exchange rate.

NOI from the retail portfolio for the three months ended September 30, 2021, increased by \$2,399, or 8.5% to \$30,505, compared to \$28,106 in 2020. The increase in NOI is due to the change in Adjusted NOI described below, partially offset by a decrease in the IFRIC 21 adjustment of \$47.

Adjusted NOI from the retail portfolio for the three months ended September 30, 2021, increased by \$2,446, or 9.2%, to \$29,160, compared to \$26,714 in 2020. The increase in Adjusted NOI is primarily due to the following:

- An increase in Canadian retail properties of \$2,325 primarily resulting from:
  - An increase of \$6,221 due to lower bad debt expense when compared to the same period in 2020. Bad debt expense in the prior year included \$2,175 relating to the 25% landlord portion of the CECRA program; and
  - A decrease of \$3,212 predominantly due to a higher proportion of tenants converting to percentage rent leases resulting in lower recoveries of operating expenses and lower basic rent;
  - A decrease of \$684 in lease cancellation fees received; and
- A decrease of \$205 due to the change in the U.S. dollar foreign exchange rate.



NOI from the office portfolio for the three months ended September 30, 2021, increased by \$1,057, or 3.3%, to \$32,978, compared to \$31,921 in 2020, primarily due to the following:

- A decrease of \$828 predominantly due to higher vacancy and lower recoveries of operating expenses; and
- An increase of \$1,478 due to lower bad debt expense when compared to the same period in 2020. Bad debt expense in the prior year included \$591 relating to the 25% landlord portion of the CECRA program; and
- An increase of \$407 in lease cancellation fees received.

NOI from the industrial portfolio for the three months ended September 30, 2021, increased by \$341, or 19.9%, to \$2,052, compared to \$1,711 in 2020, primarily due to higher prime rent and recoveries of operating expenses.

NOI from the hotel portfolio for the three months ended September 30, 2021, increased by \$6,000, or 121.6% to \$10,935, compared to \$4,935 in 2020, primarily due to the following:

- An increase of \$9,448 mainly due to increased RevPar as the easing of pandemic restrictions positively impacted travel demand compared to hotel closures during 2020. In addition, three hotels designated under the GAA program provided an increase in RevPar. During the three months ended September 30, 2021, hotel occupancy was 58.5% compared to 30.2% during the same period in 2020. The average daily rate ("ADR") increased to \$129.80 during the three months ended September 30, 2021, compared to \$118.09 in 2020, as a result, RevPar increased by \$40.25 to \$75.91 during the quarter, compared to \$35.66 during the same period in 2020;
- A decrease of \$2,553 due to a provision for CEWS; and
- A decrease of \$895 due to the sale of six hotel properties subsequent to the second quarter of 2020.

#### MANAGEMENT AND ADVISORY FEES

Morguard's management and advisory fee revenue for the three months ended September 30, 2021, increased by \$1,082, or 11.6%, to \$10,424 compared to \$9,342 in 2020. The increase is mainly due to additional leasing fees earned.

#### INTEREST AND OTHER INCOME

Interest and other income for the three months ended September 30, 2021, increased by \$8,090, to \$11,731 compared to \$3,641 in 2020. The increase was primarily due to a one-time special cash dividend from one of the Company's investments in marketable securities amounting to \$8,490.

#### INTEREST EXPENSE

Interest expense consists of the following:

For the three months ended September 30	2021	2020
Mortgages payable	\$38,066	\$40,613
Debentures payable, net of accretion	11,675	13,818
Bank indebtedness	1,031	1,028
Loans payable and other	577	301
Lease liabilities	2,389	2,356
Amortization of mark-to-market adjustments on mortgages, net	(637)	(1,148)
Amortization of deferred financing costs	1,871	1,916
	<b>54,972</b>	<b>58,884</b>
Less: Interest capitalized to properties under development	(63)	(164)
	<b>\$54,909</b>	<b>\$58,720</b>

Interest expense for the three months ended September 30, 2021, decreased by \$3,811, or 6.5% to \$54,909, compared to \$58,720 in 2020, mainly due to lower interest on mortgage payable and lower interest on the Debentures primarily due to the repayment upon maturity of the Series D unsecured debentures on May 14, 2021. The decrease in interest on mortgages payable is largely attributable to lower interest rates on refinanced mortgages, as well as the strengthening of the Canadian dollar which decreased interest expense of U.S. mortgages.

## PROPERTY MANAGEMENT AND CORPORATE

Property management and corporate expenses for the three months ended September 30, 2021, increased by \$2,530, or 18.1% to \$16,535, compared to \$14,005 in 2020, primarily due to an increase in non-cash compensation expense related to the Company's SARs plan of \$1,878 and a decrease in a provision for CEWS of \$1,019.

## AMORTIZATION OF HOTEL PROPERTIES AND OTHER

Amortization of hotel properties and other for the three months ended September 30, 2021, decreased by \$579 to \$7,995, compared to \$8,574 in 2020.

## PROVISION FOR IMPAIRMENT

In accordance with IFRS, management assesses all hotel properties at the end of each reporting period to determine if there is any indication that an asset may be impaired.

During the three months ended September 30, 2021, impairment indicators were identified and a recoverability analysis was completed in accordance with the procedures specified by IFRS, which indicated that an impairment provision of \$17,233 should be recorded.

## FAIR VALUE GAIN (LOSS) ON REAL ESTATE PROPERTIES

Fair value adjustments are determined based on the movement of various valuation parameters on a quarterly basis, including changes in projected cash flows as a result of leasing, capitalization rates, discount rates and terminal capitalization rates. During the three months ended September 30, 2021, the Company recognized a fair value gain of \$108,219, compared to a fair value loss of \$95,300 in 2020.

Fair value gain (loss) on real estate properties consists of the following:

<b>For the three months ended September 30</b>	<b>2021</b>	<b>2020</b>
Multi-suite residential	<b>\$115,453</b>	\$44,278
Retail	<b>2,969</b>	(121,632)
Office	<b>(13,894)</b>	(17,695)
Industrial	<b>3,140</b>	(184)
Land held for development	<b>551</b>	(67)
	<b>\$108,219</b>	(\$95,300)

For the three months ended September 30, 2021, the Company recognized a net fair value gain of \$115,453 in the residential portfolio. The fair value gain is comprised of \$22,108 at the Canadian properties and US\$73,025 at the U.S. properties as a result of an increase in stabilized NOI, as well the change in foreign exchange rate contributed to the fair value gain amounting to \$20,320.

For the three months ended September 30, 2021, the Company recognized a net fair value loss of \$13,894 in the office portfolio. The fair value loss is mainly due to reductions in cash flow assumptions to lower market rent and increased vacancy.

## FAIR VALUE LOSS ON MORGUARD RESIDENTIAL REIT UNITS

For the three months ended September 30, 2021, the Company recorded a fair value loss on the Morguard Residential REIT units of \$13,530, which includes a mark-to-market loss of \$8,090 on the units as a result of a decrease in the trading price and the distributions made to external unitholders of \$5,440.

## FAIR VALUE LOSS ON INVESTMENT IN MARKETABLE SECURITIES

Investment in marketable securities are classified as financial assets measured at fair value through profit and loss ("FVTPL"). For the three months ended September 30, 2021, the Company recorded a fair value loss on investment in marketable securities of \$7,896 resulting from an decrease in market value of the securities.

## EQUITY LOSS FROM INVESTMENTS

Equity loss from investments consist of the following:

For the three months ended September 30	2021	2020
Joint ventures	(\$1,266)	(\$68)
Associates	(1,263)	(2,566)
	<b>(\$2,529)</b>	<b>(\$2,634)</b>

Equity loss from investments for the three months ended September 30, 2021, decreased by \$105 to \$2,529, compared to an equity loss of \$2,634 in 2020.

## OTHER INCOME

Other income for the three months ended September 30, 2021, decreased by \$2,069 to \$184 compared to \$2,253 in 2020, primarily due to gain on sale of hotel property of \$2,067 in 2020.

## INCOME TAXES

For the three months ended September 30, 2021, the Company recorded total income tax expense of \$36,880, compared to an income tax recovery of \$10,801 in 2020. The increase in income tax expense of \$47,681 comprises an increase of \$46,498 in deferred tax expense and an increase of \$1,183 in current tax expense.

The increase in current tax expenses for the three months ended September 30, 2021 is primarily due to lower taxable income in 2020 resulting from the impact of COVID-19. The increase in deferred tax expense for the three months ended September 30, 2021, is primarily a result of fair value gains related to Canadian and U.S. properties compared to the fair value losses recorded during the same period in 2020.

## PENSION PLANS

The Company's accounting policy under IFRS is to recognize actuarial gains/losses in the period in which they occur, and these gains/losses are reflected in the consolidated statement of comprehensive income (loss). During the three months ended September 30, 2021, an actuarial gain of \$2,435 was recorded in the consolidated statements of comprehensive income (loss), compared to an actuarial loss of \$6,485 for the three months ended September 30, 2020.

## FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2021

### NET OPERATING INCOME

Net operating income decreased by \$7,579, or 2.1%, during the nine months ended September 30, 2021, to \$356,464, compared to \$364,043 generated in 2020, and is further analyzed by asset type below.

### ADJUSTED NOI BY ASSET TYPE

For the nine months ended September 30	2021	2020
Multi-suite residential	<b>\$152,084</b>	\$175,300
Retail	<b>85,294</b>	87,615
Office	<b>99,284</b>	98,783
Industrial	<b>5,548</b>	5,283
Hotel	<b>24,905</b>	8,144
<b>Adjusted NOI</b>	<b>367,115</b>	375,125
IFRIC 21 adjustment - multi-suite residential	<b>(9,299)</b>	(9,711)
IFRIC 21 adjustment - retail	<b>(1,352)</b>	(1,371)
<b>NOI</b>	<b>\$356,464</b>	\$364,043

NOI from the multi-suite residential portfolio for the nine months ended September 30, 2021, decreased by \$22,804, or 13.8% to \$142,785, compared to \$165,589 in 2020. The decrease in NOI is due to the change in Adjusted NOI described below, partially offset by a decrease in the IFRIC 21 deduction of \$412.

Adjusted NOI from the multi-suite residential portfolio for the nine months ended September 30, 2021, decreased by \$23,216 or 13.2%, to \$152,084, compared to \$175,300 in 2020. The decrease in Adjusted NOI is primarily due to the following:

- A decrease in Canadian multi-suite residential properties of \$8,538 primarily resulting from:
  - A decrease of \$6,816 mainly due to increased vacancy, partially offset by an increase in AMR by 2.7%. The increase in vacancy is due to lower leasing traffic resulting from social distancing restrictions and current economic conditions. During the nine months ended September 30, 2021, the Company's Canadian portfolio turned over 934 suites, or 11.7% of total suites and achieved AMR growth of 8.3% on suite turnover; and
  - A decrease of \$1,722 due to a prior year provision for CEWS;
- A decrease in U.S. multi-suite residential properties of US\$5,447 primarily resulting from:
  - A decrease of US\$7,414 mainly due to higher vacancy and higher rental concessions at three properties located in Chicago, Illinois; and
  - An increase of US\$1,967 mainly due to lower vacancy and higher average rental rates mainly at properties located in Florida;
- A decrease of \$9,231 due to the change in the U.S. dollar foreign exchange rate.

NOI from the retail portfolio for the nine months ended September 30, 2021, decreased by \$2,302, or 2.7%, to \$83,942, compared to \$86,244 in 2020. The decrease in NOI is due to the change in Adjusted NOI described below, partially offset by a decrease in the IFRIC 21 deduction of \$19.

Adjusted NOI from the retail portfolio for the nine months ended September 30, 2021, decreased by \$2,321, or 2.6%, to \$85,294, compared to \$87,615 in 2020. The decrease in Adjusted NOI is primarily due to the following:

- A decrease in Canadian retail properties of \$1,183 primarily resulting from:
  - An increase of \$10,613 due to lower bad debt expense when compared to the same period in 2020. Bad debt expense in the prior year included \$4,004 relating to the 25% landlord portion of the CECRA program;
  - A decrease of \$14,077 predominantly due to a higher proportion of tenants converting to percentage rent leases resulting in lower recoveries of operating expenses and lower basic rent; and
  - An increase of \$2,281 in lease cancellation fees received.
- A decrease of \$1,258 due to the change in the U.S. dollar foreign exchange rate.

NOI from the office portfolio for the nine months ended September 30, 2021, increased by \$501, or 0.5%, to \$99,284, compared to \$98,783 in 2020, primarily due to the following:

- A decrease of \$4,510 predominantly due to lower prime rent from vacancy, parking revenue and lower recoveries of operating expenses as well as a rent abatement at a property in Calgary, Alberta; and
- An increase of \$3,899 due to lower bad debt expense when compared to the same period in 2020, primarily due to recovery of bad debt provision of \$1,099 at a property in Saint-Laurent, Québec. Bad debt expense in the prior year included \$882 relating to the 25% landlord portion of the CECRA program; and
- An increase of \$1,112 in lease cancellation fees received.

NOI from the industrial portfolio for the nine months ended September 30, 2021, increased by \$265, or 5.0%, to \$5,548, compared to \$5,283 in 2020, primarily due to the following:

- A decrease of \$401 due to the sale of a property located in Puslinch, Ontario during the first quarter of 2020;
- An increase of \$514 due to higher prime rent mainly at two properties; and
- An increase of \$152 due to lower bad debt expense when compared to the same period in 2020. Bad debt expense in the prior year included \$164 relating to the 25% landlord portion of the CECRA program.

NOI from the hotel portfolio for the nine months ended September 30, 2021, increased by \$16,761, or 205.8% to \$24,905, compared to \$8,144 in 2020, primarily due to the following:

- An increase of \$13,803 mainly due to increased RevPar as the easing of pandemic restrictions positively impacted travel demand compared to hotel closures during 2020. In addition, three hotels designated under the GAA program provided an increase in RevPar. During the nine months ended September 30, 2021, hotel occupancy was 43.4% compared to 30.8% during the same period in 2020. The ADR decreased to \$125.69 during the nine months ended September 30, 2021, compared to \$131.18 in 2020, as a result, RevPar increased by \$14.57 to \$54.55 during the year, compared to \$39.98 during the same period in 2020;
- An increase of \$2,888 due to a provision for CEWS; and
- An increase of \$70 due to the sale of six hotel properties subsequent to the second quarter of 2020.

### MANAGEMENT AND ADVISORY FEES

Morguard's management and advisory fee revenue for the nine months ended September 30, 2021, increased by \$430, or 1.4%, to \$32,050, compared to \$31,620 in 2020.

### INTEREST AND OTHER INCOME

Interest and other income for the nine months ended September 30, 2021, increased by \$7,315, to \$18,514 compared to \$11,199 in 2020. The increase was primarily due to a one-time special cash dividend from one of the Company's investments in marketable securities amounting to \$8,490.

### INTEREST EXPENSE

Interest expense consists of the following:

For the nine months ended September 30	2021	2020
Mortgages payable	\$113,460	\$122,599
Debentures payable, net of accretion	37,637	41,031
Bank indebtedness	3,163	4,396
Loans payable and other	1,296	1,405
Lease liabilities	7,173	7,093
Amortization of mark-to-market adjustments on mortgages, net	(2,082)	(3,633)
Amortization of deferred financing costs	5,751	6,642
	<b>166,398</b>	179,533
Less: Interest capitalized to properties under development	(276)	(489)
	<b>\$166,122</b>	\$179,044

Interest expense for the nine months ended September 30, 2021, decreased by \$12,922, or 7.2%, to \$166,122, compared to \$179,044 in 2020, mainly due to lower interest on mortgages payable, bank indebtedness and lower interest on the Debentures primarily due to the repayment upon maturity of the Series D unsecured debentures on May 14, 2021. The decrease in interest on mortgages payable is largely attributable to lower interest rates on refinanced mortgages, as well as the strengthening of the Canadian dollar which decreased interest expense of U.S. mortgages.

### PROPERTY MANAGEMENT AND CORPORATE

Property management and corporate expenses for the nine months ended September 30, 2021, increased by \$20,568, or 51.9% to \$60,179, compared to \$39,611 in 2020, primarily due to an increase in non-cash compensation expense related to the Company's SARs plan of \$17,323 and a decrease in a provision for CEWS of \$3,888.

### AMORTIZATION OF HOTEL PROPERTIES AND OTHER

Amortization of hotel properties and other for the nine months ended September 30, 2021, decreased by \$1,911 to \$24,653, compared to \$26,564 in 2020.

### PROVISION FOR IMPAIRMENT

During the nine months ended September 30, 2021, impairment indicators were identified and a recoverability analysis was completed in accordance with the procedures specified by IFRS, which indicated that an impairment provision of \$45,289 should be recorded.

## FAIR VALUE GAIN (LOSS) ON REAL ESTATE PROPERTIES

Fair value adjustments are determined based on the movement of various valuation parameters on a quarterly basis, including changes in projected cash flows as a result of leasing, capitalization rates, discount rates and terminal capitalization rates. During the nine months ended September 30, 2021, the Company recognized a net fair value gain on real estate properties of \$154,763, compared to a net fair value loss of \$359,161 in 2020.

Fair value gain (loss) on real estate properties consists of the following:

For the nine months ended September 30	2021	2020
Multi-suite residential	<b>\$195,589</b>	\$90,695
Retail	<b>(19,634)</b>	(369,539)
Office	<b>(49,601)</b>	(90,855)
Industrial	<b>24,700</b>	7,843
Land held for development	<b>3,709</b>	2,695
	<b>\$154,763</b>	(\$359,161)

For the nine months ended September 30, 2021, the Company recognized a net fair value gain of \$195,589 in the residential portfolio. The fair value gain is comprised of \$50,147 at the Canadian properties and US\$113,677 at the U.S. properties as a result of an increase in stabilized NOI, as well the change in foreign exchange rate contributed to the fair value gain amounting to \$31,765.

For the nine months ended September 30, 2021, the Company recognized a net fair value loss of \$19,634 in the retail portfolio mainly due to a decrease in NOI and cash flow at a property located in Ottawa, Ontario.

For the nine months ended September 30, 2021, the Company recognized a net fair value loss of \$49,601 in the office portfolio. The fair value loss was mainly due to reductions in cash flow assumptions resulting from a lease amendment at a property located in Calgary, Alberta, and due to lower stabilized NOI at certain other properties.

For the nine months ended September 30, 2021, the Company recognized a net fair value gain of \$24,700 in the industrial portfolio primarily due to a 25 basis point decrease in the capitalization rates.

## FAIR VALUE LOSS ON MORGUARD RESIDENTIAL REIT UNITS

For the nine months ended September 30, 2021, the Company recorded a fair value loss on the Morguard Residential REIT units of \$48,161, which includes a mark-to-market loss of \$31,846 on the units as a result of a decrease in trading price and the distributions made to external unitholders of \$16,315.

## FAIR VALUE GAIN ON INVESTMENT IN MARKETABLE SECURITIES

Investment in marketable securities are classified as financial assets measured at FVTPL. For the nine months ended September 30, 2021, the Company recorded a fair value gain on investment in marketable securities of \$7,138 resulting from an increase in market value of the securities.

## EQUITY INCOME (LOSS) FROM INVESTMENTS

Equity income (loss) from investments consists of the following:

For the nine months ended September 30	2021	2020
Joint ventures	<b>(\$1,977)</b>	(\$157)
Associates	<b>22,213</b>	(8,155)
	<b>\$20,236</b>	(\$8,312)

Equity income from investments for the nine months ended September 30, 2021, increased by \$28,548 to \$20,236, compared to an equity loss of \$8,312 in 2020. The increase is primarily due to a fair value gain recorded on the Company's investment in Lumina Hollywood during the nine months ended September 30, 2021, compared to a fair value loss recorded in the same period in 2020, partially offset by a provision for impairment at one of the Company's hotel investments and a decrease in operating income at Lumina Hollywood as the property continues the initial lease up.

### **OTHER INCOME (EXPENSE)**

Other income for the nine months ended September 30, 2021, increased by \$3,233 to \$4,351, compared to \$1,118 in 2020, primarily due to increase in foreign exchange gain of \$908 and due to \$2,014 in settlement proceeds received on four disclaimed leases from Sears Canada Inc, partially offset by a decrease of \$2,067 on a gain on sale of hotel properties recognized in 2020.

### **INCOME TAXES**

For the nine months ended September 30, 2021, the Company recorded an income tax expense of \$99,092, compared to an income tax recovery of \$39,230 in 2020. The increase in income tax expense of \$138,322 comprises an increase of \$141,408 in deferred tax expense and a decrease of \$3,086 in current tax expense.

The decrease in current tax expense for the nine months ended September 30, 2021 is primarily a result of higher taxable income during the first quarter of 2020 from the disposition of a property. The increase in deferred tax expense for the nine months ended September 30, 2021, is primarily a result of fair value gains related to Canadian and U.S. properties compared to the fair value losses recorded during the same period in 2020.

### **PENSION PLANS**

The Company's accounting policy under IFRS is to recognize actuarial gains/losses in the period in which they occur, and these gains/losses are reflected in the consolidated statements of comprehensive income (loss). During the nine months ended September 30, 2021, an actuarial gain of \$26,008 was recorded in the consolidated statements of comprehensive income (loss), compared to an actuarial loss of \$41,517 for the nine months ended September 30, 2020.

## FUNDS FROM OPERATIONS

The following table provides an analysis of the Company's FFO by component:

	Three months ended		Nine months ended	
	September 30		September 30	
	2021	2020	2021	2020
Multi-suite residential	\$50,058	\$54,551	\$152,084	\$175,300
Retail	29,160	26,714	85,294	87,615
Office	32,978	31,921	99,284	98,783
Industrial	2,052	1,711	5,548	5,283
Hotel	10,935	4,935	24,905	8,144
<b>Adjusted NOI<sup>(1)</sup></b>	<b>125,183</b>	<b>119,832</b>	<b>367,115</b>	<b>375,125</b>
<b>Other Revenue</b>				
Management and advisory fees	10,424	9,342	32,050	31,620
Interest and other income	11,731	3,641	18,514	11,199
Equity-accounted FFO <sup>(2)</sup>	257	1,285	(847)	3,842
	<b>22,412</b>	<b>14,268</b>	<b>49,717</b>	<b>46,661</b>
<b>Expenses and Other</b>				
Interest	(54,909)	(58,720)	(166,122)	(179,044)
Principal repayment of lease liabilities	(504)	(306)	(1,377)	(1,284)
Property management and corporate	(16,535)	(14,005)	(60,179)	(39,611)
Internal leasing costs	620	806	2,319	2,379
Amortization of capital assets	(856)	(798)	(2,489)	(2,625)
Current income taxes <sup>(3)</sup>	(1,537)	(354)	(6,990)	(5,706)
Non-controlling interests' share of FFO <sup>(4)</sup>	(13,593)	(12,930)	(41,113)	(43,049)
Unrealized changes in the fair value of financial instruments	(7,636)	(4,383)	198	(52,445)
Other income (expense)	172	(306)	2,969	(1,423)
<b>FFO</b>	<b>\$52,817</b>	<b>\$43,104</b>	<b>\$144,048</b>	<b>\$98,978</b>
FFO per common share amounts – basic and diluted	<b>\$4.76</b>	<b>\$3.84</b>	<b>\$12.98</b>	<b>\$8.81</b>
Weighted average number of common shares outstanding (in thousands):				
Basic and diluted	<b>11,100</b>	<b>11,203</b>	<b>11,100</b>	<b>11,236</b>

(1) For the three and nine months ended September 30, 2021, an IFRIC 21 adjustment of \$10,262 (2020 - \$10,436) was added and \$10,651 (2020 - \$11,082) was deducted, respectively, from IFRS presentation of realty tax expense.

(2) Equity-accounted FFO exclude fair value adjustments on real estate properties, provision for impairment and amortization of hotel properties.

(3) Current income taxes for the three and nine months ended September 30, 2021, excludes \$nil (2020 - \$nil) and \$nil (2020 - \$4,370), respectively, of income tax relating to the disposal of property.

(4) For the three and nine months ended September 30, 2021, non-controlling share of FFO includes Morguard Residential REIT's non-controlling interest share of FFO in the amount of \$5,912 (2020 - \$5,969) and \$17,608 (2020 - \$20,177), respectively.

For the three months ended September 30, 2021, the Company recorded FFO of \$52,817 (\$4.76 per common share), compared to \$43,104 (\$3.84 per common share) in 2020. The increase in FFO of \$9,713 is mainly due to the following:

- An increase in Adjusted NOI of \$5,351, primarily due to higher NOI from the hotel portfolio due to higher RevPar and many hotels being temporarily closed during 2020. In addition, higher NOI from the retail, office and industrial portfolio was mainly caused by lower bad debt expense. The increase in Adjusted NOI was partially offset by a decrease in multi-suite residential NOI due to higher vacancies;
- An increase in management and advisory fees of \$1,082;
- An increase in interest and other income of \$8,090, primarily due to a one-time special cash dividend from one of the Company's investments in marketable securities amounting to \$8,490;
- A decrease in the equity-accounted FFO of \$1,028;
- A decrease in interest expense of \$3,811 mainly due to lower interest on mortgages payable and lower interest on the Debentures;
- An increase in property management and corporate expenses of \$2,530 primarily due to an increase in non-cash compensation expense related to the Company's SARs plan and a decrease in a provision for CEWS;
- An increase in current income taxes of \$1,183; and
- A decrease in unrealized changes in the fair value of financial instruments of \$3,253.



The change in foreign exchange rate had a negative impact on FFO of \$851 (\$0.08 per common share).

For the nine months ended September 30, 2021, the Company recorded FFO of \$144,048 (\$12.98 per common share), compared to \$98,978 (\$8.81 per common share) in 2020. The increase in FFO of \$45,070 is mainly due to the following:

- A decrease in Adjusted NOI of \$8,010, primarily due to higher vacancy at multi-suite residential properties and a decrease from the retail portfolio due to a decrease in basic rent and recoveries, partially offset by lower bad debt expense. The decrease is partially offset by higher NOI from the hotel portfolio due to higher RevPar and many hotels being temporarily closed during 2020 and a higher provision for CEWS;
- An increase in interest and other income of \$7,315, primarily due to a one-time special cash dividend from one of the Company's investments in marketable securities amounting to \$8,490;
- A decrease in the equity-accounted FFO of \$4,689, primarily due to the Company's investment in Lumina Hollywood, which is under initial lease-up;
- A decrease in interest expense of \$12,922 mainly due to lower interest on mortgages payable, bank indebtedness and lower interest on the Debentures;
- An increase in property management and corporate expenses of \$20,568 primarily due to an increase in non-cash compensation expense related to the Company's SARs plan and a decrease in a provision for CEWS;
- A decrease in the non-controlling interests' share of FFO of \$1,936;
- An increase of \$52,643 in unrealized changes in the fair value of the Company's financial instruments; and
- An increase in other income of \$4,392 primarily due to settlement proceeds received on four disclaimed leases from Sears Canada Inc.

The change in foreign exchange rate had a negative impact on FFO of \$3,888 (\$0.35 per common share).

The Company believes it is useful to provide an analysis of Normalized FFO which excludes non-recurring items on a net of tax basis and other fair value adjustments excluded from REALpac's definition of FFO.

Normalized FFO	Three months ended		Nine months ended	
	September 30		September 30	
	2021	2020	2021	2020
FFO (from above)	\$52,817	\$43,104	\$144,048	\$98,978
Add/(deduct):				
Unrealized changes in the fair value of financial instruments	7,636	4,383	(198)	52,445
SARs plan increase (decrease) in compensation expense	(1,195)	(3,073)	3,330	(13,993)
Sears settlement, net of non-controlling interest	—	—	(1,238)	—
Lease cancellation fee and other	(529)	(658)	(2,528)	(658)
	58,729	43,756	143,414	136,772
Tax effect	(56)	—	(148)	—
<b>Normalized FFO</b>	<b>\$58,673</b>	<b>\$43,756</b>	<b>\$143,266</b>	<b>\$136,772</b>
Per common share amounts – basic and diluted	\$5.29	\$3.91	\$12.91	\$12.17

Normalized FFO for the three months ended September 30, 2021, was \$58,673, or \$5.29 per common share, versus \$43,756, or \$3.91 per common share, for the same period in 2020, which represents an increase of \$14,917, or 34.1%.

Normalized FFO for the nine months ended September 30, 2021, was \$143,266, or \$12.91 per common share, versus \$136,772, or \$12.17 per common share, for the same period in 2020, which represents an increase of \$6,494, or 4.7%.

The following table provides the Company's net income (loss) attributable to common shareholders reconciled to FFO:

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
<b>Net income (loss) attributable to common shareholders</b>	<b>\$102,626</b>	(\$4,606)	<b>\$134,279</b>	(\$36,590)
Add/(deduct):				
Fair value loss (gain) on real estate properties, net <sup>(1)</sup>	<b>(105,696)</b>	99,008	<b>(178,703)</b>	370,662
Non-controlling interests' share of fair value loss on real estate properties, net <sup>(1)</sup>	<b>(1,988)</b>	(40,563)	<b>(14,077)</b>	(136,517)
Fair value loss (gain) on Morguard Residential REIT Units	<b>8,090</b>	(2,537)	<b>31,846</b>	(111,527)
Distribution to Morguard Residential REIT's external unitholders	<b>5,440</b>	5,434	<b>16,315</b>	16,293
Non-controlling interest - Morguard Residential REIT	<b>(5,912)</b>	(5,969)	<b>(17,608)</b>	(20,177)
Fair value loss (gain) on conversion option of MRG convertible debentures	<b>(20)</b>	(194)	<b>175</b>	(2,662)
Amortization of intangible asset	<b>1,141</b>	1,166	<b>3,466</b>	3,324
Amortization of hotel properties <sup>(2)</sup>	<b>6,261</b>	6,821	<b>19,474</b>	21,268
Non-controlling interests' share of amortization of hotel properties	—	—	—	(676)
Foreign exchange gain	<b>(12)</b>	(492)	<b>(1,382)</b>	(474)
Deferred income taxes	<b>35,343</b>	(11,155)	<b>92,102</b>	(49,306)
Current tax on disposition of property	—	—	—	4,370
Principal repayment of lease liabilities	<b>(504)</b>	(306)	<b>(1,377)</b>	(1,284)
Internal leasing costs	<b>620</b>	806	<b>2,319</b>	2,379
Realty taxes accounted for under IFRIC 21 <sup>(3)</sup>	<b>(9,805)</b>	(9,830)	<b>9,849</b>	10,483
Provision for impairment <sup>(4)</sup>	<b>17,233</b>	7,588	<b>47,370</b>	31,479
Gain on sale of hotel property	—	(2,067)	—	(2,067)
<b>FFO</b>	<b>\$52,817</b>	\$43,104	<b>\$144,048</b>	\$98,978
FFO per common share – basic and diluted	<b>\$4.76</b>	\$3.84	<b>\$12.98</b>	\$8.81
Weighted average number of common shares outstanding (in thousands):				
Basic and diluted	<b>11,100</b>	11,203	<b>11,100</b>	11,236

(1) Includes fair value adjustments on real estate properties for equity-accounted investments.

(2) Includes amortization of hotel properties for equity-accounted investments.

(3) Realty taxes accounted for under IFRIC 21 exclude non-controlling interests' share.

(4) Includes provision for impairment for equity-accounted investments.

## PART IV

### BALANCE SHEET ANALYSIS

#### REAL ESTATE PROPERTIES

The Company's real estate properties, together with hotel properties and equity-accounted and other real estate fund investments, represent approximately 94% of Morguard's total assets. Real estate properties include multi-suite residential, retail, office and industrial properties held to earn rental income and for capital appreciation. Real estate properties also include properties or land that is being constructed or developed for future use as income producing properties.

The following table details the Company's real estate assets:

As at	September 30, 2021	December 31, 2020
Real estate properties		
Multi-suite residential	\$5,162,600	\$4,937,059
Retail	2,236,357	2,243,942
Office	2,201,252	2,253,706
Industrial	168,997	133,512
	<b>9,769,206</b>	9,568,219
Properties under development	11,218	25,416
Land held for development	90,770	86,773
<b>Real estate properties</b>	<b>\$9,871,194</b>	<b>\$9,680,408</b>

Real estate properties increased by \$190,786 at September 30, 2021, to \$9,871,194, compared to \$9,680,408 at December 31, 2020. The increase is primarily the result of the following:

- A fair value gain on real estate properties of \$154,763;
- Capitalization of property enhancements, including capital expenditures and tenant improvements totalling \$40,482;
- Development expenditures of \$5,970;
- An increase of \$4,499 due to the change in the U.S. dollar exchange rate; and
- Dispositions of a real estate property of \$14,500.

#### APPRAISAL CAPITALIZATION AND DISCOUNT RATES

The Company's internal valuation team consists of Appraisal Institute of Canada ("AIC") designated Accredited Appraiser Canadian Institute ("AACI") members who are qualified to offer valuation and consulting services and expertise for all types of real property, all of whom are knowledgeable and have recent experience in the fair value techniques for investment properties. AACI designated members must adhere to AIC's Canadian Uniform Standards of Professional Appraisal Practice ("CUSPAP") and undertake ongoing professional development. The Company's appraisal division is responsible for determining the fair value of investment properties every quarter, which include co-owned properties and properties classified as equity-accounted investments. The appraisal team's valuation processes and results are reviewed by members of the Company's senior management at least once every quarter, in line with the Company's quarterly reporting dates.

As at September 30, 2021, the duration and impact of the COVID-19 pandemic is unknown. The impact of COVID-19 on estimating fair values for the Company's properties at September 30, 2021, required judgment based on evolving facts and available information, particularly for the retail properties, which have experienced significantly lower collections and higher tenant failure rates. In addition, it is not possible to estimate the long-term impacts COVID-19 will have on the Company's valuation of income producing properties as the length and severity of these developments are subject to significant uncertainty.

As at September 30, 2021, using the direct capitalization approach, the multi-suite residential, retail, office and industrial properties were valued using capitalization rates in the range of 3.3% to 9.8% (December 31, 2020 - 3.3% to 9.8%), resulting in an overall weighted average capitalization rate of 5.4% (December 31, 2020 - 5.4%).

The stabilized capitalization rates by product type are set out in the following table:

As at	September 30, 2021					December 31, 2020				
	Occupancy Rates		Capitalization Rates			Occupancy Rates		Capitalization Rates		
	Max.	Min.	Max.	Min.	Weighted Average	Max.	Min.	Max.	Min.	Weighted Average
Multi-suite residential	98.0%	92.0%	6.8%	3.3%	4.3%	98.0%	92.0%	6.8%	3.3%	4.3%
Retail	99.0%	85.0%	9.8%	5.3%	7.0%	99.0%	85.0%	9.8%	5.3%	6.9%
Office	100.0%	90.0%	7.8%	4.3%	6.2%	100.0%	90.0%	8.5%	4.3%	6.2%
Industrial	100.0%	95.0%	6.0%	4.3%	5.1%	100.0%	95.0%	6.8%	4.8%	5.3%

The key valuation metrics used in the discounted cash flow method for the retail, office and industrial properties are set out in the following table:

As at	September 30, 2021			December 31, 2020		
	Maximum	Minimum	Weighted Average	Maximum	Minimum	Weighted Average
<b>Retail</b>						
Discount rate	10.5%	6.0%	7.3%	10.5%	6.0%	7.3%
Terminal cap rate	9.5%	5.3%	6.2%	9.5%	5.3%	6.2%
<b>Office</b>						
Discount rate	8.0%	5.3%	6.4%	8.0%	5.3%	6.4%
Terminal cap rate	7.5%	4.3%	5.6%	7.5%	4.3%	5.7%
<b>Industrial</b>						
Discount rate	6.8%	5.8%	6.0%	6.5%	6.0%	6.1%
Terminal cap rate	6.5%	5.0%	5.3%	6.0%	5.0%	5.4%

Fair values are most sensitive to changes in discount rates, capitalization rates and stabilized or forecast net operating income. Generally, an increase in net operating income will result in an increase in the fair value of the income producing properties, and an increase in capitalization rates will result in a decrease in the fair value of the properties. The capitalization rate magnifies the effect of a change in net operating income, with a lower capitalization rate resulting in a greater impact on the fair value of the property than a higher capitalization rate.

The sensitivity of the fair values of the Company's income producing properties as at September 30, 2021, and December 31, 2020, is set out in the table below:

As at	September 30, 2021		December 31, 2020	
<b>Change in capitalization rate:</b>	<b>0.25%</b>	<b>(0.25%)</b>	0.25%	(0.25%)
Multi-suite residential	(\$271,418)	\$304,478	(\$255,541)	\$285,352
Retail	(69,147)	74,345	(70,078)	75,329
Office	(85,649)	92,830	(88,986)	96,443
Industrial	(7,467)	8,242	(5,988)	6,578
	<b>(\$433,681)</b>	<b>\$479,895</b>	<b>(\$420,593)</b>	<b>\$463,702</b>

## HOTEL PROPERTIES

Hotel properties consist of the following:

As at	September 30, 2021	December 31, 2020
Cost	\$710,206	\$761,016
Accumulated impairment provision	(115,986)	(100,659)
Accumulated amortization	(127,073)	(115,316)
Hotel properties	<b>\$467,147</b>	<b>\$545,041</b>

On July 14, 2021, the Company sold three hotels, one located in Yellowknife, Northwest Territories and two located in Fort McMurray, Alberta for gross proceeds of \$17,500, resulting in aggregate net cash proceeds of \$17,404 after deducting working capital adjustments and closing costs.

On September 29, 2021, the Company sold a hotel property located in Fort McMurray, Alberta for gross proceeds of \$4,000, resulting in aggregate net cash proceeds of \$3,973 after deducting working capital adjustments and closing costs.

During the nine months ended September 30, 2021, impairment indicators were identified and a recoverability analysis was completed in accordance with the procedures specified by IFRS, which indicated that an impairment provision of \$45,289 should be recorded at 14 hotels.

The table below provide details of first year net operating income (loss) and the discount rates used for valuing the hotel properties.

	Northwest Territories	Alberta	Saskatchewan	Manitoba	Nova Scotia
Recoverable amount	\$18,000	\$37,375	\$5,000	\$12,000	\$40,000
Impairment provision	\$6,059	\$21,002	\$12,247	\$2,376	\$3,605
Cumulative impairment provision	\$7,610	\$51,101	\$31,084	\$2,376	\$7,346
Projected first year net operating income (loss)	\$1,476	(\$237)	\$294	\$296	\$1,750
Discount rate (range)	10.8%	9.3% - 12.3%	12.3%	10.3%	9.3%

## EQUITY-ACCOUNTED AND OTHER FUND INVESTMENTS

Equity-accounted and other real estate fund investments consist of the following:

As at	September 30, 2021	December 31, 2020
Joint ventures	\$37,555	\$44,474
Associates	110,455	83,105
Equity-accounted investments	148,010	127,579
Other real estate fund investments	81,702	88,699
Equity-accounted and other fund investments	\$229,712	\$216,278

The following are the Company's significant equity-accounted investments as at September 30, 2021, and December 31, 2020:

Property/Investment	Principal Place of Business	Investment Type	Asset Type	Company's Ownership		Carrying Value	
				September 30, 2021	December 31, 2020	September 30, 2021	December 31, 2020
Petroleum Plaza	Edmonton, AB	Joint Venture	Office	50.0%	50.0%	\$18,618	\$20,496
Quinte Courthouse	Belleville, ON	Joint Venture	Office	50.0%	50.0%	2,867	2,896
Greypoint Capital L.P. II	Toronto, ON	Joint Venture	Other	15.6%	22.4%	7,268	10,064
Courtyard by Marriott	Ottawa, ON	Joint Venture	Hotel	50.0%	50.0%	4,777	7,295
Marriott Residence Inn	London, ON	Joint Venture	Hotel	50.0%	50.0%	4,025	3,723
Lumina Hollywood	Los Angeles, CA	Associate	Residential	59.1%	59.1%	88,939	64,180
MIL Industrial Fund II LP <sup>(1)</sup>	Various	Associate	Industrial	18.8%	18.8%	21,516	18,925
						\$148,010	\$127,579

<sup>(1)</sup> The Company accounts for its investment using the equity method since the Company has the ability to exercise significant influence as a result of its role as general partner; however, it does not control the fund.

The following table presents the change in the balance of equity-accounted investments:

As at	September 30, 2021	December 31, 2020
Balance, beginning of period	\$127,579	\$138,953
Additions	1,784	15,532
Share of net income (loss)	20,236	(7,470)
Distributions received	(2,599)	(18,115)
Foreign exchange gain (loss)	1,010	(1,321)
<b>Balance, end of period</b>	<b>\$148,010</b>	<b>\$127,579</b>

### MORTGAGES PAYABLE

Mortgages payable totalled \$4,366,576 at September 30, 2021, compared to \$4,269,374 at December 31, 2020, an increase of \$97,202. The increase was predominantly due to net proceeds from new mortgage financing \$389,131, partially offset by the repayment of mortgages discharged and matured of \$203,698 and scheduled principal repayments of \$90,862.

### MORTGAGE CONTINUITY SCHEDULE

As at	September 30, 2021	December 31, 2020
Opening mortgage balance	\$4,269,374	\$4,365,279
New mortgage financing	392,387	446,157
New mortgage financing costs	(3,256)	(2,997)
Mortgages discharged and matured	(203,698)	(397,462)
Scheduled principal repayments	(90,862)	(111,140)
Change in foreign exchange rate	1,192	(31,563)
Mortgages mark-to-market adjustment, net	(2,082)	(4,552)
Deferred financing costs (including extinguishment)	3,521	5,652
<b>Closing mortgage balance</b>	<b>\$4,366,576</b>	<b>\$4,269,374</b>

The Company's first mortgages are registered against specific real estate assets and hotel properties. As at September 30, 2021, mortgages payable bear interest at rates ranging between 2.03% and 7.08% per annum with a weighted average interest rate of 3.49% (December 31, 2020 - 3.58%), mature between 2021 and 2058 with a weighted average term to maturity of 4.5 years (December 31, 2020 - 4.8 years) and approximately 98% of the Company's mortgages have fixed interest rates.

### MORTGAGE REPAYMENT SCHEDULE

As at September 30, 2021	Principal Instalment Repayments	Balance Maturing	Total	Weighted Average Contractual Interest Rate
2021 (remainder of the year)	\$31,269	\$209,783	\$241,052	4.14%
2022	121,373	428,848	550,221	3.47%
2023	98,059	743,583	841,642	3.57%
2024	85,089	406,985	492,074	3.60%
2025	68,413	475,226	543,639	3.13%
Thereafter	196,318	1,516,045	1,712,363	3.42%
	\$600,521	\$3,780,470	4,380,991	3.49%
Mark-to-market adjustment, net			5,314	
Deferred financing costs			(19,729)	
			<b>\$4,366,576</b>	

Some of the Company's mortgages payable require it to maintain annual debt service coverage ratios and/or debt to equity ratios and/or debt to appraised value ratios and arrange for capital expenditures in accordance with predetermined limits. As at September 30, 2021, the Company was not in compliance with one (December 31, 2020 - three) debt ratio covenants affecting one (December 31, 2020 - four) mortgage loan, all of which are secured by hotel properties amounting to \$10,301 (December 31, 2020 - \$102,081). None of the lenders have demanded payment of

the mortgage loans. However, IFRS requires that the loan balance of mortgages payable in breach of debt covenants be included in the current portion of mortgages payable. The Company's one mortgage loan in breach of its debt ratio covenant is contractually scheduled to mature within one year and is included in the current portion of mortgages payable.

The following table details the new and refinancing activities completed during the nine months ended September 30, 2021:

Date	Asset Type	Location	New Interest Rate	Maturing Interest Rate	Term (years)	Mortgage Proceeds	Mortgage Repayment
April 29, 2021	Residential	Toronto, ON	2.22%	—%	3.8	\$90,000	\$—
April 30, 2021	Office	Oakville, ON	2.40%	—%	5.0	10,500	—
April 30, 2021	Office	Nepean, ON	2.40%	—%	5.0	10,500	—
April 30, 2021	Hotel	New Westminster, BC	4.55%	4.65%	1.8	11,100	10,913
May 1, 2021	Office	Ottawa, ON	3.50%	3.69%	3.0	12,000	15,745
May 3, 2021	Retail	Prince George, BC	2.58%	4.23%	2.0	65,098	65,098
May 31, 2021	Retail	Brampton, ON	3.08%	4.87%	7.0	36,269	15,114
June 1, 2021	Retail	Grande Prairie, AB	3.15%	3.74%	5.0	48,508	48,508
August 1, 2021	Hotel	Moose Jaw, SK	4.50%	3.96%	1.0	1,677	1,677
September 1, 2021	Office	Calgary, AB	3.14%	4.85%	10.0	15,000	7,369
September 1, 2021	Retail	Boynton Beach, FL	3.62%	4.99%	10.0	49,052	39,274
September 1, 2021	Retail	Dunnellon, FL	3.62%	—%	10.0	9,811	—
September 1, 2021	Retail	Palatka, FL	3.62%	—%	10.0	9,301	—
September 1, 2021	Retail	West Palm Beach, FL	3.62%	—%	10.0	23,571	—
<b>Weighted Averages and Total</b>			<b>2.96%</b>	<b>4.31%</b>		<b>\$392,387</b>	<b>\$203,698</b>

## MORTGAGE MATURITY SCHEDULE

The following table details the Company's contractual maturities over the next two years:

Asset Type	Number of Properties	Principal Maturing	2021		2022		Weighted Average Interest Rate	Maturing Loan-to-Value Ratio
			Weighted Average Interest Rate	Maturing Loan-to-Value Ratio	Number of Properties	Principal Maturing		
Multi-suite residential	4	\$74,485	3.97%	22.3%	6	\$113,993	3.42%	36.2%
Retail	1	29,107	4.62%	24.1%	3	121,906	3.06%	51.0%
Office	1	27,724	3.84%	28.6%	3	187,266	3.74%	64.3%
Hotels <sup>(1)</sup>	4	68,353	4.17%	77.4%	2	15,797	4.61%	107.3%
	10	\$199,669	4.12%	31.2%	14	\$438,962	3.50%	51.1%

(1) The Company's mortgages payable in breach of debt covenants required under IFRS to be included in the current portion of mortgages payable have been presented in the above table based on their contractual maturity.

## UNSECURED DEBENTURES

The Company's Unsecured Debentures consist of the following:

As at	Maturity Date	Coupon Interest Rate	September 30, 2021	December 31, 2020
Series C senior unsecured debentures	September 15, 2022	4.333%	\$200,000	\$200,000
Series D senior unsecured debentures	May 14, 2021	4.085%	—	200,000
Series E senior unsecured debentures	January 25, 2024	4.715%	225,000	225,000
Series F senior unsecured debentures	November 27, 2024	4.204%	225,000	225,000
Series G senior unsecured debentures	September 28, 2023	4.402%	175,000	175,000
Unamortized financing costs			(1,984)	(2,848)
			<b>\$823,016</b>	<b>\$1,022,152</b>

On November 18, 2016, the Company issued \$200,000 (net proceeds including issuance costs - \$199,198) of Series B senior unsecured debentures due on November 18, 2020. On November 18, 2020, the Series B unsecured debentures were fully repaid on maturity.

On September 15, 2017, the Company issued \$200,000 (net proceeds including issuance costs - \$198,800) of Series C senior unsecured debentures due on September 15, 2022. Interest on the Series C senior unsecured debentures is payable semi-annually, not in advance, on March 15 and September 15 of each year. The Company has the option to redeem the Series C senior unsecured debentures at a redemption price equal to the greater of the Canada Yield Price or par plus any accrued and unpaid interest. The Canada Yield Price is defined as the amount that would return a yield on investment for the remaining term to maturity equal to the Canada Bond Yield with an equal term to maturity plus a spread of 0.635%.

On May 14, 2018, the Company issued \$200,000 (net proceeds including issuance costs - \$198,805) of Series D senior unsecured debentures due on May 14, 2021. On May 14, 2021, the Series D unsecured debentures were fully repaid on maturity.

On January 25, 2019, the Company issued \$225,000 (net proceeds including issuance costs - \$223,575) of Series E senior unsecured debentures due on January 25, 2024. Interest on the Series E senior unsecured debentures is payable semi-annually, not in advance, on January 25 and July 25 of each year. Paros, a related party, acquired \$12,500 aggregate principal amount of the Series E senior unsecured debentures. The Company has the option to redeem the Series E senior unsecured debentures at a redemption price equal to the greater of the Canada Yield Price or par plus any accrued and unpaid interest. The Canada Yield Price is defined as the amount that would return a yield on investment for the remaining term to maturity equal to the Canada Bond Yield with an equal term to maturity plus a spread of 0.70%.

On November 27, 2019, the Company issued \$225,000 (net proceeds including issuance costs - \$224,000) of Series F senior unsecured debentures due on November 27, 2024. Interest on the Series F senior unsecured debentures is payable semi-annually, not in advance, on May 27 and November 27 of each year. The Company has the option to redeem the Series F senior unsecured debentures at a redemption price equal to the greater of the Canada Yield Price or par plus any accrued and unpaid interest. The Canada Yield Price is defined as the amount that would return a yield on investment for the remaining term to maturity equal to the Canada Bond Yield with an equal term to maturity plus a spread of 0.675%.

On September 28, 2020, the Company issued \$175,000 (net proceeds including issuance costs - \$174,303) of Series G senior unsecured debentures due on September 28, 2023. Interest on the Series G senior unsecured debentures is payable semi-annually, not in advance, on March 28 and September 28 of each year, commencing on March 28, 2021. The Company has the option to redeem the Series G senior unsecured debentures at a redemption price equal to the greater of the Canada Yield Price or par plus any accrued and unpaid interest. The Canada Yield Price is defined as the amount that would return a yield on investment for the remaining term to maturity equal to the Canada Bond Yield with an equal term to maturity plus a spread of 1.03%.

For the three and nine months ended September 30, 2021, interest on the Unsecured Debentures of \$9,184 (2020 - \$11,357) and \$30,252 (2020 - \$33,699), respectively, is included in interest expense.

The covenants that govern the Unsecured Debentures are calculated using the Company's published results prepared in accordance with IFRS adjusted as required to account for the Company's Public Entity Investments using the equity method of accounting and other adjustments defined by the Indenture. The presentation of the Non-Consolidated balance sheet does not classify short-term and long-term assets and liabilities. In addition, other assets as presented in the Non-Consolidated balance sheet group the following items that are presented as a separate financial statement line in the Company's consolidated balance sheet: amounts receivable; prepaid expenses and other; and cash.

The Company must maintain an interest coverage ratio computed on a Non-Consolidated Basis above 1.65 times, an indebtedness to aggregate assets ratio computed on a Non-Consolidated Basis not to exceed 65% and a minimum equity requirement computed on a Non-Consolidated Basis of at least \$300,000. If the Company does not meet these covenants, the Unsecured Debentures will become immediately due and payable unless the Company is able to remedy the default or obtain a waiver from lenders.



Non-Consolidated Basis adjustments include the following:

- An adjustment (as defined in the Indenture) to account for the Company's Public Entity Investments using the equity method of accounting. The adjustment requires the Public Entity Investments which are consolidated under IFRS to each respective financial statement line presented within the balance sheet and statement of income (loss) to be presented on a single line within equity-accounted investments;
- An adjustment (as defined in the Indenture) to the balance sheet to exclude deferred tax assets and liabilities, goodwill and to add back accumulated amortization of hotel properties;
- An adjustment (as defined in the Indenture) to the statement of income (loss) to exclude other non-cash items (such as the Company's SARs expense, IFRIC 21 and any gain or loss attributed to the sale or disposition of any asset or liability), non-recurring items (such as acquisition-related costs and debt settlement or other costs), and to include the distributions received from Morguard REIT and Morguard Residential REIT.

The covenants computed on a Non-Consolidated Basis are as follows:

Non-Consolidated Basis	Covenant Requirements	September 30, 2021	September 30, 2020
Interest coverage ratio <sup>(1)</sup>	1.65	<b>2.18</b>	2.25
Indebtedness to aggregate assets ratio <sup>(2)</sup>	Less than or equal to 65%	<b>45.7%</b>	47.8%
Adjusted shareholders' equity <sup>(3)</sup>	Not less than \$300,000	<b>\$3,565,048</b>	\$3,494,004

(1) Calculated on a trailing twelve-month basis.

(2) As defined in the Indenture, adjusted to exclude goodwill and deferred income tax assets and to add back accumulated amortization of hotel properties.

(3) As defined in the Indenture, adjusted to exclude deferred income tax assets and liabilities and to add back accumulated amortization of hotel properties.

As at September 30, 2021, on a Non-Consolidated Basis, the Company's unencumbered assets which include real estate and hotel properties, and other investments amounted to \$850,414 (December 31, 2020 - \$1,026,000).

The Company's financial results on a Non-Consolidated Basis are as follows:

## MORGUARD NON-CONSOLIDATED FINANCIAL STATEMENTS

### BALANCE SHEET

As at					September 30, 2021	December 31, 2020
	Morguard Consolidated	Morguard REIT	Morguard Residential REIT	Adjustments	Morguard Non- Consolidated Basis	Morguard Non- Consolidated Basis
<b>ASSETS</b>						
Real estate properties	\$9,871,194	(\$2,456,862)	(\$3,120,003)	(\$240,709)	<b>\$4,053,620</b>	\$4,001,078
Hotel properties	467,147	—	—	127,073	<b>594,220</b>	660,357
Equity-accounted and other fund investments	229,712	(18,618)	(95,715)	1,350,637	<b>1,466,016</b>	1,408,183
Investment in Class C LP Units	—	—	—	81,510	<b>81,510</b>	83,944
Other assets	636,147	(35,282)	(46,697)	39,249	<b>593,417</b>	553,691
<b>Total assets</b>	<b>\$11,204,200</b>	<b>(\$2,510,762)</b>	<b>(\$3,262,415)</b>	<b>\$1,357,760</b>	<b>\$6,788,783</b>	<b>\$6,707,253</b>
<b>LIABILITIES</b>						
Mortgage payable and Class C LP Units	\$4,366,576	(\$1,099,199)	(\$1,192,765)	(\$69,528)	<b>\$2,005,084</b>	\$1,865,693
Construction financing, loans and bank indebtedness	126,877	(25,961)	(15,445)	33,445	<b>118,916</b>	147,385
Class B LP Units	—	—	(294,343)	294,343	—	—
Debentures payable	1,019,683	(174,457)	(85,858)	63,648	<b>823,016</b>	1,022,152
Lease Liabilities	162,905	(10,883)	(9,110)	103	<b>143,015</b>	144,417
Morguard Residential REIT Units	478,488	—	—	(478,488)	—	—
Deferred income tax liabilities	747,482	—	(146,984)	(600,498)	—	—
Accounts payable and accrued liabilities	235,919	(49,616)	(54,433)	1,834	<b>133,704</b>	133,760
<b>Total liabilities</b>	<b>7,137,930</b>	<b>(1,360,116)</b>	<b>(1,798,938)</b>	<b>(755,141)</b>	<b>3,223,735</b>	<b>3,313,407</b>
Equity / Adjusted shareholders' equity	4,066,270	(1,150,646)	(1,463,477)	2,112,901	<b>3,565,048</b>	3,393,846
<b>Total liabilities and equity</b>	<b>\$11,204,200</b>	<b>(\$2,510,762)</b>	<b>(\$3,262,415)</b>	<b>\$1,357,760</b>	<b>\$6,788,783</b>	<b>\$6,707,253</b>

### COMPUTATION FOR INTEREST COVERAGE RATIO

Twelve months ended September 30					2021	2020
	Morguard Consolidated	Morguard REIT	Morguard Residential REIT	Adjustments	Morguard Non- Consolidated Basis	Morguard Non- Consolidated Basis
Revenue from real estate properties	\$855,487	(\$245,700)	(\$243,116)	(\$16,663)	<b>\$350,008</b>	\$362,188
Revenue from hotel properties	110,617	—	—	—	<b>110,617</b>	81,917
Property operating expenses	(396,961)	122,007	115,225	(2,840)	<b>(162,569)</b>	(155,057)
Hotel operating expenses	(85,479)	—	—	—	<b>(85,479)</b>	(72,084)
Net operating income	483,664	(123,693)	(127,891)	(19,503)	<b>212,577</b>	216,964
Management and advisory fees and distributions	42,510	—	—	33,061	<b>75,571</b>	82,943
Interest and other income	23,054	—	326	7,266	<b>30,646</b>	25,055
Property management and corporate <sup>(1)</sup>	(80,175)	3,808	14,130	(12,548)	<b>(74,785)</b>	(74,634)
Other income (expense) <sup>(2)</sup>	3,619	(1,983)	—	4	<b>1,640</b>	(1,202)
Distributions from Morguard REIT and Morguard Residential REIT	—	—	—	30,030	<b>30,030</b>	44,889
<b>EBITDA</b>	<b>\$472,672</b>	<b>(\$121,868)</b>	<b>(\$113,435)</b>	<b>\$38,310</b>	<b>\$275,679</b>	<b>\$294,015</b>
Interest expense	\$223,799	(\$53,680)	(\$62,506)	\$18,792	<b>\$126,405</b>	\$130,694
Interest capitalized to development projects	484	(484)	—	—	—	—
<b>Interest expense for interest coverage ratio</b>	<b>\$224,283</b>	<b>(\$54,164)</b>	<b>(\$62,506)</b>	<b>\$18,792</b>	<b>\$126,405</b>	<b>\$130,694</b>

(1) Morguard consolidated property management and corporate expense for the twelve months ended September 30, 2021 includes a non-cash fair value adjustment relating to the Company's SARs liability and has been adjusted to remove the impact of the increase in SARs expense of \$5,162 (2020 - decrease in SARs expense of \$15,961).

(2) Excludes acquisition-related costs, debt settlement or other costs, any gain or loss attributed to the sale or disposition of any asset or liability, provision for impairment, other non-cash items and non-recurring items.

## CONVERTIBLE DEBENTURES

Convertible debentures consist of the following:

As at	Maturity Date	Conversion Price	Coupon Interest Rate	Principal Balance	Principal Owned by the Company	September 30, 2021	December 31, 2020
Morguard REIT	December 31, 2021	\$20.40	4.50%	\$175,000	\$60,000	\$115,809	\$114,157
Morguard Residential REIT <sup>(1)</sup>	March 31, 2023	\$20.20	4.50%	\$85,500	\$5,000	80,858	80,165
						\$196,667	\$194,322

(1) As at September 30, 2021, the liability includes the fair value of the conversion option of \$1,752 (December 31, 2020 - \$1,577).

## MORGUARD REIT

On December 30, 2016, Morguard REIT issued \$175,000 principal amount of 4.50% convertible unsecured subordinated debentures and incurred issue costs of \$5,137 for net proceeds of \$169,863. Interest is payable semi-annually, not in advance, on June 30 and December 31 of each year. The convertible debentures, with the exception of \$3,242, the value assigned to the holder's conversion option, have been recorded as debt on the consolidated balance sheets. Morguard owns \$60,000 aggregate principal amount of the 4.50% convertible unsecured subordinated debentures.

## MORGUARD RESIDENTIAL REIT

On February 13, 2018, Morguard Residential REIT issued \$75,000 principal amount of 4.50% convertible unsecured subordinated debentures maturing on March 31, 2023. On February 21, 2018, an additional principal amount of \$10,500 was issued pursuant to the exercise of the over-allotment option. Interest is payable semi-annually, not in advance, on March 31 and September 30 of each year. The underwriter's commission attributable to the debentures in the amount of \$3,375 has been capitalized and is being amortized over the term to maturity. Morguard owns \$5,000 aggregate principal amount of the 4.50% convertible unsecured subordinated debentures.

For the three and nine months ended September 30, 2021, interest on convertible debentures net of accretion of \$2,491 (2020 - \$2,461) and \$7,385 (2020 - \$7,332) is included in interest expense.

## MORGUARD RESIDENTIAL REIT UNITS

As at September 30, 2021, and December 31, 2020, the Company owned a 44.7% effective interest in Morguard Residential REIT through its ownership of 7,944,166 units and 17,223,090 Class B LP units. Although the Company owns less than 50% of Morguard Residential REIT, it continues to consolidate its investment on the basis of *de facto* control.

The non-controlling interest in Morguard Residential REIT units has been presented as a liability. Morguard Residential REIT units are redeemable at any time, in whole or in part, on demand by the holders. Upon receipt of the redemption notice by Morguard Residential REIT, all rights to and under the units tendered for redemption shall be surrendered, and the holder shall be entitled to receive a price per unit equal to the lesser of: (i) 90% of the market price of the units on the principal exchange market on which the units are listed or quoted for trading during the 10 consecutive trading days ending immediately prior to the date on which the units were surrendered for redemption; or (ii) 100% of the closing market price on the principal exchange market on which the units are listed or quoted for trading on the redemption date.

As at September 30, 2021, the Company valued the non-controlling interest in Morguard Residential REIT units at \$478,488 (December 31, 2020 - \$446,091) and classified the units as a liability on the consolidated balance sheets. Due to the change in the market value of the units and the distributions paid to external unitholders, the Company recorded a fair value loss for the three months ended September 30, 2021 of \$13,530 (2020 - \$2,897) and for the nine months ended September 30, 2021 of \$48,161 (2020 - gain of \$95,234), in the consolidated statements of income (loss).

## BANK INDEBTEDNESS

As at September 30, 2021, the Company has operating lines of credit totalling \$493,500 (December 31, 2020 - \$593,500), the majority of which can be borrowed in either Canadian or United States dollars and are subject to floating interest rates based on bankers' acceptance or LIBOR rates. As at September 30, 2021, the maximum

amount that can be borrowed on the operating lines of credit is \$404,292 (December 31, 2020 - \$578,554), which includes deducting issued letters of credit in the amount of \$8,856 (December 31, 2020 - \$8,742) related to these facilities. The Company's investments in Morguard REIT and Morguard Residential REIT, marketable securities, amounts receivable, inventory, capital assets and a fixed-charge security on specific properties have been pledged as collateral on these operating lines of credit. As at September 30, 2021, the Company had borrowed \$56,877 (December 31, 2020 - \$156,802) on its operating lines of credit.

During the year ended December 31, 2020, the Company amended its existing credit facilities to provide for an additional availability of \$142,500 (of which \$100,000 expired during the second quarter of 2021) and where applicable to allow for a higher margin calculation (margin calculations reverted back to historical amounts during the second quarter of 2021). In addition, the Company entered into a revolving credit facility allowing a maximum of \$77,000 that can be borrowed and is secured by specific hotel properties.

The bank credit agreements include certain restrictive undertakings by the Company. As at September 30, 2021, the Company is in compliance with all undertakings.

### LEASE LIABILITIES

The following table presents the change in the balance of lease liabilities:

As at	September 30, 2021	December 31, 2020
Balance, beginning of period	\$164,255	\$166,144
Interest on lease liabilities	7,173	9,440
Payments	(8,550)	(11,162)
Foreign exchange gain (loss)	27	(167)
Balance, end of period	<b>\$162,905</b>	\$164,255

Future minimum lease payments under lease liabilities are as follows:

As at	September 30, 2021	December 31, 2020
Within 12 months	\$11,015	\$11,120
2 to 5 years	42,095	42,585
Over 5 years	345,843	353,577
Total minimum lease payments	<b>\$398,953</b>	\$407,282
Less: future interest costs	<b>(236,048)</b>	(243,027)
Present value of minimum lease payments	<b>\$162,905</b>	\$164,255

### EQUITY

Total equity increased by \$153,572 to \$4,066,270 at September 30, 2021, compared to \$3,912,698 at December 31, 2020.

The increase in equity was primarily the result of:

- Net income for the nine months ended September 30, 2021 of \$142,905;
- An actuarial gain on defined benefit pension plans of \$26,008;
- Repurchase of common shares through the Company's NCIB (defined below) amounting to \$1,007;
- Non-controlling interest distributions of \$5,796;
- Dividends paid of \$5,000; and
- Unrealized foreign currency translation gain of \$2,345.

During the nine months ended September 30, 2021, 8,870 common shares were repurchased through the Company's normal course issuer bid ("NCIB") for cash consideration of \$1,007.

As at September 30, 2021, and November 4, 2021, 11,100,614 common shares were outstanding.

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## PART V

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### LIQUIDITY

Morguard uses a combination of existing cash, cash generated from operations, mortgages, bank indebtedness, project-specific financing and equity to finance its activities. For the three and nine months ended September 30, 2021, Morguard received \$7,471, and \$23,612, respectively, in recurring distributions and dividends from subsidiaries and affiliated entities.

Net cash flows provided by operating activities represent the primary source of liquidity to fund dividends and maintenance capital expenditures (excluding new acquisition and development spending) on the Company's real estate properties. The Company's net cash flows provided by operating activities are dependent upon the occupancy level of its rental properties, rental rates on its leases, collectibility of rent from its tenants, level of operating expenses and other factors. Material changes in these factors may adversely affect the Company's cash flows provided by operating activities and liquidity. The Company's cash dividend policy reflects a strategy of maintaining a relatively constant debt level as a percentage of total gross assets. Accordingly, the Company does not repay maturing debt from cash flow but rather with proceeds from refinancing such debt or financing unencumbered properties.

#### THREE MONTHS ENDED SEPTEMBER 30, 2021

##### Cash Provided by Operating Activities

Cash provided by operating activities during the three months ended September 30, 2021, was \$56,344, compared to \$54,059 in 2020. The cash provided by operating activities has been used to meet the Company's liquidity requirements, which consisted primarily of property re-leasing costs, maintenance costs and dividends to shareholders.

##### Cash Provided by (Used in) Investing Activities

Cash provided by investing activities during the three months ended September 30, 2021, totalled \$28,385, compared to cash used in investing activities of \$11,980 in 2020. The cash provided by investing activities reflects:

- Additions to real estate properties and tenant improvements of \$15,699;
- Additions to hotel properties of \$2,629;
- Net proceeds from the sale of real estate properties of \$14,500;
- Net proceeds from the sale of hotel properties of \$21,377;
- Investment in properties under development of \$2,411;
- Proceeds from the disposition of marketable securities of \$14,200; and
- Net investment in equity-accounted and other fund investments of \$931.

##### Cash Provided by (Used in) Financing Activities

Cash used in financing activities during the three months ended September 30, 2021, totalled \$96,012, compared to cash provided by financing activities of \$61,121 in 2020. The cash used in financing activities reflects:

- Proceeds from new mortgages, net of financing cost of \$106,418;
- Mortgage principal repayments of \$31,226;
- Repayment of mortgages on maturity of \$48,320;
- Principal payment of lease liabilities of \$504;
- Net repayment of bank indebtedness of \$148,295;
- Net proceeds from loans payable of \$28,000;
- Dividends paid of \$1,644;
- Distributions to non-controlling interest of \$1,640; and
- Decrease in restricted cash of \$1,199.

**NINE MONTHS ENDED SEPTEMBER 30, 2021****Cash Provided by Operating Activities**

Cash provided by operating activities during the nine months ended September 30, 2021, was \$157,025, compared to \$134,700 in 2020. The cash provided by operating activities has been used to meet the Company's liquidity requirements, which consisted primarily of property re-leasing costs, maintenance costs and dividends to shareholders.

**Cash Provided by (Used in) Investing Activities**

Cash provided by investing activities during the nine months ended September 30, 2021, totalled \$136, compared to cash used in investing activities of \$42,865 in 2020. The cash provided by investing activities reflects:

- Additions to real estate properties and tenant improvements of \$34,311;
- Additions to hotel properties of \$7,593;
- Net proceeds from the sale of real estate properties of \$14,500;
- Net proceeds from the sale of hotel properties of \$21,377;
- Investment in properties under development of \$5,970;
- Proceeds from the disposition of marketable securities of \$14,200; and
- Net investment in equity-accounted and other fund investments of \$1,784.

**Cash Provided by (Used in) Financing Activities**

Cash used in financing activities during the nine months ended September 30, 2021, totalled \$168,557, compared to cash provided by financing activities of \$16,279 in 2020. The cash used in financing activities reflects:

- Proceeds from new mortgages, net of financing cost of \$389,131;
- Mortgage principal repayments of \$90,862;
- Repayment of mortgages on maturity of \$203,698;
- Principal payment of lease liabilities of \$1,377;
- Net repayment of bank indebtedness of \$99,925;
- Redemption of debentures payable of \$200,000;
- Net proceeds from loans payable of \$50,000;
- Dividends paid of \$4,928;
- Distributions to non-controlling interest of \$5,289;
- Common shares repurchased for cancellation of \$1,007; and
- Increase in restricted cash of \$602.

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## PART VI

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### TRANSACTIONS WITH RELATED PARTIES

Related party transactions that are in the normal course of operations are subject to the same processes and controls as other transactions; that is, they are subject to standard approval procedures and management oversight, but are also considered by management for reasonability against fair value. Related party transactions that are found to be material are subject to review and approval by the Company's Audit Committee, which comprises Independent Directors.

#### PAROS ENTERPRISES LIMITED

Paros is the majority shareholder and ultimate parent of the Company. Paros is owned by the Company's Chairman and Chief Executive Officer, Mr. K. Rai Sahi. On January 25, 2019, Paros acquired \$12,500 aggregate principal amount of the Company's Series E unsecured debentures. The Company entered into a demand loan agreement with Paros that provides for the Company to borrow up to \$50,000. During the three months ended September 30, 2021, the Company increased its existing demand loan by \$28,000. The total loan payable as at September 30, 2021 was \$50,000 (December 31, 2020 - \$nil). During the three and nine months ended September 30, 2021, the Company incurred net interest expense of \$319 (2020 - \$nil) and \$525 (2020 - \$nil), respectively.

#### TWC ENTERPRISES LIMITED

The Company provides TWC with managerial and consulting services for its business and the business of its subsidiaries. Mr. K. Rai Sahi is Chairman and Chief Executive Officer and the majority shareholder of TWC through his personal holding companies, which include Paros. Pursuant to contractual agreements between the Company and TWC, for the three and nine months ended September 30, 2021, the Company received a management fee of \$319 (2020 - \$327) and \$953 (2020 - \$988), respectively, and paid rent and operating expenses of \$133 (2020 - \$168) and \$477 (2020 - \$496), respectively.

The Company has a revolving demand loan agreement with TWC that provides for either party to borrow up to \$50,000 at either the prime rate or the bankers' acceptance rate plus applicable stamping fees. The total loan payable as at September 30, 2021 was \$20,000 (December 31, 2020 - \$20,000). During the three and nine months ended September 30, 2021, the Company paid net interest of \$112 (2020 - \$96) and \$332 (2020 - \$408), respectively.

#### SHARE/UNIT PURCHASE AND OTHER LOANS

As at September 30, 2021, share/unit purchase and other loans to officers and employees of the Company and its subsidiaries of \$5,426 (December 31, 2020 - \$5,502) are outstanding. The loans are collateralized by their common shares of the Company, units of Morguard REIT and units of Morguard Residential REIT and are interest-bearing computed at the Canadian prime interest rate and are due on January 13, 2026. Other loans are secured against the underlying asset. The loans are classified as amounts receivable on the consolidated balance sheets. As at September 30, 2021, the fair market value of the common shares/units held as collateral is \$67,709.

During the three months ended September 30, 2021, the Company disposed of a portion of its investment in marketable securities at fair market value to the Company's pension plan, a related party, amounting to \$14,200.

## PART VII

### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES

The Company's condensed consolidated financial statements for the three and nine months ended September 30, 2021 and 2020, have been prepared in accordance with IAS 34, Interim Financial Reporting, as issued by the IASB. The condensed consolidated financial statements use the same accounting policies and methods of their application as the most recent annual audited consolidated financial statements and accompanying notes for the year ended December 31, 2020, which include the significant accounting policies most affected by estimates and judgements, and should be read in conjunction with the most recent annual audited consolidated financial statements.

The MD&A for the year ended December 31, 2020, contains a discussion of the significant accounting policies most affected by estimates and judgments used in the preparation of the consolidated financial statements, being the accounting policies relating to *de facto* control, estimates of fair value of real estate properties, estimating deferred tax assets and liabilities, revenue recognition, valuation of financial instruments and the determination of whether an acquisition represents a business combination or an asset acquisition. Management determined that as at September 30, 2021, there is no change to the assessment of the significant accounting policies most affected by estimates and judgments as detailed in the MD&A for the year ended December 31, 2020.

At this time, the duration and impact of the COVID-19 pandemic is unknown as is the effectiveness of the government and central bank interventions. Any estimate of the length and severity of these measures are therefore subject to significant uncertainty and accordingly, estimates of the extent to which the COVID-19 pandemic may, directly or indirectly, materially and adversely affect the Company's operations, financial results and condition in future periods are also subject to significant uncertainty. Management believes it is currently not possible to estimate the long-term impacts the outbreak of COVID-19 will have in determining estimates of fair market value for the Company's real estate properties, investments in joint arrangements and the valuation of financial instruments. In a long-term scenario, the significant assumptions used in the assessment of fair value and impairment, including estimates of future operating cash flows, the time period over which they will occur, an appropriate discount and capitalization rate and stabilized net operating income (which is primarily influenced by revenue growth, vacancy rates, inflation rates and operating costs), could potentially be impacted, which ultimately impact the underlying valuation of the Company's real estate properties and equity-accounted investments.

### FINANCIAL INSTRUMENTS

The following describes the Company's recognized and unrecognized financial instruments.

The Company's financial assets and financial liabilities comprise cash, restricted cash, amounts receivable, finance lease receivable, accounts payable and accrued liabilities, bank indebtedness, mortgages payable, loans payable, lease liabilities, Unsecured Debentures and convertible debentures (excluding any conversion option).

Financial assets must be classified and measured on the basis of both the business model in which the assets are managed and the contractual cash flow characteristics of the asset. Financial assets subsequent to initial recognition are classified and measured based on three categories: amortized cost, fair value through other comprehensive income ("FVTOCI") and FVTPL. Financial liabilities are classified and measured based on two categories: amortized cost and FVTPL. Fair values of financial assets and financial liabilities are presented as follows:

#### Fair Value of Financial Assets and Financial Liabilities

The fair values of cash, restricted cash, amounts receivable, accounts payable and accrued liabilities and bank indebtedness approximate their carrying values due to the short-term maturity of those instruments. The loans payable are reflected at fair value since they are based on a floating interest rate and reflect the terms of current market conditions.

Mortgages payable, Unsecured Debentures, convertible debentures, lease liabilities and finance lease receivable are carried at amortized cost using the effective interest method of amortization. The estimated fair values of long-term borrowings have been determined based on market information, where available, or by discounting future payments of interest and principal at estimated interest rates expected to be available to the Company.



The fair value of the mortgages payable has been determined by discounting the cash flows of these financial obligations using September 30, 2021, market rates for debts of similar terms. Based on these assumptions, the fair value as at September 30, 2021, of the mortgages payable before deferred financing costs and mark-to-market adjustments is estimated at \$4,531,687 (December 31, 2020 - \$4,552,081), compared with the carrying value of \$4,380,991 (December 31, 2020 - \$4,282,087). The fair value of the mortgages payable varies from the carrying value due to fluctuations in interest rates since their issue.

The fair value of the Unsecured Debentures liability is based on its closing bid price. As at September 30, 2021, the fair value of the Unsecured Debentures has been estimated at \$839,871 (December 31, 2020 - \$1,039,322) compared with the carrying value of \$825,000 (December 31, 2020 - \$1,025,000).

The fair value of the convertible debentures liability is based on their market trading prices. As at September 30, 2021, the fair value of the convertible debentures before deferred financing costs has been estimated at \$199,012 (December 31, 2020 - \$196,539), compared with the carrying value of \$195,500 (December 31, 2020 - \$195,500).

The fair value of the finance lease receivable is determined by discounting the cash flows of the financial receivable using September 30, 2021, market rates for debt on similar terms. Based on these assumptions, as at September 30, 2021, the fair value of the finance lease receivable has been estimated at \$57,629 (December 31, 2020 - \$57,185).

## RISKS AND UNCERTAINTIES

All investment properties are subject to a degree of risk and uncertainty. Income from real estate assets is affected by various factors, including general economic conditions and local market circumstances. Local business conditions such as oversupply of space or a reduction in demand particularly affect income property investments. The major categories of risk the Company encounters in conducting its business and some of the actions it takes to mitigate these risks are outlined in the Company's MD&A for the year ended December 31, 2020 and the Company's most recent Annual Information Form, dated February 25, 2021 and provide a more detailed discussion of these and other risks.

## CONTROLS AND PROCEDURES CONCERNING FINANCIAL INFORMATION

The financial certification process project team has documented and assessed the design of the internal controls in order to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. This undertaking has enabled the Chief Executive Officer and Chief Financial Officer to attest that the design of the internal controls with regard to financial information are effective using the Committee of Sponsoring Organizations of the Treadway Commission (COSO) Internal Control - Integrated Framework (2013). In order to ensure that the consolidated financial statements and MD&A present fairly, in all material respects, the financial position of the Company and the results of its operations, management is responsible for establishing and maintaining disclosure controls and procedures, as well as internal control over financial reporting.

The Company's management has evaluated the effectiveness of the Company's disclosure controls and procedures and, based on such evaluation, has concluded that their design is adequate and effective as of and for the nine months ended September 30, 2021. The Company's management has also evaluated the effectiveness of the internal controls over financial reporting and has concluded that their design is effective as of and for the nine months ended September 30, 2021.

An information disclosure policy constitutes the framework for the information disclosure process with regard to the annual and interim filings, as well as to other reports filed or submitted under securities legislation. This policy aims in particular at identifying material information and validating the related reporting. The Disclosure Committee, established in 2005, is responsible for ensuring compliance with this policy. Senior management acts as the Disclosure Committee, ensuring compliance with this policy and reviewing main documents to be filed with regulatory authorities to ensure that all significant information regarding operations is communicated in a timely manner.

## PART VIII

### SUMMARY OF QUARTERLY INFORMATION

(In thousands of dollars, except per common share amounts)	Total Revenue	NOI	Adjusted NOI	Normalized FFO	Net Income (Loss)	Net Income (Loss) Attributable to Common Shareholders	Net Income (Loss) to Common Shareholders per Share - Basic/Diluted
<b>September 30, 2021</b>	<b>\$271,435</b>	<b>\$135,445</b>	<b>\$125,183</b>	<b>\$58,673</b>	<b>\$108,776</b>	<b>\$102,626</b>	<b>\$9.25</b>
June 30, 2021	253,766	134,545	123,603	41,369	16,181	16,498	1.48
March 31, 2021	246,962	86,474	118,329	43,224	17,948	15,155	1.37
December 31, 2020	259,505	127,200	116,118	44,433	(98,540)	(62,328)	(5.57)
September 30, 2020	251,469	130,268	119,832	43,756	(37,602)	(4,606)	(0.42)
June 30, 2020	240,905	131,174	120,842	42,383	(105,038)	(65,396)	(5.81)
March 31, 2020	292,310	102,601	134,451	50,633	(8,870)	33,412	2.97
December 31, 2019	301,532	151,403	141,396	56,839	82,786	84,911	7.53

### SUMMARY OF QUARTERLY RESULTS

A significant portion of the Company's real estate properties are located in the United States. As a result, the Company is exposed to foreign currency exchange rate fluctuations with respect to its quarterly results derived from its properties located in the U.S.

Quarterly results fluctuate due to acquisitions and dispositions, the impact of foreign exchange rate fluctuations and new mortgage financing as well as mortgage refinancing. In addition, net income (loss) includes a number of non-cash components, such as fair value gain/loss on Morguard Residential REIT units, fair value gain/loss on real estate properties, fair value gain/loss on investments in marketable securities and other fund investments, an IFRIC 1 adjustment to realty taxes, equity income (loss) from investment, provision for impairment and deferred taxes.

Since March 2020, the outbreak of COVID-19 resulted in governments enacting emergency measures to contain the spread of the virus. These measures, which include the implementation of travel bans, closure of non-essential businesses, self-imposed quarantine periods and social distancing, have caused an economic slowdown and material disruption to business. During the year ended December 31, 2020, the Company temporarily closed 21 hotels of which four hotels remain closed.

#### Significant Real Estate Property Transactions During the Year Ended December 31, 2021

During the third quarter of 2021, the Company disposed of four hotel properties in Canada consisting of 379 rooms.

During the third quarter of 2021, the Company disposed of a retail property in Canada consisting of approximately 46,500 square feet of commercial area.

#### Significant Real Estate Property Transactions During the Year Ended December 31, 2020

During the first quarter of 2020, the Company disposed of its 50% interest held in one industrial property in Canada comprising 284,000 square feet of commercial leasable area.

During the third quarter of 2020, the Company disposed of one hotel property in Canada consisting of 145 rooms.

During the third quarter of 2020, the Company disposed of a retail property and an adjacent parcel of land in Canada classified as held for development consisting of approximately 10,000 square feet of commercial area.

During the fourth quarter of 2020, the Company disposed of one hotel property in Canada consisting of 241 rooms.

#### Significant Real Estate Property Transactions During the Year Ended December 31, 2019

During the third quarter of 2019, the Company acquired an office property in Canada consisting of approximately 157,350 square feet of commercial area.

During the third quarter of 2019, the Company disposed of one industrial property in Canada consisting of 242,521 square feet of commercial leasable area.

During the fourth quarter of 2019, the Company disposed of one retail property in the U.S. consisting of 167,500 square feet of commercial leasable area and an adjacent parcel of land classified as held for development.

During the fourth quarter of 2019, the Company acquired the remaining 50% co-ownership interest in an office property in Canada consisting of 398,500 square feet of commercial leasable area.

During the fourth quarter of 2019, the Company acquired the remaining 51% interest in a multi-suite residential property in the U.S. consisting of 690 suites.

### Revenue and Net Operating Income

The regional distribution of the Company's properties serves to add stability to the Company's cash flows because it reduces the Company's vulnerability to economic fluctuations affecting any particular region. In addition, the Company's tenant mix is diversified therefore limiting its exposure to any one tenant.

The Company has seen stable revenue during the quarters leading up to the onset of the COVID-19 pandemic which has declined since mainly at hotel and retail properties due to the impact of COVID-19. The change in foreign exchange rates and the impact of acquisition net of disposal of properties (described above) also contributed to the fluctuation in revenue during the last eight quarters. Subsequent to the first quarter of 2020, revenue has increased mainly as a result of businesses re-opening towards the end of the second quarter of 2020. In addition, lower hotel revenue during the first quarter of 2020 and 2021 is seasonally impacted by the colder months.

Similar to the reasons described above, NOI over the last eight quarters has followed a similar pattern. The decline in NOI subsequent to the first quarter of 2020 in addition to lower revenue (as described above) was due to higher bad debt expense due to the impact of COVID-19. The impact of foreign exchange rates and of acquisitions and dispositions also factor into the variance from quarter to quarter. The first quarter results (three months ended March 31) are impacted by IFRIC 21, whereby the Company records the entire annual realty tax expense for its U.S. properties on January 1, except for U.S. properties acquired during the year in which the realty taxes are not recorded in the year of acquisition. As a result, the second, third and fourth quarters typically have no realty tax expense which results in higher NOI and NOI margins. Adjusted NOI which excludes IFRIC 21 is presented in the table above to illustrate a more comparable quarter-to-quarter analysis.

### Net Income (Loss) Attributable to Common Shareholders

Taking into account the above factors for revenue and NOI variations, the change in net income (loss) is predominantly due to lower interest expense mainly due to lower interest on mortgages payable attributable to the extinguishment of mortgages during in the first quarter of 2020. In addition, the change in net income (loss) resulted from the following non-cash components:

- The Company valued the Morguard Residential units (presented as a liability under IFRS) based on the market value of the TSX-listed units; During the three months ended March 31, 2020, the volatility of the stock market from the impact of the global health crisis resulted in a significant decline in the unit price of Morguard Residential that resulted in a fair value gain. Prior and subsequent to the first quarter of 2020, there has been an upward trend in the trading price of the Morguard Residential units resulting in a fair value loss recorded to net income (loss);
- The Company recorded fair value gain on real estate properties for the nine months ended September 30, 2021. The Company recorded a fair value loss on real estate properties for the year ended December 31, 2020 due to an increase in the capitalization rates at the Company's enclosed malls which have experienced lower collections and higher tenant failures due to the impact of COVID-19;
- During the nine months ended September 30, 2021, the Company recorded a non-cash compensation expense related to the Company's SARs plan. During the year ended December 31, 2020, the Company recorded a non-cash reduction to compensation expense related to the Company's SARs plan;

- During the nine months ended September 30, 2021, the Company recorded a deferred tax expense coinciding with the net fair value gains recorded on the Company's real estate properties. During the year ended December 31, 2020, the Company recorded deferred tax recovery coinciding with the fair value loss recorded on the Company's real estate properties;
- The Company recorded an impairment provision on hotel properties of \$17,233, \$28,056, \$5,562, \$7,588, \$23,891, \$19,059 and \$3,864 during the third quarter of 2021, second quarter of 2021, the fourth quarter of 2020, third quarter of 2020, first quarter of 2020, third quarter of 2019 and fourth quarter of 2019, respectively;
- During the nine months ended September 30, 2021, the Company recorded a fair value gain on the Company's equity-accounted investments and investment in marketable securities. During the year ended December 31, 2020, the Company recorded a fair value loss on the Company's equity-accounted investments and investment in marketable securities.

## SUBSEQUENT EVENTS

On October 27, 2021, the Company acquired the 40.9% interest not already owned in Lumina Hollywood, a mixed-use residential property comprising 299 suites and 52,000 square feet of commercial space located in Los Angeles, California, for a purchase price of US\$79,400, excluding closing costs. Concurrent with the acquisition, the Company closed the mortgage financing in the amount of US\$119,000 (at the Company's 100% interest), with a fixed term of three years and a floating interest rate of LIBOR plus 2.50%.

On October 28, 2021, the Company entered into a binding commitment letter for the CMHC-insured refinancing on four residential properties, located in Toronto and Mississauga, Ontario, providing gross mortgage proceeds of up to \$194,207 and for a weighted average term of 10.5 years. The Company expects to close the refinancing on November 10, 2021, providing net mortgage proceeds of approximately \$120,000 before financing costs.

## CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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## BALANCE SHEETS

In thousands of Canadian dollars

As at	Note	September 30, 2021	December 31, 2020
<b>ASSETS</b>			
<b>Non-current assets</b>			
Real estate properties	4	\$9,871,194	\$9,680,408
Hotel properties	5	467,147	545,041
Equity-accounted and other fund investments	6	229,712	216,278
Other assets	7	349,793	338,126
		<b>10,917,846</b>	<b>10,779,853</b>
<b>Current assets</b>			
Amounts receivable	8	89,823	92,923
Prepaid expenses and other		67,196	37,824
Cash		129,335	142,088
		<b>286,354</b>	<b>272,835</b>
		<b>\$11,204,200</b>	<b>\$11,052,688</b>
<b>LIABILITIES AND EQUITY</b>			
<b>Non-current liabilities</b>			
Mortgages payable	9	\$3,947,820	\$3,789,034
Debentures payable	10	704,104	902,464
Lease liabilities	12	161,129	162,456
Morguard Residential REIT units	11	478,488	446,091
Deferred income tax liabilities		747,482	648,225
		<b>6,039,023</b>	<b>5,948,270</b>
<b>Current liabilities</b>			
Mortgages payable	9	418,756	480,340
Debentures payable	10	315,579	314,010
Loans payable	20	70,000	20,000
Accounts payable and accrued liabilities	13	237,695	220,568
Bank indebtedness	14	56,877	156,802
		<b>1,098,907</b>	<b>1,191,720</b>
<b>Total liabilities</b>		<b>7,137,930</b>	<b>7,139,990</b>
<b>EQUITY</b>			
Shareholders' equity		3,522,982	3,372,352
Non-controlling interest		543,288	540,346
<b>Total equity</b>		<b>4,066,270</b>	<b>3,912,698</b>
		<b>\$11,204,200</b>	<b>\$11,052,688</b>

### Contingencies

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See accompanying notes to the condensed consolidated financial statements.

### On behalf of the Board:

(Signed) "K. Rai Sahi"

(Signed) "Bruce K. Robertson"

K. Rai Sahi,  
Director

Bruce K. Robertson,  
Director

## STATEMENTS OF INCOME (LOSS)

In thousands of Canadian dollars, except per common share amounts

	Note	Three months ended September 30		Nine months ended September 30	
		2021	2020	2021	2020
Revenue from real estate properties	16	<b>\$210,557</b>	\$216,706	<b>\$630,612</b>	\$663,449
Revenue from hotel properties	16	<b>38,723</b>	21,780	<b>90,987</b>	78,416
Property operating expenses					
Property operating costs	8(a), 8(b)	<b>(47,480)</b>	(53,584)	<b>(143,311)</b>	(150,977)
Utilities		<b>(14,600)</b>	(14,473)	<b>(42,254)</b>	(42,512)
Realty taxes		<b>(23,967)</b>	(23,316)	<b>(113,488)</b>	(114,061)
Hotel operating expenses	8(a)	<b>(27,788)</b>	(16,845)	<b>(66,082)</b>	(70,272)
<b>Net operating income</b>		<b>135,445</b>	130,268	<b>356,464</b>	364,043
<b>OTHER REVENUE</b>					
Management and advisory fees	16	<b>10,424</b>	9,342	<b>32,050</b>	31,620
Interest and other income	7	<b>11,731</b>	3,641	<b>18,514</b>	11,199
		<b>22,155</b>	12,983	<b>50,564</b>	42,819
<b>EXPENSES</b>					
Interest	17	<b>54,909</b>	58,720	<b>166,122</b>	179,044
Property management and corporate	8(a), 15(c)	<b>16,535</b>	14,005	<b>60,179</b>	39,611
Amortization of hotel properties and other		<b>7,995</b>	8,574	<b>24,653</b>	26,564
Provision for impairment	5	<b>17,233</b>	7,588	<b>45,289</b>	31,479
		<b>96,672</b>	88,887	<b>296,243</b>	276,698
<b>OTHER INCOME (EXPENSE)</b>					
Fair value gain (loss), net	18	<b>87,073</b>	(102,386)	<b>106,625</b>	(313,710)
Equity income (loss) from investments	6	<b>(2,529)</b>	(2,634)	<b>20,236</b>	(8,312)
Other income	19	<b>184</b>	2,253	<b>4,351</b>	1,118
		<b>84,728</b>	(102,767)	<b>131,212</b>	(320,904)
<b>Income (loss) before income taxes</b>		<b>145,656</b>	(48,403)	<b>241,997</b>	(190,740)
Provision for (recovery of) income taxes	21				
Current		<b>1,537</b>	354	<b>6,990</b>	10,076
Deferred		<b>35,343</b>	(11,155)	<b>92,102</b>	(49,306)
		<b>36,880</b>	(10,801)	<b>99,092</b>	(39,230)
<b>Net income (loss) for the period</b>		<b>\$108,776</b>	(\$37,602)	<b>\$142,905</b>	(\$151,510)
<b>Net income (loss) attributable to:</b>					
Common shareholders		<b>\$102,626</b>	(\$4,606)	<b>\$134,279</b>	(\$36,590)
Non-controlling interest		<b>6,150</b>	(32,996)	<b>8,626</b>	(114,920)
		<b>\$108,776</b>	(\$37,602)	<b>\$142,905</b>	(\$151,510)
<b>Net income (loss) per common share attributable to:</b>					
Common shareholders - basic and diluted	22	<b>\$9.25</b>	(\$0.42)	<b>\$12.10</b>	(\$3.26)

See accompanying notes to the condensed consolidated financial statements.

## STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

In thousands of Canadian dollars

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
<b>Net income (loss) for the period</b>	<b>\$108,776</b>	<b>(\$37,602)</b>	<b>\$142,905</b>	<b>(\$151,510)</b>
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>				
<b>Items that may be reclassified subsequently to net income (loss):</b>				
Unrealized foreign currency translation gain (loss)	43,558	(36,797)	2,345	47,898
Deferred income tax recovery (provision)	—	93	843	(121)
	<b>43,558</b>	<b>(36,704)</b>	<b>3,188</b>	<b>47,777</b>
<b>Items that will not be reclassified subsequently to net income (loss):</b>				
Actuarial gain (loss) on defined benefit pension plans	2,435	(6,485)	26,008	(41,517)
Deferred income tax recovery (provision)	(626)	1,706	(6,796)	10,933
	<b>1,809</b>	<b>(4,779)</b>	<b>19,212</b>	<b>(30,584)</b>
Other comprehensive income (loss)	45,367	(41,483)	22,400	17,193
<b>Total comprehensive income (loss) for the period</b>	<b>\$154,143</b>	<b>(\$79,085)</b>	<b>\$165,305</b>	<b>(\$134,317)</b>
<b>Total comprehensive income (loss) attributable to:</b>				
Common shareholders	\$145,980	(\$44,220)	\$156,567	(\$21,770)
Non-controlling interest	8,163	(34,865)	8,738	(112,547)
	<b>\$154,143</b>	<b>(\$79,085)</b>	<b>\$165,305</b>	<b>(\$134,317)</b>

See accompanying notes to the condensed consolidated financial statements.



## STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

In thousands of Canadian dollars

	Note	Retained Earnings	Accumulated Other Comprehensive Income	Share Capital	Total Shareholders' Equity	Non- controlling Interest	Total
Shareholders' equity, January 1, 2020		\$3,238,576	\$207,904	\$102,426	\$3,548,906	\$756,811	\$4,305,717
Changes during the period:							
Net loss		(36,590)	—	—	(36,590)	(114,920)	(151,510)
Other comprehensive income		—	14,820	—	14,820	2,373	17,193
Dividends		(5,050)	—	—	(5,050)	—	(5,050)
Distributions		—	—	—	—	(14,526)	(14,526)
Issuance of common shares		—	—	73	73	—	73
Repurchase of common shares		(16,795)	—	(1,191)	(17,986)	—	(17,986)
Change in ownership of Temple Hotels Inc.		(23,235)	—	—	(23,235)	(20,914)	(44,149)
Change in ownership of Morguard REIT		15,515	—	—	15,515	(15,515)	—
Tax impact of increase in subsidiary ownership interest		(2,577)	—	—	(2,577)	—	(2,577)
Shareholders' equity, September 30, 2020		\$3,169,844	\$222,724	\$101,308	\$3,493,876	\$593,309	\$4,087,185
Changes during the period:							
Net loss		(62,328)	—	—	(62,328)	(36,212)	(98,540)
Other comprehensive loss		—	(60,406)	—	(60,406)	(3,693)	(64,099)
Dividends		(1,664)	—	—	(1,664)	—	(1,664)
Distributions		—	—	—	—	(3,576)	(3,576)
Issuance of common shares		—	—	26	26	—	26
Repurchase of common shares		(4,171)	—	(392)	(4,563)	—	(4,563)
Change in ownership of Morguard REIT		8,529	—	—	8,529	(9,482)	(953)
Tax impact of increase in subsidiary ownership interest		(1,118)	—	—	(1,118)	—	(1,118)
<b>Shareholders' equity, December 31, 2020</b>		<b>\$3,109,092</b>	<b>\$162,318</b>	<b>\$100,942</b>	<b>\$3,372,352</b>	<b>\$540,346</b>	<b>\$3,912,698</b>
Changes during the period:							
Net income		<b>134,279</b>	—	—	<b>134,279</b>	<b>8,626</b>	<b>142,905</b>
Other comprehensive income		—	<b>22,288</b>	—	<b>22,288</b>	<b>112</b>	<b>22,400</b>
Dividends	15(a)	<b>(5,000)</b>	—	—	<b>(5,000)</b>	—	<b>(5,000)</b>
Distributions		—	—	—	—	<b>(5,796)</b>	<b>(5,796)</b>
Issuance of common shares	15(a)	—	—	<b>62</b>	<b>62</b>	—	<b>62</b>
Repurchase of common shares	15(a)	<b>(926)</b>	—	<b>(81)</b>	<b>(1,007)</b>	—	<b>(1,007)</b>
Tax impact of increase in subsidiary ownership interest		<b>8</b>	—	—	<b>8</b>	—	<b>8</b>
<b>Shareholders' equity, September 30, 2021</b>		<b>\$3,237,453</b>	<b>\$184,606</b>	<b>\$100,923</b>	<b>\$3,522,982</b>	<b>\$543,288</b>	<b>\$4,066,270</b>

See accompanying notes to the condensed consolidated financial statements.

## STATEMENTS OF CASH FLOWS

In thousands of Canadian dollars

	Note	Three months ended September 30		Nine months ended September 30	
		2021	2020	2021	2020
<b>OPERATING ACTIVITIES</b>					
Net income (loss) for the period		<b>\$108,776</b>	(\$37,602)	<b>\$142,905</b>	(\$151,510)
Add items not affecting cash	23(a)	<b>(36,456)</b>	93,256	<b>34,847</b>	328,937
Distributions from equity-accounted investments	6	<b>728</b>	1,021	<b>2,599</b>	12,874
Additions to tenant incentives and leasing commissions	4	<b>(2,459)</b>	(1,509)	<b>(6,566)</b>	(4,561)
Net change in operating assets and liabilities	23(b)	<b>(14,245)</b>	(1,107)	<b>(16,760)</b>	(51,040)
<b>Cash provided by operating activities</b>		<b>56,344</b>	54,059	<b>157,025</b>	134,700
<b>INVESTING ACTIVITIES</b>					
Additions to real estate properties and tenant improvements	4	<b>(15,699)</b>	(12,420)	<b>(34,311)</b>	(36,930)
Additions to hotel properties	5	<b>(2,629)</b>	(933)	<b>(7,593)</b>	(3,773)
Additions to capital and intangible assets		<b>(22)</b>	(375)	<b>(283)</b>	(1,997)
Proceeds from the sale of real estate properties, net	4	<b>14,500</b>	6,800	<b>14,500</b>	34,879
Proceeds from the sale of hotel properties, net	5	<b>21,377</b>	2,973	<b>21,377</b>	2,973
Investment in properties under development	4	<b>(2,411)</b>	(6,041)	<b>(5,970)</b>	(24,799)
Proceeds from disposition of marketable securities	7	<b>14,200</b>	—	<b>14,200</b>	—
Investment in equity-accounted and other fund investments, net	6	<b>(931)</b>	(1,984)	<b>(1,784)</b>	(13,218)
<b>Cash provided by (used in) investing activities</b>		<b>28,385</b>	(11,980)	<b>136</b>	(42,865)
<b>FINANCING ACTIVITIES</b>					
Proceeds from new mortgages		<b>108,412</b>	120,368	<b>392,387</b>	283,737
Financing costs on new mortgages		<b>(1,994)</b>	(647)	<b>(3,256)</b>	(2,155)
Repayment of mortgages					
Principal instalment repayments		<b>(31,226)</b>	(26,960)	<b>(90,862)</b>	(82,794)
Repayments on maturity		<b>(48,320)</b>	(48,977)	<b>(203,698)</b>	(78,395)
Repayments due to mortgage extinguishments		—	—	—	(111,774)
Principal payment of lease liabilities		<b>(504)</b>	(306)	<b>(1,377)</b>	(1,284)
Proceeds from bank indebtedness		<b>980</b>	12,959	<b>214,976</b>	298,854
Repayment of bank indebtedness		<b>(149,275)</b>	(135,103)	<b>(314,901)</b>	(350,059)
Proceeds from issuance of debentures payable, net of costs	10(a)	—	174,303	—	174,303
Redemption of debentures payable	10(a)	—	—	<b>(200,000)</b>	—
Proceeds from (repayments of) loans payable, net		<b>28,000</b>	(22,001)	<b>50,000</b>	(35,234)
Dividends paid		<b>(1,644)</b>	(1,650)	<b>(4,928)</b>	(4,977)
Distributions to non-controlling interest, net		<b>(1,640)</b>	(3,177)	<b>(5,289)</b>	(13,071)
Common shares repurchased for cancellation	15(a)	—	(9,328)	<b>(1,007)</b>	(17,986)
Investment in subsidiaries	15(b)	—	—	—	(44,149)
Decrease (increase) in restricted cash		<b>1,199</b>	1,640	<b>(602)</b>	1,263
<b>Cash provided by (used in) financing activities</b>		<b>(96,012)</b>	61,121	<b>(168,557)</b>	16,279
<b>Net increase (decrease) in cash during the period</b>		<b>(11,283)</b>	103,200	<b>(11,396)</b>	108,114
Net effect of foreign currency translation on cash balance		<b>439</b>	(9,504)	<b>(1,357)</b>	(1,137)
Cash, beginning of period		<b>140,179</b>	136,449	<b>142,088</b>	123,168
<b>Cash, end of period</b>		<b>\$129,335</b>	\$230,145	<b>\$129,335</b>	\$230,145

See accompanying notes to the condensed consolidated financial statements.

## NOTES

For the three and nine months ended September 30, 2021 and 2020

In thousands of Canadian dollars, except per common share and unit amounts and unless otherwise noted

### NOTE 1

#### NATURE AND DESCRIPTION OF COMPANY

Morguard Corporation (the “Company” or “Morguard”) is a real estate investment and management corporation formed under the laws of Canada. Morguard’s principal activities include property ownership, development and investment advisory services. Property ownership encompasses interests in multi-suite residential, commercial and hotel properties. The common shares of the Company trade on the Toronto Stock Exchange (“TSX”) under the symbol “MRC.” The Company owns a diverse portfolio of properties in Canada and the United States. The Company’s head office is located at 55 City Centre Drive, Suite 1000, Mississauga, Ontario, L5B 1M3.

### NOTE 2

#### STATEMENT OF COMPLIANCE AND SIGNIFICANT ACCOUNTING POLICIES

These condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) IAS 34, Interim Financial Reporting, as issued by the International Accounting Standards Board (“IASB”) and thus do not contain all the disclosures applicable to the annual audited consolidated financial statements.

The condensed consolidated financial statements were approved and authorized for issue by the Board of Directors on November 4, 2021.

These condensed consolidated financial statements use the same accounting policies and methods of their application as the most recent annual audited consolidated financial statements and should be read in conjunction with the most recent annual audited consolidated financial statements which include the significant accounting policies most affected by estimates and judgments.

At this time, the duration and impact of the outbreak of the novel strain of coronavirus, specifically identified as “COVID-19” is unknown as is the effectiveness of the government and central bank interventions. Any estimate of the length and severity of these measures are therefore subject to significant uncertainty and, accordingly, estimates of the extent to which the COVID-19 pandemic may, directly or indirectly, materially and adversely affect the Company’s operations, financial results and condition in future periods are also subject to significant uncertainty. Management believes it is currently not possible to estimate the long-term impacts the outbreak of COVID-19 will have in determining estimates of fair market value for the Company’s real estate properties, investments in joint arrangements and the valuation of financial instruments. In a long-term scenario, the significant assumptions used in the assessment of fair value and impairment, including estimates of future operating cash flows, the time period over which they will occur, an appropriate discount and capitalization rate and stabilized net operating income (which is primarily influenced by revenue growth, vacancy rates, inflation rates and operating costs), could potentially be impacted, which ultimately impact the underlying valuation of the Company’s real estate properties and equity-accounted investments.

The foreign exchange rates for the current and prior reporting periods are as follows:

	2021	2020
Canadian dollar to United States dollar exchange rates:		
- As at September 30	<b>\$0.7849</b>	\$0.7497
- As at December 31	—	0.7854
- Average for the three months ended September 30	<b>0.7937</b>	0.7507
- Average for the nine months ended September 30	<b>0.7992</b>	0.7385
United States dollar to Canadian dollar exchange rates:		
- As at September 30	<b>1.2741</b>	1.3339
- As at December 31	—	1.2732
- Average for the three months ended September 30	<b>1.2600</b>	1.3321
- Average for the nine months ended September 30	<b>1.2513</b>	1.3541

### NOTE 3

#### SUBSIDIARIES WITH NON-CONTROLLING INTEREST

##### Morguard North American Residential Real Estate Investment Trust (“Morguard Residential REIT” or “MRG”)

As at September 30, 2021, and December 31, 2020, the Company owned a 44.7% effective interest in Morguard Residential REIT through its ownership of 7,944,166 units and 17,223,090 Class B LP units. The Company continues to consolidate its investment in Morguard Residential REIT on the basis of *de facto* control in accordance with IFRS 10, Consolidated Financial Statements (“IFRS 10”). Refer to the Company’s most recent annual audited consolidated financial statements for the factors that continue to support the conclusion that the Company has *de facto* control of Morguard Residential REIT.

During the three months ended September 30, 2021, Morguard Residential REIT recorded distributions of \$6,829, or \$0.1749 per unit (2020 - \$6,822, or \$0.1749 per unit), of which \$1,389 was paid to the Company (2020 - \$1,388) and \$5,440 was paid to the remaining unitholders (2020 - \$5,434). In addition, during the three months ended September 30, 2021, Morguard Residential REIT paid distributions to the Company on the Class B LP units of \$3,012 (2020 - \$3,012).

During the nine months ended September 30, 2021, Morguard Residential REIT recorded distributions of \$20,483, or \$0.5247 per unit (2020 - \$20,461, or \$0.5247 per unit), of which \$4,168 was paid to the Company (2020 - \$4,168) and \$16,315 was paid to the remaining unitholders (2020 - \$16,293). In addition, during the nine months ended September 30, 2021, Morguard Residential REIT paid distributions to the Company on the Class B LP units of \$9,037 (2020 - \$9,037).

##### Morguard Real Estate Investment Trust (“Morguard REIT” or “MRT”)

As at September 30, 2021, and December 31, 2020, the Company owned 39,040,641 units of Morguard REIT, which represents a 60.9% ownership interest.

During the three months ended September 30, 2021, Morguard REIT recorded distributions of \$3,848 or \$0.06 per unit (2020 - \$7,492, or \$0.12 per unit), of which \$2,342 (2020 - \$4,500) was paid to the Company or received through MRT’s distribution reinvestment program (“MRT DRIP”) and \$1,506 was paid to the remaining unitholders (2020 - \$2,992).

During the nine months ended September 30, 2021, Morguard REIT recorded distributions of \$12,829 or \$0.20 per unit (2020 - \$31,953, or \$0.52 per unit), of which \$7,808 (2020 - \$18,853) was paid to or received through MRT DRIP and \$5,021 was paid to the remaining unitholders (2020 - \$13,100).

The following summarizes the results of Morguard REIT and Morguard Residential REIT before any intercompany eliminations and the corresponding non-controlling interest in the equity of Morguard REIT and Morguard Residential REIT. The units issued by Morguard Residential REIT that are not held by the Company are presented as equity on Morguard Residential REIT’s balance sheet, but are classified as a liability on the Company’s consolidated balance sheets (Note 11).

As at	September 30, 2021		December 31, 2020	
	MRT	MRG	MRT	MRG
Non-current assets	\$2,474,236	\$3,215,718	\$2,519,270	\$3,034,246
Current assets	35,021	46,697	36,958	50,112
<b>Total assets</b>	<b>\$2,509,257</b>	<b>\$3,262,415</b>	<b>\$2,556,228</b>	<b>\$3,084,358</b>
Non-current liabilities	\$1,000,528	\$1,608,597	\$934,873	\$1,580,870
Current liabilities	363,860	190,341	471,904	155,869
<b>Total liabilities</b>	<b>\$1,364,388</b>	<b>\$1,798,938</b>	<b>\$1,406,777</b>	<b>\$1,736,739</b>
<b>Equity</b>	<b>\$1,144,869</b>	<b>\$1,463,477</b>	<b>\$1,149,451</b>	<b>\$1,347,619</b>
<b>Non-controlling interest</b>	<b>\$450,005</b>	<b>\$809,010</b>	<b>\$451,716</b>	<b>\$744,559</b>

The following summarizes the results of the operations and cash flows for the following periods as presented in Morguard REIT's and Morguard Residential REIT's financial statements before any intercompany eliminations and the corresponding non-controlling interest in their net income (loss):

	2021		2020	
	MRT	MRG	MRT	MRG
<b>For the three months ended September 30</b>				
Revenue	\$58,760	\$61,955	\$60,596	\$62,159
Expenses	(43,952)	(66,616)	(46,017)	(51,378)
Fair value gain (loss) on real estate properties, net	(7,382)	96,310	(101,415)	41,141
Fair value gain (loss) on Class B LP Units	—	(4,995)	—	1,550
<b>Net income (loss) for the period</b>	<b>\$7,426</b>	<b>\$86,654</b>	<b>(\$86,836)</b>	<b>\$53,472</b>
<b>Non-controlling interest</b>	<b>\$2,907</b>	<b>\$47,907</b>	<b>(\$34,754)</b>	<b>\$29,538</b>

	2021		2020	
	MRT	MRG	MRT	MRG
<b>For the three months ended September 30</b>				
Cash provided by operating activities	\$18,196	\$11,326	\$15,481	\$11,681
Cash provided by (used in) investing activities	8,853	(7,987)	917	(6,762)
Cash used in financing activities	(25,375)	(1,055)	(13,817)	(1,550)
<b>Net increase in cash during the period</b>	<b>\$1,674</b>	<b>\$2,284</b>	<b>\$2,581</b>	<b>\$3,369</b>

	2021		2020	
	MRT	MRG	MRT	MRG
<b>For the nine months ended September 30</b>				
Revenue	\$178,205	\$182,091	\$186,269	\$187,658
Expenses	(127,426)	(183,905)	(137,733)	(160,710)
Fair value gain (loss) on real estate properties, net	(42,668)	155,767	(333,962)	74,228
Fair value gain (loss) on Class B LP units	—	(19,635)	—	68,720
<b>Net income (loss) for the period</b>	<b>\$8,111</b>	<b>\$134,318</b>	<b>(\$285,426)</b>	<b>\$169,896</b>
<b>Non-controlling interest</b>	<b>\$3,174</b>	<b>\$74,251</b>	<b>(\$116,270)</b>	<b>\$93,851</b>

	2021		2020	
	MRT	MRG	MRT	MRG
<b>For the nine months ended September 30</b>				
Cash provided by operating activities	\$56,400	\$46,250	\$29,705	\$40,952
Cash provided by (used in) investing activities	2,889	(20,159)	(18,317)	(20,613)
Cash used in financing activities	(57,097)	(32,871)	(8,333)	(3,193)
<b>Net increase (decrease) in cash during the period</b>	<b>\$2,192</b>	<b>(\$6,780)</b>	<b>\$3,055</b>	<b>\$17,146</b>

## NOTE 4

### REAL ESTATE PROPERTIES

Real estate properties consist of the following:

As at	September 30, 2021	December 31, 2020
Income producing properties	\$9,769,206	\$9,568,219
Properties under development	11,218	25,416
Land held for development	90,770	86,773
	<b>\$9,871,194</b>	<b>\$9,680,408</b>

Reconciliation of the carrying amounts for real estate properties at the beginning and end of the current period and prior financial year are set out below:

	Income Producing Properties	Properties Under Development	Land Held for Development	Total
Balance as at December 31, 2020	\$9,568,219	\$25,416	\$86,773	\$9,680,408
Additions:				
Acquisitions	395	—	—	395
Capital expenditures	25,764	4,261	—	30,025
Development expenditures	4,284	1,360	326	5,970
Tenant improvements, incentives and leasing commissions	10,457	—	—	10,457
Transfers	19,819	(19,819)	—	—
Dispositions	(14,500)	—	—	(14,500)
Fair value gain, net	151,107	—	3,656	154,763
Foreign currency translation	4,484	—	15	4,499
Other	(823)	—	—	(823)
<b>Balance as at September 30, 2021</b>	<b>\$9,769,206</b>	<b>\$11,218</b>	<b>\$90,770</b>	<b>\$9,871,194</b>

### Transactions completed during the nine months ended September 30, 2021

#### Acquisitions

During the nine months ended September 30, 2021, the Company completed no material acquisitions.

#### Dispositions

On September 29, 2021, the Company sold an unenclosed retail property located in London, Ontario, for gross proceeds of \$15,000.

Reconciliation of the carrying amounts for real estate properties for the year ended December 31, 2020, is set out below:

	Income Producing Properties	Properties Under Development	Land Held for Development	Total
Balance as at December 31, 2019	\$10,074,175	\$43,650	\$83,458	\$10,201,283
Additions:				
Acquisitions	2,848	—	—	2,848
Capital expenditures	40,845	—	—	40,845
Development expenditures	—	29,310	346	29,656
Tenant improvements, incentives and leasing commissions	16,718	—	—	16,718
Transfers	42,079	(48,079)	6,000	—
Dispositions	(40,185)	—	(5,192)	(45,377)
Fair value gain (loss), net	(513,895)	—	2,423	(511,472)
Foreign currency translation	(57,508)	535	(262)	(57,235)
Other	3,142	—	—	3,142
<b>Balance as at December 31, 2020</b>	<b>\$9,568,219</b>	<b>\$25,416</b>	<b>\$86,773</b>	<b>\$9,680,408</b>

## Transactions completed during the year ended December 31, 2020

### Acquisitions

During the year ended December 31, 2020, the Company completed no material acquisitions.

### Dispositions

On March 25, 2020, the Company sold its 50% interest in an industrial property, comprising 284,000 square feet located in Puslinch, Ontario, for gross proceeds of \$38,577, including closing costs, and the purchaser assumed the mortgage secured by the property in the amount of \$10,498. In addition, the Company's equity-accounted investment, MIL Industrial Fund II LP, sold its interest in the property.

On August 18, 2020, the Company sold a retail property and an adjacent parcel of land classified as held for development located in Ottawa, Ontario, comprising 10,000 square feet, for net proceeds of \$6,800, including closing costs.

### Capitalization Rates

As at September 30, 2021, and December 31, 2020, the Company had its portfolio internally appraised. In addition, the Company's U.S. portfolio is appraised by independent U.S. real estate appraisal firms on a three-year cycle.

The Company determined the fair value of each income producing property based upon, among other things, rental income from current leases and assumptions about rental income from future leases reflecting market conditions at the applicable consolidated balance sheet dates, less future cash outflow pertaining to the respective leases. The Company's multi-suite residential properties are appraised using the direct capitalization of income method. The retail, office and industrial properties are appraised using a number of approaches that typically include a discounted cash flow analysis, a direct capitalization of income method and a direct comparison approach. The discounted cash flow analysis is primarily based on discounting the expected future cash flows, generally over a term of 10 years, including a terminal value based on the application of a capitalization rate to estimated year 11 cash flows.

As at September 30, 2021, the duration and impact of the COVID-19 pandemic is unknown. The impact of COVID-19 on estimating fair values for the Company's properties at September 30, 2021, required judgment based on evolving facts and available information, particularly for the retail properties, which have experienced significantly lower collections and higher tenant failure rates. In addition, it is not possible to estimate the long-term impacts COVID-19 will have on the Company's valuation of income producing properties as the length and severity of these developments are subject to significant uncertainty.

As at September 30, 2021, using the direct capitalization approach, the multi-suite residential, retail, office and industrial properties were valued using capitalization rates in the range of 3.3% to 9.8% (December 31, 2020 - 3.3% to 9.8%), resulting in an overall weighted average capitalization rate of 5.4% (December 31, 2020 - 5.4%).

The stabilized capitalization rates by asset type are set out in the following table:

As at	September 30, 2021					December 31, 2020				
	Occupancy Rates		Capitalization Rates			Occupancy Rates		Capitalization Rates		
	Max.	Min.	Max.	Min.	Weighted Average	Max.	Min.	Max.	Min.	Weighted Average
Multi-suite residential	98.0%	92.0%	6.8%	3.3%	4.3%	98.0%	92.0%	6.8%	3.3%	4.3%
Retail	99.0%	85.0%	9.8%	5.3%	7.0%	99.0%	85.0%	9.8%	5.3%	6.9%
Office	100.0%	90.0%	7.8%	4.3%	6.2%	100.0%	90.0%	8.5%	4.3%	6.2%
Industrial	100.0%	95.0%	6.0%	4.3%	5.1%	100.0%	95.0%	6.8%	4.8%	5.3%

The key valuation metrics used in the discounted cash flow method for the retail, office and industrial properties are set out in the following table:

As at	September 30, 2021			December 31, 2020		
	Maximum	Minimum	Weighted Average	Maximum	Minimum	Weighted Average
<b>Retail</b>						
Discount rate	10.5%	6.0%	7.3%	10.5%	6.0%	7.3%
Terminal cap rate	9.5%	5.3%	6.2%	9.5%	5.3%	6.2%
<b>Office</b>						
Discount rate	8.0%	5.3%	6.4%	8.0%	5.3%	6.4%
Terminal cap rate	7.5%	4.3%	5.6%	7.5%	4.3%	5.7%
<b>Industrial</b>						
Discount rate	6.8%	5.8%	6.0%	6.5%	6.0%	6.1%
Terminal cap rate	6.5%	5.0%	5.3%	6.0%	5.0%	5.4%

Fair values are most sensitive to changes in discount rates, capitalization rates and stabilized or forecast net operating income. Generally, an increase in stabilized net operating income will result in an increase in the fair value of the income producing properties, and an increase in capitalization rates will result in a decrease in the fair value of the properties. The capitalization rate magnifies the effect of a change in stabilized net operating income, with a lower capitalization rate resulting in a greater impact on the fair value of the property than a higher capitalization rate. If the weighted average stabilized capitalization rates were to increase or decrease by 25 basis points (assuming no change in stabilized net operating income), the value of the income producing properties as at September 30, 2021, would decrease by \$433,681 and increase by \$479,895, respectively.

The sensitivity of the fair values of the Company's income producing properties as at September 30, 2021, and December 31, 2020, is set out in the table below:

As at	September 30, 2021		December 31, 2020	
<b>Change in capitalization rate:</b>	<b>0.25%</b>	<b>(0.25%)</b>	0.25%	(0.25%)
Multi-suite residential	(\$271,418)	\$304,478	(\$255,541)	\$285,352
Retail	(69,147)	74,345	(70,078)	75,329
Office	(85,649)	92,830	(88,986)	96,443
Industrial	(7,467)	8,242	(5,988)	6,578
	<b>(\$433,681)</b>	<b>\$479,895</b>	(\$420,593)	\$463,702

## NOTE 5

### HOTEL PROPERTIES

Hotel properties consist of the following:

As at September 30, 2021	Cost	Accumulated Impairment Provision	Accumulated Amortization	Net Book Value
Land	\$86,001	(\$2,276)	\$—	\$83,725
Buildings	513,697	(103,683)	(61,820)	348,194
Furniture, fixtures, equipment and other	108,912	(10,027)	(65,094)	33,791
Right-of-use asset - land lease	1,596	—	(159)	1,437
	<b>\$710,206</b>	<b>(\$115,986)</b>	<b>(\$127,073)</b>	<b>\$467,147</b>
As at December 31, 2020	Cost	Accumulated Impairment Provision	Accumulated Amortization	Net Book Value
Land	\$93,251	(\$2,407)	\$—	\$90,844
Buildings	559,221	(89,312)	(57,315)	412,594
Furniture, fixtures, equipment and other	106,948	(8,940)	(57,885)	40,123
Right-of-use asset - land lease	1,596	—	(116)	1,480
	<b>\$761,016</b>	<b>(\$100,659)</b>	<b>(\$115,316)</b>	<b>\$545,041</b>



Transactions in hotel properties for the nine months ended September 30, 2021, are summarized as follows:

As at September 30, 2021	Opening Net Book Value	Additions	Impairment Provision	Dispositions	Amortization	Closing Net Book Value
Land	\$90,844	\$—	\$—	(\$7,119)	\$—	\$83,725
Buildings	412,594	890	(42,797)	(13,730)	(8,763)	348,194
Furniture, fixtures, equipment and other	40,123	6,703	(2,492)	(651)	(9,892)	33,791
Right-of-use asset - land lease	1,480	—	—	—	(43)	1,437
	<b>\$545,041</b>	<b>\$7,593</b>	<b>(\$45,289)</b>	<b>(\$21,500)</b>	<b>(\$18,698)</b>	<b>\$467,147</b>

### Transactions completed during the nine months ended September 30, 2021

#### Dispositions

On July 14, 2021, the Company sold three hotels, one located in Yellowknife, Northwest Territories and two located in Fort McMurray, Alberta for gross proceeds of \$17,500, resulting in aggregate net cash proceeds of \$17,404 after deducting working capital adjustments and closing costs.

On September 29, 2021, the Company sold a hotel property located in Fort McMurray, Alberta for gross proceeds of \$4,000, resulting in aggregate net cash proceeds of \$3,973 after deducting working capital adjustments and closing costs.

Transactions in hotel properties for the year ended December 31, 2020, are summarized as follows:

As at December 31, 2020	Opening Net Book Value	Additions	Impairment Provision	Dispositions	Amortization	Closing Net Book Value
Land	\$94,704	\$—	\$—	(\$3,860)	\$—	\$90,844
Buildings	476,360	1,754	(33,892)	(18,967)	(12,661)	412,594
Furniture, fixtures, equipment and other	56,181	5,388	(3,149)	(3,683)	(14,614)	40,123
Right-of-use asset - land lease	1,538	—	—	—	(58)	1,480
	<b>\$628,783</b>	<b>\$7,142</b>	<b>(\$37,041)</b>	<b>(\$26,510)</b>	<b>(\$27,333)</b>	<b>\$545,041</b>

### Transactions completed during the year ended December 31, 2020

#### Dispositions

On July 6, 2020, the Company sold a hotel located in Sydney, Nova Scotia, for gross proceeds of \$10,763 (including a promissory note receivable of \$500), resulting in aggregate net cash proceeds of \$2,973 after deducting the repayment of first mortgage loan of \$6,666 and working capital adjustments. On disposition the recoverable amount exceeded the carrying value of the property of \$8,072, resulting in a gain of \$2,067, including closing costs.

On November 2, 2020, the Company sold a hotel located in Red Deer, Alberta, for gross proceeds of \$18,533 (including a promissory note receivable of \$14,500), resulting in aggregate net cash proceeds of \$3,938 after deducting working capital adjustments. On disposition the carrying value of the property of \$19,011 exceeded net proceeds including closing costs, resulting in a provision for impairment of \$573.

#### Impairment Provision

The Company identified each hotel property as a cash-generating unit for impairment purposes. The recoverable amounts of the hotel properties have been estimated using the value-in-use method or fair value less costs to sell. Under these calculations, discount rates are applied to the forecasted cash flows reflecting the assumptions for hotel activity. The key assumptions are the first year net operating income and the discount rate applied over the useful life of the hotel property. IFRS permits an impairment provision to be reversed in the subsequent accounting periods if recoverability analysis at that time supports reversal.

During the nine months ended September 30, 2021, impairment indicators were identified and a recoverability analysis was completed in accordance with the procedures specified by IFRS, which indicated that an impairment provision of \$45,289 should be recorded at 14 hotels. The table below provide details of first year net operating income and the discount rates used for valuing the hotel properties.

	Northwest Territories	Alberta	Saskatchewan	Manitoba	Nova Scotia
Recoverable amount	\$18,000	\$37,375	\$5,000	\$12,000	\$40,000
Impairment provision	\$6,059	\$21,002	\$12,247	\$2,376	\$3,605
Cumulative impairment provision	\$7,610	\$51,101	\$31,084	\$2,376	\$7,346
Projected first year net operating income (loss)	\$1,476	(\$237)	\$294	\$296	\$1,750
Discount rate (range)	10.8%	9.3% - 12.3%	12.3%	10.3%	9.3%

During the year ended December 31, 2020, impairment indicators were identified including interruptions to business operations at certain hotel properties resulting from emergency measures enacted to combat COVID-19. A recoverability analysis was completed in accordance with the procedures specified by IFRS, which indicated that an impairment provision of \$37,041 should be recorded. The table below provide details of first year net operating income (loss) and the discount rates used for valuing the hotel properties.

	Northwest Territories	Alberta	Saskatchewan	Ontario	Nova Scotia
Recoverable amount	\$8,800	\$60,700	\$51,500	\$38,850	\$69,800
Impairment provision	\$1,550	\$15,521	\$8,407	\$4,024	\$6,966
Cumulative impairment provision	\$1,550	\$48,088	\$35,937	\$4,024	\$6,966
Projected first year net operating loss	(\$248)	(\$2,846)	(\$2,097)	(\$1,172)	(\$830)
Discount rate (range)	9.3%	9.3% - 12.8%	9.8% - 10.8%	7.3% - 8.8%	9.3% - 9.8%

## NOTE 6

### EQUITY-ACCOUNTED AND OTHER FUND INVESTMENTS

(a) Equity-accounted and Other Real Estate Fund Investments consist of the following:

As at	September 30, 2021	December 31, 2020
Joint ventures	\$37,555	\$44,474
Associates	110,455	83,105
Equity-accounted investments	148,010	127,579
Other real estate fund investments	81,702	88,699
Equity-accounted and other fund investments	\$229,712	\$216,278

The following are the Company's significant equity-accounted investments as at September 30, 2021, and December 31, 2020:

Property/Investment	Principal Place of Business	Investment Type	Asset Type	Company's Ownership		Carrying Value	
				September 30, 2021	December 31, 2020	September 30, 2021	December 31, 2020
Petroleum Plaza	Edmonton, AB	Joint Venture	Office	50.0%	50.0%	\$18,618	\$20,496
Quinte Courthouse	Belleville, ON	Joint Venture	Office	50.0%	50.0%	2,867	2,896
Greypoint Capital L.P. II	Toronto, ON	Joint Venture	Other	15.6%	22.4%	7,268	10,064
Courtyard by Marriott	Ottawa, ON	Joint Venture	Hotel	50.0%	50.0%	4,777	7,295
Marriott Residence Inn	London, ON	Joint Venture	Hotel	50.0%	50.0%	4,025	3,723
Lumina Hollywood	Los Angeles, CA	Associate	Residential	59.1%	59.1%	88,939	64,180
MIL Industrial Fund II LP <sup>(1)</sup>	Various	Associate	Industrial	18.8%	18.8%	21,516	18,925
						\$148,010	\$127,579

<sup>(1)</sup> The Company accounts for its investment using the equity method since the Company has the ability to exercise significant influence as a result of its role as general partner; however, it does not control the fund.

### Equity-accounted investments

The following table presents the change in the balance of equity-accounted investments:

As at	September 30, 2021	December 31, 2020
Balance, beginning of period	\$127,579	\$138,953
Additions	1,784	15,532
Share of net income (loss)	20,236	(7,470)
Distributions received	(2,599)	(18,115)
Foreign exchange gain (loss)	1,010	(1,321)
Balance, end of period	<b>\$148,010</b>	\$127,579

The following tables present the financial results of the Company's equity-accounted investments on a 100% basis:

As at	September 30, 2021			December 31, 2020		
	Joint Venture	Associate	Total	Joint Venture	Associate	Total
Non-current assets	\$162,568	\$409,147	\$571,715	\$174,935	\$352,959	\$527,894
Current assets	50,795	5,598	56,393	59,828	9,491	69,319
<b>Total assets</b>	<b>\$213,363</b>	<b>\$414,745</b>	<b>\$628,108</b>	<b>\$234,763</b>	<b>\$362,450</b>	<b>\$597,213</b>
Non-current liabilities	\$61,285	\$26,570	\$87,855	\$111,007	\$42,984	\$153,991
Current liabilities	54,445	124,179	178,624	4,261	111,687	115,948
<b>Total liabilities</b>	<b>\$115,730</b>	<b>\$150,749</b>	<b>\$266,479</b>	<b>\$115,268</b>	<b>\$154,671</b>	<b>\$269,939</b>
<b>Net assets</b>	<b>\$97,633</b>	<b>\$263,996</b>	<b>\$361,629</b>	<b>\$119,495</b>	<b>\$207,779</b>	<b>\$327,274</b>
<b>Equity-accounted investments</b>	<b>\$37,555</b>	<b>\$110,455</b>	<b>\$148,010</b>	<b>\$44,474</b>	<b>\$83,105</b>	<b>\$127,579</b>

For the three months ended September 30	2021			2020		
	Joint Venture	Associate	Total	Joint Venture	Associate	Total
Revenue	\$7,889	\$2,914	\$10,803	\$7,006	\$2,217	\$9,223
Expenses	(4,662)	(6,991)	(11,653)	(4,327)	(1,214)	(5,541)
Fair value gain (loss) on real estate properties, net	(5,052)	2,967	(2,085)	(2,156)	(4,914)	(7,070)
<b>Net income (loss) for the period</b>	<b>(\$1,825)</b>	<b>(\$1,110)</b>	<b>(\$2,935)</b>	<b>\$523</b>	<b>(\$3,911)</b>	<b>(\$3,388)</b>
<b>Loss in equity-accounted investments</b>	<b>(\$1,266)</b>	<b>(\$1,263)</b>	<b>(\$2,529)</b>	<b>(\$68)</b>	<b>(\$2,566)</b>	<b>(\$2,634)</b>

For the nine months ended September 30	2021			2020		
	Joint Venture	Associate	Total	Joint Venture	Associate	Total
Revenue	\$19,283	\$7,460	\$26,743	\$21,943	\$7,102	\$29,045
Expenses	(17,142)	(12,168)	(29,310)	(14,165)	(3,639)	(17,804)
Fair value gain (loss) on real estate properties, net	(5,282)	53,181	47,899	(6,058)	(10,709)	(16,767)
<b>Net income (loss) for the period</b>	<b>(\$3,141)</b>	<b>\$48,473</b>	<b>\$45,332</b>	<b>\$1,720</b>	<b>(\$7,246)</b>	<b>(\$5,526)</b>
<b>Income (loss) in equity-accounted investments</b>	<b>(\$1,977)</b>	<b>\$22,213</b>	<b>\$20,236</b>	<b>(\$157)</b>	<b>(\$8,155)</b>	<b>(\$8,312)</b>

### (b) Income Recognized from Other Fund Investments:

#### Other Real Estate Fund Investments

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Distribution income	\$305	\$135	\$648	\$237
Fair value gain (loss) for the period (Note 18)	260	(4,690)	(6,940)	(4,698)
<b>Income (loss) from other real estate fund investments</b>	<b>\$565</b>	<b>(\$4,555)</b>	<b>(\$6,292)</b>	<b>(\$4,461)</b>

The Company's two fund investments hold multi-suite residential, retail and office investment properties located in the U.S. The funds are classified and measured at FVTPL. Gains or losses arise from the change in the fair value of the underlying real estate properties held by the funds (Level 3) and from foreign exchange currency translation. Distributions received from these funds are recorded in other income (expense) on the consolidated statements of income (loss).

## NOTE 7

### OTHER ASSETS

Other assets consist of the following:

As at	September 30, 2021	December 31, 2020
Investment in marketable securities	\$108,674	\$115,823
Accrued pension benefit asset	79,937	55,186
Finance lease receivable	57,629	57,185
Intangible assets, net	27,130	32,195
Restricted cash	26,770	26,159
Goodwill	24,488	24,488
Capital assets, net	19,017	19,626
Inventory	2,444	2,922
Right-of-use asset - office lease	1,419	1,926
Other	2,285	2,616
	<b>\$349,793</b>	<b>\$338,126</b>

During the three months ended September 30, 2021, interest and other income includes a one-time special cash dividend from one of its investments in marketable securities amounting to \$8,490.

During the three months ended September 30, 2021, the Company disposed of a portion of its investment in marketable securities at fair market value to the Company's pension plan, a related party, amounting to \$14,200.

## NOTE 8

### AMOUNTS RECEIVABLE

Amounts receivable consist of the following:

As at	September 30, 2021	December 31, 2020
Tenant receivables	\$40,040	\$48,951
Unbilled other tenant receivables	5,542	10,399
Receivables from related parties (Note 20(c))	5,426	5,502
Income taxes receivable	7,565	8,131
Other receivables	36,108	30,705
Allowance for expected credit loss	(13,212)	(16,702)
	<b>81,469</b>	<b>86,986</b>
Canada Emergency Wage Subsidy ("CEWS")	8,354	5,937
	<b>\$89,823</b>	<b>\$92,923</b>

### Government grants

#### (a) Canada Emergency Wage Subsidy

On April 11, 2020, the Canada Emergency Wage Subsidy was enacted, which provides a subsidy for each employee employed between March 15 to June 6, 2020. Subsequently, the Government of Canada extended CEWS to October 23, 2021. The subsidy varies depending on the decline in revenue for each claim period. A company, or a group of companies under common control, will become eligible for the program if they've experienced a reduction in revenue during the qualification period.

The Company and associated related party group under common control with the Company, including Morguard's parent company, Paros Enterprises Limited, have satisfied certain eligibility criteria, including (among others) a significant decline in revenue due to the temporary closures of non-essential services. The Company will continue to assess its eligibility for subsequent claim periods.

For the three months ended September 30, 2021, the Company recorded \$3,702 (2020 - \$7,526) as a deduction of the related expense, of which \$461 (2020 - \$713), \$2,595 (2020 - \$5,148), and \$646 (2020 - \$1,665) are a deduction of property operating costs, hotel operating expenses and property management and corporate expenses, respectively.

For the nine months ended September 30, 2021, the Company recorded \$16,670 (2020 - \$20,946) as a deduction of the related expense, of which \$1,561 (2020 - \$4,837), \$12,491 (2020 - \$9,603) and \$2,618 (2020 - \$6,506) are a deduction of property operating costs, hotel operating expenses and property management and corporate expenses, respectively.

**(b) Canada Emergency Commercial Rent Assistance**

During 2020, the Government of Canada partnered with the provincial governments to deliver the CECRA program. The program intended to provide relief for small businesses and commercial landlords who experienced financial difficulties during the COVID-19 pandemic.

Over the course of the program, property owners reduced rent by at least 75% for the months of April through September 2020 for their small business tenants. The Government of Canada, via a forgivable loan, covered 50% of the rent, with the tenant paying up to 25% and the landlord forgiving at least 25%. The interest-free loans were forgiven on December 31, 2020, if the property owner agreed to terms, including reducing the small business tenants' rent by at least 75% under a rent reduction agreement and the landlord followed the terms and conditions of the loan, including complying with the rent reduction agreement and ensuring the attestation and application (including supporting documentation) was accurate and truthful. The Company finalized and received all applications under the CECRA program.

During 2020, the Company filed CECRA applications for 634 tenants, comprising the landlord's portion and the Government of Canada's loan forgiveness portion. The loan amount forgiven was recorded as a deduction or offset to bad debt expense within property operating costs, representing approximately 50% of rent payable by eligible small business tenants during the months of April through September 2020.

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Total CECRA applications	\$—	\$8,544	\$—	\$15,150
Government of Canada loan forgiveness	—	(5,696)	—	(10,100)
Landlord portion, net bad debt expense	\$—	\$2,848	\$—	\$5,050

## NOTE 9

### MORTGAGES PAYABLE

Mortgages payable consist of the following:

As at	September 30, 2021	December 31, 2020
Mortgages payable	\$4,380,991	\$4,282,087
Mark-to-market adjustments, net	5,314	7,396
Deferred financing costs	(19,729)	(20,109)
	<b>\$4,366,576</b>	<b>\$4,269,374</b>
Current	\$418,756	\$480,340
Non-current	3,947,820	3,789,034
	<b>\$4,366,576</b>	<b>\$4,269,374</b>
Range of interest rates	2.03 - 7.08%	2.03 - 7.08%
Weighted average contractual interest rate	3.49%	3.58%
Estimated fair value of mortgages payable	\$4,531,687	\$4,552,081

As at September 30, 2021, approximately 93% of the Company's real estate and hotel properties, and related rental revenue, have been pledged as collateral for the mortgages payable.

The aggregate principal repayments and balances maturing of the mortgages payable as at September 30, 2021, together with the weighted average contractual interest rate on debt maturing in the next five years and thereafter, are as follows:

	Principal Instalment Repayments	Balances Maturing	Total	Weighted Average Contractual Interest Rate
2021 (remainder of year)	\$31,269	\$209,783	\$241,052	4.14%
2022	121,373	428,848	550,221	3.47%
2023	98,059	743,583	841,642	3.57%
2024	85,089	406,985	492,074	3.60%
2025	68,413	475,226	543,639	3.13%
Thereafter	196,318	1,516,045	1,712,363	3.42%
	<b>\$600,521</b>	<b>\$3,780,470</b>	<b>\$4,380,991</b>	<b>3.49%</b>

The Company's first mortgages are registered against specific real estate assets and hotel properties. As at September 30, 2021, mortgages payable mature between 2021 and 2058 and have a weighted average term to maturity of 4.5 years (December 31, 2020 - 4.8 years) and approximately 98% of the Company's mortgages have fixed interest rates.

Some of the Company's mortgages payable require it to maintain annual debt service coverage ratios and/or debt to equity ratios and/or debt to appraised value ratios and arrange for capital expenditures in accordance with predetermined limits. As at September 30, 2021, the Company was not in compliance with one (December 31, 2020 - three) debt ratio covenants affecting one (December 31, 2020 - four) mortgage loan, all of which are secured by hotel properties amounting to \$10,301 (December 31, 2020 - \$102,081). None of the lenders have demanded payment of the mortgage loans. However, IFRS requires that the loan balance of mortgages payable in breach of debt covenants be included in the current portion of mortgages payable. The Company's one mortgage loan in breach of its debt ratio covenant is contractually scheduled to mature within one year and is included in the current portion of mortgages payable.

## NOTE 10

### DEBENTURES PAYABLE

The Company's debentures consist of the following:

As at	September 30, 2021	December 31, 2020
Unsecured debentures	\$823,016	\$1,022,152
Convertible debentures	196,667	194,322
	<b>\$1,019,683</b>	<b>\$1,216,474</b>
Current	\$315,579	\$314,010
Non-current	704,104	902,464
	<b>\$1,019,683</b>	<b>\$1,216,474</b>

#### (a) Unsecured debentures

The Company's senior unsecured debentures ("Unsecured Debentures") consist of the following:

As at	Maturity Date	Coupon Interest Rate	September 30, 2021	December 31, 2020
Series C senior unsecured debentures	September 15, 2022	4.333%	\$200,000	\$200,000
Series D senior unsecured debentures	May 14, 2021	4.085%	—	200,000
Series E senior unsecured debentures	January 25, 2024	4.715%	225,000	225,000
Series F senior unsecured debentures	November 27, 2024	4.204%	225,000	225,000
Series G senior unsecured debentures	September 28, 2023	4.402%	175,000	175,000
Unamortized financing costs			(1,984)	(2,848)
			<b>\$823,016</b>	<b>\$1,022,152</b>
Current			\$199,770	\$199,853
Non-current			623,246	822,299
			<b>\$823,016</b>	<b>\$1,022,152</b>

On November 18, 2016, the Company issued \$200,000 (net proceeds including issuance costs - \$199,198) of Series B senior unsecured debentures due on November 18, 2020. On November 18, 2020, the Series B unsecured debentures were fully repaid on maturity.

On September 15, 2017, the Company issued \$200,000 (net proceeds including issuance costs - \$198,800) of Series C senior unsecured debentures due on September 15, 2022. Interest on the Series C senior unsecured debentures is payable semi-annually, not in advance, on March 15 and September 15 of each year. The Company has the option to redeem the Series C senior unsecured debentures at a redemption price equal to the greater of the Canada Yield Price or par plus any accrued and unpaid interest. The Canada Yield Price is defined as the amount that would return a yield on investment for the remaining term to maturity equal to the Canada Bond Yield with an equal term to maturity plus a spread of 0.635%.

On May 14, 2018, the Company issued \$200,000 (net proceeds including issuance costs - \$198,805) of Series D senior unsecured debentures due on May 14, 2021. On May 14, 2021, the Series D unsecured debentures were fully repaid on maturity.

On January 25, 2019, the Company issued \$225,000 (net proceeds including issuance costs - \$223,575) of Series E senior unsecured debentures due on January 25, 2024. Interest on the Series E senior unsecured debentures is payable semi-annually, not in advance, on January 25 and July 25 of each year. Paros Enterprises Limited, a related party, acquired \$12,500 aggregate principal amount of the Series E senior unsecured debentures. The Company has the option to redeem the Series E senior unsecured debentures at a redemption price equal to the greater of the Canada Yield Price or par plus any accrued and unpaid interest. The Canada Yield Price is defined as the amount that would return a yield on investment for the remaining term to maturity equal to the Canada Bond Yield with an equal term to maturity plus a spread of 0.70%.

On November 27, 2019, the Company issued \$225,000 (net proceeds including issuance costs - \$224,000) of Series F senior unsecured debentures due on November 27, 2024. Interest on the Series F senior unsecured debentures is payable semi-annually, not in advance, on May 27 and November 27 of each year. The Company has

the option to redeem the Series F senior unsecured debentures at a redemption price equal to the greater of the Canada Yield Price or par plus any accrued and unpaid interest. The Canada Yield Price is defined as the amount that would return a yield on investment for the remaining term to maturity equal to the Canada Bond Yield with an equal term to maturity plus a spread of 0.675%.

On September 28, 2020, the Company issued \$175,000 (net proceeds including issuance costs - \$174,303) of Series G senior unsecured debentures due on September 28, 2023. Interest on the Series G senior unsecured debentures is payable semi-annually, not in advance, on March 28 and September 28 of each year, commencing on March 28, 2021. The Company has the option to redeem the Series G senior unsecured debentures at a redemption price equal to the greater of the Canada Yield Price or par plus any accrued and unpaid interest. The Canada Yield Price is defined as the amount that would return a yield on investment for the remaining term to maturity equal to the Canada Bond Yield with an equal term to maturity plus a spread of 1.03%.

For the three and nine months ended September 30, 2021, interest on the Unsecured Debentures of \$9,184 (2020 - \$11,357) and \$30,252 (2020 - \$33,699), respectively, is included in interest expense (Note 17).

### (b) Convertible debentures

Convertible debentures consist of the following:

As at	Maturity Date	Conversion Price	Coupon Interest Rate	Principal Balance	Principal Owned by the Company	September 30, 2021	December 31, 2020
Morguard REIT	December 31, 2021	\$20.40	4.50%	\$175,000	\$60,000	\$115,809	\$114,157
Morguard Residential REIT <sup>(1)</sup>	March 31, 2023	\$20.20	4.50%	\$85,500	\$5,000	80,858	80,165
						<b>\$196,667</b>	<b>\$194,322</b>
Current						\$115,809	\$114,157
Non-current						80,858	80,165
						<b>\$196,667</b>	<b>\$194,322</b>

<sup>(1)</sup> As at September 30, 2021, the liability includes the fair value of the conversion option of \$1,752 (December 31, 2020 - \$1,577).

### Morguard REIT

On December 30, 2016, Morguard REIT issued \$175,000 principal amount of 4.50% convertible unsecured subordinated debentures, and incurred issue costs of \$5,137 for net proceeds of \$169,863. Interest is payable semi-annually, not in advance, on June 30 and December 31 of each year. The convertible debentures, with the exception of \$3,242, the value assigned to the holder's conversion option, have been recorded as debt on the consolidated balance sheets. Morguard owns \$60,000 aggregate principal amount of the 4.50% convertible unsecured subordinated debentures.

### Morguard Residential REIT

On February 13, 2018, Morguard Residential REIT issued \$75,000 principal amount of 4.50% convertible unsecured subordinated debentures maturing on March 31, 2023. On February 21, 2018, an additional principal amount of \$10,500 was issued pursuant to the exercise of the over-allotment option. Interest is payable semi-annually, not in advance, on March 31 and September 30 of each year. The underwriter's commission attributable to the debentures in the amount of \$3,375 has been capitalized and is being amortized over the term to maturity. Morguard owns \$5,000 aggregate principal amount of the 4.50% convertible unsecured subordinated debentures.

For the three and nine months ended September 30, 2021, interest on convertible debentures net of accretion of \$2,491 (2020 - \$2,461) and \$7,385 (2020 - \$7,332), respectively, is included in interest expense (Note 17).

## NOTE 11

### MORGUARD RESIDENTIAL REIT UNITS

The units issued by Morguard Residential REIT that are not held by the Company are classified as equity on Morguard Residential REIT's balance sheet but are classified as a liability on the Company's consolidated balance sheets. Morguard Residential REIT units are redeemable at any time, in whole or in part, on demand by the holders. Upon receipt of the redemption notice by Morguard Residential REIT, all rights to and under the units tendered for redemption shall be surrendered, and the holder shall be entitled to receive a price per unit equal to the lesser of:



(i) 90% of the market price of the units on the principal exchange market on which the units are listed or quoted for trading during the 10 consecutive trading days ending immediately prior to the date on which the units were surrendered for redemption; or (ii) 100% of the closing market price on the principal exchange market on which the units are listed or quoted for trading on the redemption date.

As at September 30, 2021, the Company valued the non-controlling interest in the Morguard Residential REIT units at \$478,488 (December 31, 2020 - \$446,091) and classified the units as a liability on the consolidated balance sheets. Due to the change in the market value of the units and the distributions paid to external unitholders, the Company recorded a fair value loss for the three months ended September 30, 2021 of \$13,530 (2020 - \$2,897) and for the nine months ended September 30, 2021 of \$48,161 (2020 - gain of \$95,234), in the consolidated statements of income (loss) (Note 18).

The components of the fair value gain (loss) on Morguard Residential REIT units are as follows:

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Fair value gain (loss) on Morguard Residential REIT units	(\$8,090)	\$2,537	(\$31,846)	\$111,527
Distributions to external unitholders (Note 3)	(5,440)	(5,434)	(16,315)	(16,293)
Fair value gain (loss) on Morguard Residential REIT units	(\$13,530)	(\$2,897)	(\$48,161)	\$95,234

## NOTE 12

### LEASE LIABILITIES

The following table presents the change in the balance of lease liabilities:

As at	September 30, 2021	December 31, 2020
Balance, beginning of period	\$164,255	\$166,144
Interest on lease liabilities (Note 17)	7,173	9,440
Payments	(8,550)	(11,162)
Foreign exchange gain (loss)	27	(167)
Balance, end of period	\$162,905	\$164,255
Current (Note 13)	\$1,776	\$1,799
Non-current	161,129	162,456
	\$162,905	\$164,255

Future minimum lease payments under lease liabilities are as follows:

As at	September 30, 2021	December 31, 2020
Within 12 months	\$11,015	\$11,120
2 to 5 years	42,095	42,585
Over 5 years	345,843	353,577
Total minimum lease payments	\$398,953	\$407,282
Less: future interest costs	(236,048)	(243,027)
Present value of minimum lease payments	\$162,905	\$164,255

## NOTE 13

### ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities consist of the following:

As at	September 30, 2021	December 31, 2020
Accounts payable and accrued liabilities	\$190,986	\$178,828
Tenant deposits	27,653	27,931
Stock appreciation rights ("SARs") liability	14,109	10,779
Lease liability (Note 12)	1,776	1,799
Other	3,171	1,231
	<b>\$237,695</b>	<b>\$220,568</b>

## NOTE 14

### BANK INDEBTEDNESS

As at September 30, 2021, the Company has operating lines of credit totalling \$493,500 (December 31, 2020 - \$593,500), the majority of which can be borrowed in either Canadian or United States dollars and are subject to floating interest rates based on bankers' acceptance or LIBOR rates. As at September 30, 2021, the maximum amount that can be borrowed on the operating lines of credit is \$404,292 (December 31, 2020 - \$578,554), which includes deducting issued letters of credit in the amount of \$8,856 (December 31, 2020 - \$8,742) related to these facilities. The Company's investments in Morguard REIT and Morguard Residential REIT, marketable securities, amounts receivable, inventory, capital assets and a fixed-charge security on specific properties have been pledged as collateral on these operating lines of credit. As at September 30, 2021, the Company had borrowed \$56,877 (December 31, 2020 - \$156,802) on its operating lines of credit.

During the year ended December 31, 2020, the Company amended its existing credit facilities to provide for an additional availability of \$142,500 (of which \$100,000 expired during the second quarter of 2021) and where applicable to allow for a higher margin calculation (margin calculations reverted back to historical amounts during the second quarter of 2021). In addition, the Company entered into a revolving credit facility allowing a maximum of \$77,000 that can be borrowed and is secured by specific hotel properties.

The bank credit agreements include certain restrictive undertakings by the Company. As at September 30, 2021, the Company is in compliance with all undertakings.

## NOTE 15

### SHAREHOLDERS' EQUITY

#### (a) Share Capital Authorized

Unlimited common shares, no par value.

Unlimited preference shares, no par value, issuable in series.

Issued and Fully Paid Common Shares	Number (000s)	Amount
Balance, December 31, 2019	11,283	\$102,426
Common shares repurchased through the Company's NCIB	(174)	(1,583)
Dividend reinvestment plan	—	99
Balance, December 31, 2020	11,109	\$100,942
Common shares repurchased through the Company's NCIB	(9)	(81)
Dividend reinvestment plan	—	62
<b>Balance, September 30, 2021</b>	<b>11,100</b>	<b>\$100,923</b>

The Company had the approval of the TSX under its normal course issuer bid ("NCIB") to purchase up to 557,812 common shares. The program expired on September 21, 2021. On September 17, 2021, the Company obtained the approval of the TSX under its NCIB to purchase up to 555,024 common shares, being approximately 5% of the issued and outstanding common shares, and the program expires on September 21, 2022. The daily repurchase restriction for the common shares is 2,088. During the nine months ended September 30, 2021, 8,870 common shares were purchased for cash consideration of \$1,007 at a weighted average price of \$113.53 per common share.

Total dividends declared during the three and nine months ended September 30, 2021, amounted to \$1,651, or \$0.15 per common share (2020 - \$1,676, or \$0.15 per common share) and \$5,000, or \$0.45 per share (2020 - \$5,050, or \$0.45 per common share, respectively). On November 4, 2021, the Company declared a common share dividend of \$0.15 per common share to be paid in the fourth quarter of 2021.

### (b) Contributed Surplus

During the nine months ended September 30, 2020, the Company acquired 20,668,856 common shares of Temple Hotels Inc. for cash consideration of \$44,149. The difference between the cash consideration and the carrying value of the non-controlling interest acquired for the nine months ended September 30, 2020, amounted to \$23,235 and the amount has been recorded within retained earnings.

### (c) Stock Appreciation Rights Plan

The SARs granted vest equally over 10 years subject to restrictions.

#### As at September 30, 2021

Date of Grant	Exercise Price	Issued	Redeemed	Cancelled	Outstanding
March 20, 2008	\$30.74	200,000	(66,000)	(61,500)	72,500
November 2, 2010	\$43.39	55,000	(6,500)	(8,500)	40,000
May 13, 2014	\$137.90	25,000	(2,000)	(8,000)	15,000
May 13, 2015	\$153.82	10,000	—	—	10,000
January 11, 2017	\$179.95	90,000	(1,500)	(3,500)	85,000
May 18, 2018	\$163.59	125,000	—	—	125,000
August 8, 2018	\$168.00	20,000	—	—	20,000
November 8, 2018	\$184.00	10,000	—	—	10,000
<b>Total</b>		<b>535,000</b>	<b>(76,000)</b>	<b>(81,500)</b>	<b>377,500</b>

During the three and nine months ended September 30, 2021, the Company recorded a fair value adjustment to reduce compensation expense of \$1,195 (2020 - \$3,073) and increase compensation expense of \$3,330 (2020 - reduce compensation expense of \$13,993), respectively. The fair value adjustment is included in property management and corporate expenses in the consolidated statements of income (loss), and the liability is classified as accounts payable and accrued liabilities (Note 13).

The fair value for the SARs was calculated using the Black-Scholes option pricing model. In determining the fair value of the SARs, management is required to make assumptions that could have a material impact on the valuation. The following are the assumptions that were used in determining the fair value as at September 30, 2021: a dividend yield of 0.45% (2020 - 0.57%), expected volatility of approximately 30.26% (2020 - 28.99%) and the 10-year Bank of Canada Bond Yield of 1.51% (2020 - 0.57%).

### (d) Accumulated Other Comprehensive Income

As at September 30, 2021, and December 31, 2020, accumulated other comprehensive income consists of the following amounts:

As at	September 30, 2021	December 31, 2020
Actuarial gain on defined benefit pension plans	\$48,094	\$28,882
Unrealized foreign currency translation gain	136,512	133,436
	<b>\$184,606</b>	<b>\$162,318</b>

## NOTE 16

### REVENUE

The components of revenue from real estate properties are as follows:

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Rental income	\$117,333	\$121,577	\$352,014	\$375,060
Realty taxes and insurance	34,108	35,190	102,551	106,719
Common area maintenance recoveries	21,756	21,506	63,763	68,858
Property management and ancillary income	37,360	38,433	112,284	112,812
	<b>\$210,557</b>	<b>\$216,706</b>	<b>\$630,612</b>	<b>\$663,449</b>

The components of revenue from hotel properties are as follows:

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Room revenue	\$30,477	\$17,777	\$67,268	\$59,494
Other hotel revenue	8,246	4,003	23,719	18,922
	<b>\$38,723</b>	<b>\$21,780</b>	<b>\$90,987</b>	<b>\$78,416</b>

The components of management and advisory fees are as follows:

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Property and asset management fees	\$8,281	\$8,039	\$25,085	\$25,737
Other fees	2,143	1,303	6,965	5,883
	<b>\$10,424</b>	<b>\$9,342</b>	<b>\$32,050</b>	<b>\$31,620</b>

## NOTE 17

### INTEREST EXPENSE

The components of interest expense are as follows:

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Interest on mortgages	\$38,066	\$40,613	\$113,460	\$122,599
Interest on debentures payable, net of accretion (Note 10)	11,675	13,818	37,637	41,031
Interest on bank indebtedness	1,031	1,028	3,163	4,396
Interest on loans payable and other	577	301	1,296	1,405
Interest on lease liabilities (Note 12)	2,389	2,356	7,173	7,093
Amortization of mark-to-market adjustments on mortgages, net	(637)	(1,148)	(2,082)	(3,633)
Amortization of deferred financing costs	1,871	1,916	5,751	6,642
	<b>54,972</b>	<b>58,884</b>	<b>166,398</b>	<b>179,533</b>
Less: Interest capitalized to properties under development	(63)	(164)	(276)	(489)
	<b>\$54,909</b>	<b>\$58,720</b>	<b>\$166,122</b>	<b>\$179,044</b>

## NOTE 18

### FAIR VALUE GAIN (LOSS), NET

The components of fair value gain (loss) are as follows:

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Fair value gain (loss) on real estate properties, net (Note 4)	\$108,219	(\$95,300)	\$154,763	(\$359,161)
Financial assets (liabilities):				
Fair value gain (loss) on conversion option of MRG convertible debentures (Note 10)	20	194	(175)	2,662
Fair value gain (loss) on MRG units (Note 11)	(13,530)	(2,897)	(48,161)	95,234
Fair value gain (loss) on other real estate fund investments (Note 6(b))	260	(4,690)	(6,940)	(4,698)
Fair value gain (loss) on investment in marketable securities	(7,896)	307	7,138	(47,747)
Total fair value gain (loss), net	\$87,073	(\$102,386)	\$106,625	(\$313,710)

## NOTE 19

### OTHER INCOME

The components of other income are as follows:

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Foreign exchange gain	\$12	\$492	\$1,382	\$474
Gain on sale of hotel property	—	2,067	—	2,067
Other income (expense)	172	(306)	2,969	(1,423)
	\$184	\$2,253	\$4,351	\$1,118

## NOTE 20

### RELATED PARTY TRANSACTIONS

In addition to the related party transactions disclosed in Notes 6 and 10(a), related party transactions also include the following:

#### (a) Paros Enterprises Limited (“Paros”)

Paros is the majority shareholder and ultimate parent of the Company. Paros is owned by the Company’s Chairman and Chief Executive Officer, Mr. K. Rai Sahi. The Company entered into a demand loan agreement with Paros that provides for the Company to borrow up to \$50,000. During the three months ended September 30, 2021, the Company increased its existing demand loan by \$28,000. The total loan payable as at September 30, 2021 was \$50,000 (December 31, 2020 - \$nil). During the three and nine months ended September 30, 2021, the Company incurred net interest expense of \$319 (2020 - \$nil) and \$525 (2020 - \$nil), respectively.

#### (b) TWC Enterprises Limited (“TWC”)

The Company provides TWC with managerial and consulting services for its business and the business of its subsidiaries. Mr. K. Rai Sahi is Chairman and Chief Executive Officer and the majority shareholder of TWC through his personal holding companies, which include Paros. Pursuant to contractual agreements between the Company and TWC, for the three and nine months ended September 30, 2021, the Company received a management fee of \$319 (2020 - \$327) and \$953 (2020 - \$988), respectively, and paid rent and operating expenses of \$133 (2020 - \$168) and \$477 (2020 - \$496), respectively.

The Company has a revolving demand loan agreement with TWC that provides for either party to borrow up to \$50,000 at either the prime rate or the bankers’ acceptance rate plus applicable stamping fees. The total loan payable as at September 30, 2021 was \$20,000 (December 31, 2020 - \$20,000). During the three and nine months ended September 30, 2021, the Company paid net interest of \$112 (2020 - \$96) and \$332 (2020 - \$408), respectively.

### (c) Share/unit Purchase and Other Loans

As at September 30, 2021, share/unit purchase and other loans to officers and employees of the Company and its subsidiaries of \$5,426 (December 31, 2020 - \$5,502) are outstanding. The loans are collateralized by their common shares of the Company, units of Morguard REIT and units of Morguard Residential REIT and are interest-bearing computed at the Canadian prime interest rate and are due on January 13, 2026. Other loans are secured against the underlying asset. The loans are classified as amounts receivable in the consolidated balance sheets. As at September 30, 2021, the fair market value of the common shares/units held as collateral is \$67,709.

## NOTE 21

### INCOME TAXES

#### (a) Tax Provision

For the three and nine months ended September 30, 2021, the Company recorded income tax expense of \$36,880 (2020 - recovery of \$10,801) and \$99,092 (2020 - recovery of \$39,230), respectively. The effective tax rate of the current and the prior period was impacted by the tax rate differential.

#### (b) Unrecognized Deductible Temporary Differences

As at September 30, 2021, the Company's U.S. subsidiaries have total net operating losses of approximately US\$66,519 (December 31, 2020 - US\$66,736) of which no deferred tax assets were recognized as it is not probable that taxable income will be available against which the deductible temporary difference can be utilized. The net operating losses expire in varying years commencing 2030.

As at September 30, 2021, the Company's Canadian subsidiaries have total net operating losses of approximately \$252,904 (December 31, 2020 - \$234,422) of which no deferred tax assets were recognized as it is not probable that taxable income will be available against which they can be utilized. These losses expire in various years commencing 2022. As at September 30, 2021, the Company has other Canadian temporary differences for which no deferred tax asset was recognized for approximately \$84,246 (December 31, 2020 - \$63,928). These other temporary differences have no expiration date.

#### (c) Recognized Deductible Temporary Differences

As at September 30, 2021, the Company's U.S. subsidiaries have total net operating losses of US\$31,236 (December 31, 2020 - US\$26,808) of which deferred tax assets were recognized. These net operating losses have no expiration date.

As at September 30, 2021, the Company's U.S. subsidiaries have total unutilized interest expense deductions of US\$12,260 (December 31, 2020 - US\$5,046) of which deferred tax assets were recognized.

## NOTE 22

### NET INCOME (LOSS) PER COMMON SHARE

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Net income (loss) attributable to common shareholders	<b>\$102,626</b>	(\$4,606)	<b>\$134,279</b>	(\$36,590)
Weighted average number of common shares outstanding (000s) - basic and diluted	<b>11,100</b>	11,203	<b>11,100</b>	11,236
Net income (loss) per common share - basic and diluted	<b>\$9.25</b>	(\$0.42)	<b>\$12.10</b>	(\$3.26)

## NOTE 23

### CONSOLIDATED STATEMENTS OF CASH FLOWS

#### (a) Items Not Affecting Cash

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Fair value loss (gain) on real estate properties, net	<b>(\$118,481)</b>	\$84,864	<b>(\$144,112)</b>	\$370,243
Fair value loss (gain) on conversion option of MRG convertible debentures (Note 18)	<b>(20)</b>	(194)	<b>175</b>	(2,662)
Fair value loss (gain) on MRG units (Note 11)	<b>8,090</b>	(2,537)	<b>31,846</b>	(111,527)
Fair value loss (gain) on other real estate investment funds (Note 18)	<b>(260)</b>	4,690	<b>6,940</b>	4,698
Fair value loss (gain) on investment in marketable securities (Note 18)	<b>7,896</b>	(307)	<b>(7,138)</b>	47,747
Equity loss (income) from investments	<b>2,529</b>	2,634	<b>(20,236)</b>	8,312
Amortization of hotel properties and other	<b>7,995</b>	8,574	<b>24,653</b>	26,564
Amortization of deferred financing costs (Note 17)	<b>1,871</b>	1,916	<b>5,751</b>	6,642
Amortization of mark-to-market adjustments on mortgages, net (Note 17)	<b>(637)</b>	(1,148)	<b>(2,082)</b>	(3,633)
Amortization of tenant incentive	<b>1,110</b>	674	<b>2,600</b>	1,951
Stepped rent - adjustment for straight-line method	<b>608</b>	(522)	<b>(1,745)</b>	(258)
Deferred income taxes	<b>35,343</b>	(11,155)	<b>92,102</b>	(49,306)
Accretion of convertible debentures	<b>267</b>	246	<b>804</b>	754
Gain on sale of hotel property (Note 19)	<b>—</b>	(2,067)	<b>—</b>	(2,067)
Provision for impairment	<b>17,233</b>	7,588	<b>45,289</b>	31,479
	<b>(\$36,456)</b>	\$93,256	<b>\$34,847</b>	\$328,937

#### (b) Net Change in Operating Assets and Liabilities

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Amounts receivable	<b>(\$391)</b>	(\$10,103)	<b>\$3,273</b>	(\$44,655)
Prepaid expenses and other	<b>(16,880)</b>	(6,953)	<b>(27,282)</b>	(19,188)
Accounts payable and accrued liabilities	<b>3,026</b>	15,949	<b>7,249</b>	12,803
Net change in operating assets and liabilities	<b>(\$14,245)</b>	(\$1,107)	<b>(\$16,760)</b>	(\$51,040)

#### (c) Supplemental Cash Flow Information

	Three months ended September 30		Nine months ended September 30	
	2021	2020	2021	2020
Interest paid	<b>\$56,124</b>	\$54,417	<b>\$161,342</b>	\$169,958
Interest received	<b>112</b>	622	<b>431</b>	1,578
Income taxes paid	<b>460</b>	2,496	<b>7,488</b>	7,475

During the three and nine months ended September 30, 2021, the Company issued non-cash dividends under the distribution reinvestment plan of \$16 (2020 - \$26) and \$62 (2020 - \$73).

#### (d) Reconciliation of Liabilities Arising from Financing Activities

The following provides a reconciliation of liabilities arising from financing activities:

	Mortgages payable	Unsecured debentures	Convertible debentures	Lease liabilities	Loans payable	Bank indebtedness	Total
Balance, beginning of period	\$4,269,374	\$1,022,152	\$194,322	\$164,255	\$20,000	\$156,802	\$5,826,905
Repayments	(90,862)	—	—	(1,377)	—	(314,901)	(407,140)
New financing, net	389,131	—	—	—	50,000	214,976	654,107
Lump-sum repayments	(203,698)	(200,000)	—	—	—	—	(403,698)
Non-cash changes	1,439	864	2,345	—	—	—	4,648
Foreign exchange	1,192	—	—	27	—	—	1,219
Balance, September 30, 2021	\$4,366,576	\$823,016	\$196,667	\$162,905	\$70,000	\$56,877	\$5,676,041

#### NOTE 24 CONTINGENCIES

The Company is contingently liable with respect to litigation, claims and environmental matters that arise from time to time, including those that could result in mandatory damages or other relief, which could result in significant expenditures. While the final outcome of these matters cannot be predicted with certainty, in the opinion of management, any uninsured liability that may arise from such contingencies would not have a material adverse effect on the financial position or results of operations of the Company. Any settlement of claims in excess of amounts recorded will be charged to operations as and when such determination is made.

#### NOTE 25 MANAGEMENT OF CAPITAL

Refer to the Company's annual audited consolidated financial statements as at and for the year ended December 31, 2020, for an explanation of the Company's capital management policy.

The total managed capital for the Company as at September 30, 2021, and December 31, 2020, is summarized below:

As at	September 30, 2021	December 31, 2020
Mortgages payable, principal balance	\$4,380,991	\$4,282,087
Unsecured Debentures, principal balance	825,000	1,025,000
Convertible debentures, principal balance	195,500	195,500
Loans payable	70,000	20,000
Bank indebtedness	56,877	156,802
Lease liabilities	162,905	164,255
Shareholders' equity	3,522,982	3,372,352
	<b>\$9,214,255</b>	<b>\$9,215,996</b>

The Company monitors its capital structure based on an interest coverage ratio and a debt to gross book value ratio. These ratios are used by the Company to manage an acceptable level of leverage and are calculated in accordance with the terms of the specific agreements with creditors and are not considered measures in accordance with IFRS, nor is there an equivalent IFRS measure.

The Company's Unsecured Debentures contain covenants that are calculated on a non-consolidated basis, which represents the Company's consolidated results prepared in accordance with IFRS as shown on the Company's most recently published annual audited consolidated financial statements, adjusted, as required, to account for the Company's public entity investments in Morguard Residential REIT and Morguard REIT using the equity method. The covenants that the Company must maintain are a non-consolidated interest coverage ratio above 1.65 times, a non-consolidated debt to gross book value ratio not to exceed 65% and a minimum non-consolidated equity requirement of at least \$300,000. If the Company does not meet these covenants, the Unsecured Debentures will become immediately due and payable unless the Company is able to remedy the default or obtain a waiver from debenture holders. The Company is in compliance with all Unsecured Debenture covenants.



## NOTE 26

### FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

Refer to the Company's annual audited consolidated financial statements as at and for the year ended December 31, 2020, for an explanation of the Company's risk management policy as it relates to financial instruments.

#### Fair Value of Financial Assets and Financial Liabilities

The fair values of cash, restricted cash, amounts receivable, accounts payable and accrued liabilities and bank indebtedness approximate their carrying values due to the short-term maturity of those instruments. The fair values of mortgages and loans receivable are based on the current market conditions for financing loans with similar terms and risks. The loans payable are reflected at fair value since they are based on a floating interest rate and reflect the terms of current market conditions.

Mortgages payable, Unsecured Debentures, convertible debentures, lease liabilities and finance lease receivable are carried at amortized cost using the effective interest rate method of amortization. The estimated fair values of long-term borrowings have been determined based on market information, where available, or by discounting future payments of interest and principal at estimated interest rates expected to be available to the Company.

The fair value of the mortgages payable has been determined by discounting the cash flows of these financial obligations using September 30, 2021, market rates for debts of similar terms (Level 2). Based on these assumptions, the fair value as at September 30, 2021, of the mortgages payable before deferred financing costs and mark-to-market adjustments is estimated at \$4,531,687 (December 31, 2020 - \$4,552,081), compared with the carrying value of \$4,380,991 (December 31, 2020 - \$4,282,087). The fair value of the mortgages payable varies from the carrying value due to fluctuations in interest rates since their issue.

The fair value of the Unsecured Debentures liability is based on its closing bid price (Level 1). As at September 30, 2021, the fair value of the Unsecured Debentures has been estimated at \$839,871 (December 31, 2020 - \$1,039,322) compared with the carrying value of \$825,000 (December 31, 2020 - \$1,025,000).

The fair value of the convertible debentures liability is based on their market trading prices (Level 1). As at September 30, 2021, the fair value of the convertible debentures before deferred financing costs has been estimated at \$199,012 (December 31, 2020 - \$196,539), compared with the carrying value of \$195,500 (December 31, 2020 - \$195,500).

The fair value of the finance lease receivable is determined by discounting the cash flows of the finance lease receivable using September 30, 2021, market rates for debt on similar terms (Level 3). Based on these assumptions, as at September 30, 2021, the fair value of the finance lease receivable has been estimated at \$57,629 (December 31, 2020 - \$57,185).

The fair value hierarchy of financial instruments and real estate properties measured at fair value in the consolidated balance sheets is as follows:

As at	September 30, 2021			December 31, 2020		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
<b>Assets:</b>						
Real estate properties	\$—	\$—	\$9,871,194	\$—	\$—	\$9,680,408
Investments in marketable securities	108,674	—	—	115,823	—	—
Investments in real estate funds	—	—	81,702	—	—	88,699
<b>Financial liabilities:</b>						
Morguard Residential REIT units	—	478,488	—	—	446,091	—
Conversion option on MRG convertible debentures	—	1,752	—	—	1,577	—

## NOTE 27

### SEGMENTED INFORMATION

#### (a) Operating Segments

The Company has the following five reportable segments after aggregation: (i) multi-suite residential, (ii) retail, (iii) office, (iv) industrial, and (v) hotel. The Company has applied judgment by aggregating its operating segments according to the nature of the property operations. Such judgment considers the nature of operations, types of customers and an expectation that operating segments within a reportable segment have similar long-term economic characteristics.

The following summary presents certain financial information regarding the Company's operating segments:

For the three months ended September 30, 2021	Multi-suite					Total
	Residential	Retail	Office	Industrial	Hotel	
Revenue from real estate/hotel properties	\$95,523	\$54,275	\$57,629	\$3,130	\$38,723	\$249,280
Property/hotel operating expenses	(36,548)	(23,770)	(24,651)	(1,078)	(27,788)	(113,835)
<b>Net operating income</b>	<b>\$58,975</b>	<b>\$30,505</b>	<b>\$32,978</b>	<b>\$2,052</b>	<b>\$10,935</b>	<b>\$135,445</b>

For the three months ended September 30, 2020	Multi-suite					Total
	Residential	Retail	Office	Industrial	Hotel	
Revenue from real estate/hotel properties	\$97,922	\$58,132	\$58,017	\$2,635	\$21,780	\$238,486
Property/hotel operating expenses	(34,327)	(30,026)	(26,096)	(924)	(16,845)	(108,218)
Net operating income	\$63,595	\$28,106	\$31,921	\$1,711	\$4,935	\$130,268

For the nine months ended September 30, 2021	Multi-suite					Total
	Residential	Retail	Office	Industrial	Hotel	
Revenue from real estate/hotel properties	\$280,610	\$166,593	\$174,360	\$9,049	\$90,987	\$721,599
Property/hotel operating expenses	(137,825)	(82,651)	(75,076)	(3,501)	(66,082)	(365,135)
<b>Net operating income</b>	<b>\$142,785</b>	<b>\$83,942</b>	<b>\$99,284</b>	<b>\$5,548</b>	<b>\$24,905</b>	<b>\$356,464</b>

For the nine months ended September 30, 2020	Multi-suite					Total
	Residential	Retail	Office	Industrial	Hotel	
Revenue from real estate/hotel properties	\$298,406	\$177,846	\$179,023	\$8,174	\$78,416	\$741,865
Property/hotel operating expenses	(132,817)	(91,602)	(80,240)	(2,891)	(70,272)	(377,822)
Net operating income	\$165,589	\$86,244	\$98,783	\$5,283	\$8,144	\$364,043

As at September 30, 2021	Multi-suite					Total
	Residential	Retail	Office	Industrial	Hotel	
Real estate/hotel properties	\$5,192,204	\$2,270,298	\$2,234,546	\$174,146	\$467,147	\$10,338,341
Mortgages payable	\$2,149,339	\$944,684	\$1,093,397	\$19,458	\$159,698	\$4,366,576
<b>For the nine months ended September 30, 2021</b>						
Additions to real estate/hotel properties	\$25,753	\$11,801	\$8,629	\$664	\$7,593	\$54,440
Fair value gain (loss) on real estate properties	\$196,997	(\$18,884)	(\$48,351)	\$25,001	\$—	\$154,763

As at December 31, 2020	Multi-suite					Total
	Residential	Retail	Office	Industrial	Hotel	
Real estate/hotel properties	\$4,965,659	\$2,291,329	\$2,285,085	\$138,335	\$545,041	\$10,225,449
Mortgages payable	\$2,093,904	\$895,502	\$1,096,121	\$19,867	\$163,980	\$4,269,374
<b>For the nine months ended September 30, 2020</b>						
Additions to real estate/hotel properties	\$27,772	\$25,372	\$13,011	\$135	\$3,773	\$70,063
Fair value gain (loss) on real estate properties	\$91,128	(\$367,975)	(\$90,357)	\$8,043	\$—	(\$359,161)

## (b) Regional Segments

The following summary presents financial information by the regions in which the Company operates:

As at	September 30, 2021		December 31, 2020	
<b>Real estate and hotel properties</b>				
Canada	\$7,277,233		\$7,337,757	
United States	3,061,108		2,887,692	
	<b>\$10,338,341</b>		<b>\$10,225,449</b>	
	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>September 30</b>		<b>September 30</b>	
	<b>2021</b>	<b>2020</b>	<b>2021</b>	<b>2020</b>
<b>Revenue from real estate and hotel properties</b>				
Canada	<b>\$181,408</b>	\$169,798	<b>\$524,795</b>	\$531,311
United States	<b>67,872</b>	68,688	<b>196,804</b>	210,554
	<b>\$249,280</b>	\$238,486	<b>\$721,599</b>	\$741,865

## NOTE 28

### COMPARATIVE AMOUNTS

Certain prior period comparative amounts have been reclassified to conform to the current period's presentation.

## NOTE 29

### SUBSEQUENT EVENTS

On October 27, 2021, the Company acquired the 40.9% interest not already owned in Lumina Hollywood, a mixed-use residential property comprising 299 suites and 52,000 square feet of commercial space located in Los Angeles, California, for a purchase price of US\$79,400, excluding closing costs. Concurrent with the acquisition, the Company closed the mortgage financing in the amount of US\$119,000 (at the Company's 100% interest), with a fixed term of three years and a floating interest rate of LIBOR plus 2.50%.

On October 28, 2021, the Company entered into a binding commitment letter for the CMHC-insured refinancing on four residential properties, located in Toronto and Mississauga, Ontario, providing gross mortgage proceeds of up to \$194,207 and for a weighted average term of 10.5 years. The Company expects to close the refinancing on November 10, 2021, providing net mortgage proceeds of approximately \$120,000 before financing costs.